



**RURAL ELECTRIFICATION & RENEWABLE  
ENERGY CORPORATION**

**TENDER DOCUMENTS FOR NON-CONSULTING  
SERVICES**

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**INVITATION TO TENDER (ITT) No; RFX No. 1000000900**

**TENDER DESCRIPTION – PROVISION OF SERVICES FOR PUBLIC  
RELATIONS AND COMMUNICATIONS AGENCY (FOR FINANCIAL  
YEAR 22/23 – 23/24)**

**January 2023**

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## **INVITATION TO TENDER**

- 1. PROCURING ENTITY:** Rural Electrification and Renewable Energy Corporation P O Box 34585 - 00100 Nairobi.
- 2. CONTRACT NAME AND DESCRIPTION: RFX 100000900:** Provision of Services for Public Relations and Communications Agency
- 3.** Tendering will be conducted under National open competitive method using a standardized tender document. Tendering is open to all qualified and interested Tenderers.
- 4.** Qualified interested tenderers may obtain further information during office **8.00am - 12.45pm** to **1.45pm-4.00pm Monday to Friday** at the address given below.
- 5.** A complete set of tender documents may be viewed and downloaded by interested tenderers free of charge electronically from the Website [www.rerec.co.ke](http://www.rerec.co.ke) under tender documents or through the e-procurement portal using <https://suppliers.rea.co.ke:44300/irj/portal>
- 6.** Tenderers who are not yet registered with REREC must register their companies in order to participate in the tender using link below that can be found from the website [www.rerec.co.ke](http://www.rerec.co.ke) Procurement-Supplier registration:[https://suppliers.rea.co.ke:44200/supportal\(bD1lbiZjPTUwMCZkPW1pbg==\)/bspwdapplication.do#VIEW\\_ANCHOR-ROS\\_TOP](https://suppliers.rea.co.ke:44200/supportal(bD1lbiZjPTUwMCZkPW1pbg==)/bspwdapplication.do#VIEW_ANCHOR-ROS_TOP)
- 7.** All Tenders must be accompanied by a tender Security of Ksh. **200,000.00**
- 8.** The Tenderer shall chronologically serialize all pages of the tender document submitted.
- 9.** Completed tenders must be delivered to the address below on or before **27/01/2023** at **10.00am**.
- 10.** Only Electronic Tenders will be permitted.
- 11.** Tenders will be opened immediately after the deadline date and time specified above or any dead line date and time specified later. Tenders will be publicly opened in the presence of the Tenderers' designated representatives who choose to attend at the address below and the results relayed electronically.
- 12.** Late tenders will be rejected.
- 13.** The addresses referred to above are:

**Address for obtaining further information on tender documents:** for hand Courier bid security Delivery to an office or Tender Box (Nairobi, Off Popo Road, Kawi Complex, Ground floor). Contact Manager, Supply chain management, telephone number: 0709193000 and e-mail address: [tenders@rerec.co.ke](mailto:tenders@rerec.co.ke)

**Address for Submission of Tenders: Online Through** <https://suppliers.rea.co.ke:44300/irj/portal>

**Address for Opening of Tenders. Online**

Designation: **Chief Executive Officer**

Signature: .....

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# **PART 1 - TENDERING PROCEDURES**

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## SECTION I -INSTRUCTIONS TO TENDERERS

### A. General

#### 1. Scope of Tender

- 1.1 This tendering document is for the delivery of Non-Consulting Services, as specified in Section V, Procuring Entity's Requirements. The name, identification and number of this tender are specified in the **TDS**.

#### 2. Throughout this tendering document:

##### 2.1 The terms:

- a) The term “in writing” means communicated in written form (e.g., by mail, e-mail, fax, including if specified **in the TDS**, distributed or received through the electronic- procurement system used by the Procuring Entity) with proof of receipt;
- b) if the contexts or esquires, “singular” means “plural” and vice versa; and
- c) “Day” means calendar day, unless otherwise specified as “Business Day”. A Business Day is any day that is an official working day of the Procuring Entity. It excludes the Procuring Entity's official public holidays.

- 2.2 The successful Tenderer will be expected to complete the performance of the Services by the Intended Completion Date provided **in the TDS**.

#### 3. Fraud and Corruption

- 3.1 The Procuring Entity requires compliance with the provisions of the Public Procurement and Asset Disposal Act, 2015 (the Act), Section 62 “Declaration not to engage in corruption”. The tender submitted by a person shall include a declaration that the person shall not engage in any corrupt or fraudulent practice and a declaration that the person or his or her sub-contractors are not debarred from participating in public procurement proceedings.

- 3.2 The Procuring Entity requires compliance with the provisions of the Competition Act 2010, regarding collusive practices in contracting. Any tenderer found to have engaged in collusive conduct shall be disqualified and criminal and/or civil sanctions may be imposed. To this effect, Tenders shall be required to complete and sign the “Certificate of Independent Tender Determination” annexed to the Form of Tender.

- 3.3 **Unfair Competitive Advantage** - Fairness and transparency in the tender process require that the firms or their Affiliates competing for a specific assignment do not derive a competitive advantage from having provided consulting services related to this tender. To that end, the Procuring Entity shall indicate in the **TDS** and make available to all the firms together with this tender document all Information that would in that respect give such firm any unfair competitive advantage over competing firms.

- 3.4 Unfair Competitive Advantage-Fairness and transparency in the tender process require that the Firms or their Affiliates competing for a specific assignment do not derive a competitive advantage from having provided consulting services related to this tender. The Procuring Entity shall indicate in the **TDS** firms (if any) that provided consulting services for the contract being tendered for. The Procuring Entity shall check whether the owners or controllers of the Tenderer are same as those that provided consulting services. The Procuring Entity shall, upon request, make available to any tenderer information that would give such firm unfair competitive advantage over competing firms.

## 4 Eligible Tenderers

- 4.1 A Tenderer may be a firm that is a private entity, a state-owned entity or institution subject to ITT 4.6, or any combination of such entities in the form of a Joint Venture (JV) under an existing agreement or with the intent to enter into such an agreement supported by a Form of intent. In the case of a joint venture, all members shall be jointly and severally liable for the execution of the entire Contract in accordance with the Contract terms. The JV shall nominate a Representative who shall have the authority to conduct all business for and on behalf of any and all the members of the JV during the Tendering process and, in the event the JV is awarded the Contract, during contract execution. Members of a joint venture may not also make an individual tender, be a sub contract or in a separate tender or be part of another joint venture for the purposes of the same Tender. The maximum number of JV members shall be specified in the **TDS**.
- 4.2 Public Officers, of the Procuring Entity, their Spouses, Child, Parent, Brothers or Sister. Child, Parent, Brother or Sister of a Spouse in which they have a substantial or controlling interest shall not be eligible to tender or be awarded contract. Public Officers are also not allowed to participate in any procurement proceedings.
- 4.3 A Tenderer shall not have a conflict of interest. Any Tenderer found to have a conflict of interest shall be disqualified. A Tenderer may be considered to have a conflict of interest for the purpose of this Tendering process, if the Tenderer:
- a Directly or indirectly controls, is controlled by or is under common control with another Tenderer; or
  - b Receives or has received any direct or indirect subsidy from another Tenderer; or
  - c has the same legal representative as another Tenderer; or
  - d has a relationship with another Tenderer, directly or through common third parties, that puts it in a position to influence the Tender of another Tenderer, or influence the decisions of the Procuring Entity regarding this Tendering process; or
  - e or any of its affiliates participated as a consultant in the preparation of the Procuring Entity's Requirements (including Activities Schedules, Performance Specifications and Drawings) for the Non-Consulting Services that are the subject of the Tender; or
  - f or any of its affiliates has been hired (or is proposed to be hired) by the Procuring Entity or Procuring Entity for the Contract implementation; or
  - g would be providing goods, works, or non-consulting services resulting from or directly related to consulting services for the preparation or implementation of the project specified in the TDS ITT 2. 1 that it provided or were provided by any affiliate that directly or indirectly controls, is controlled by, or is under common control with that firm; or
  - h has a close business or family relationship with a professional staff of the Procuring Entity or of the project implementing agency, who:
    - i. are directly or in directly involved in the preparation of the tendering document or specifications of the contract, and/or the Tender evaluation process of such contract; or
    - ii. Would be involved in the implementation or supervision of such contract unless the conflicts teeming from such relationship has been resolved in a manner acceptable to the Procuring Entity throughout the procurement process and execution of the Contract.
- 4.4 A firm that is a Tenderer (either individually or as a JV member) shall not participate in more than one tender, except for permitted alternative Tenders. This includes participation as a subcontractor. Such participation shall result in the disqualification of all Tenders in which the firm is involved. A firm that is not a Tenderer or a JV member may participate as a sub-contractor in more than one Tender.
- 4.5 A Tenderer may have the nationality of any country, subject to the restrictions pursuant to ITT 4 .9.
- 4.6 A Tenderer that has been sanctioned by PPRA or are under a temporary suspension or a debarment imposed by any other entity of the Government of Kenya shall be ineligible to be pre-qualified for, initially selected for, tender for, propose for, or be awarded a contract during such period of sanctioning. The list of debarred firms and individuals is available at the PPRA Website [www.ppra.go.ke](http://www.ppra.go.ke)
- 4.7 Tenderers that are state-owned enterprises or institutions in Kenya may be eligible to compete and be awarded a Contract(s) only if they can establish that they: (i) are legally and financially autonomous; (ii) operate under Commercial law; and (iii) are not under supervision of the Procuring Entity.

- 4.8 Firms and individuals may be ineligible if (a) as a matter of law or official regulations, Kenya prohibits commercial relations with that country, or (b) by an act of compliance with a decision of the United Nations Security Council take under Chapter VII of the Charter of the United Nations, Kenya prohibits any import of goods or contracting of works or services from that country, or any payments to any country, person or entity in that country.
- 4.9 A Tenderer shall be deemed to have the nationality of a country if the Tenderer is constituted, incorporated or registered in and operates in conformity with the provisions of the laws of that country, as evidenced by its articles of incorporation (or equivalent documents of constitution or association) and its registration documents, as the case may be. This criterion also shall apply to the determination of the nationality of proposed subcontractors or sub consultants for any part of the Contract including related Services.
- 4.10 Foreign tenderers are required to source at least forty (40%) percent of their contract inputs (in supplies, subcontracts and labor) from national suppliers and contractors. To this end, a foreign tenderer shall provide in its tender documentary evidence that this requirement is met. Foreign tenderers not meeting this criterion will be automatically disqualified. Information required to enable the Procuring Entity determine if this condition is met shall be provided in for this purpose is be provided in “*SECTION III-EVALUATION AND QUALIFICATION CRITERIA, Item 9*”.
- 4.11 Pursuant to the eligibility requirements of ITT 4.10, a tender is considered a foreign tenderer, if the tenderer is not registered in Kenya or if the tenderer is registered in Kenya and has less than 51 percent ownership by Kenyan citizens. JVs are considered as foreign tenderers if the individual member firms are not registered in Kenya or if are registered in Kenya and have less than 51 percent ownership by Kenyan citizens. The JV shall not sub contract to foreign firms more than 10 percent of the contract price, excluding provisional sums.
- 4.12 The Competition Act of Kenya requires that firms wishing to tender as Joint Venture undertakings which may prevent, distort or lessen competition in provision of services are prohibited unless they are exempt in accordance with the provisions of Section 25 of the Competition Act, 2010. JVs will be required to seek for exemption from the Competition Authority. Exemption shall not be a condition for tender, but it shall be a condition of contract award and signature. A JV tenderer shall be given opportunity to seek such exemption as a condition of award and signature of contract. Application for exemption from the Competition Authority of Kenya may be accessed from the website [www.cak.go.ke](http://www.cak.go.ke)
- 4.13 A Tenderer may be considered ineligible if he/she offers goods, works and production processes with characteristics that have been declared by the relevant national environmental protection agency or by other competent authority as harmful to human beings and to the environment shall not be eligible for procurement.
- 4.14 A Kenyan tenderer shall be eligible to tender if it provides evidence of having fulfilled his/her tax obligations by producing a valid tax compliance certificate or tax exemption certificate is sued by the Kenya Revenue Authority.

## **5 Qualification of the Tenderer**

- 5.1 All Tenderers shall provide in Section IV, Tendering Forms, a preliminary description of the proposed work method and schedule, including drawings and charts, as necessary.
- 5.2 In the event that pre-qualification of Tenderers has been undertaken as stated in ITT 18.3, the provisions on qualifications of the Section III, Evaluation and Qualification Criteria shall not apply.

## **B. Contents of Tendering Document**

### **6 Sections of Tendering Document**

- 6.1 The tendering document consists of Parts 1, 2, and 3, which include all the sections indicated below and should be read in conjunction with any Addenda issued in accordance with ITT 10.

#### **PART 1: Tendering Procedures**

- i) Section I - Instructions to Tenderers (ITT)
- ii) Section II - Tender Data Sheet (TDS)
- iii) Section III - Evaluation and Qualification Criteria
- iv) Section IV - Tendering Forms

## **PART 2: Procuring Entity's Requirements**

- v) Section V-Procuring Entity's Requirements

## **PART 3: Contract**

- vi) Section VI - General Conditions of Contract (GCC)
  - vii) Section VII - Special Conditions of Contract (SCC)
  - viii) Section VIII - Contract Forms
- 6.2 The Invitation to Tender (ITT) notice or the notice to pre-qualify Tenderers, as the case may be, issued by the Procuring Entity is not part of this tendering document.
- 6.3 Unless obtained directly from the Procuring Entity, the Procuring Entity is not responsible for the completeness of the document, responses to requests for clarification, the Minutes of the pre-Tender meeting (if any), or Addenda to the tendering document in accordance with ITT 10. In case of any contradiction, documents obtained directly from the Procuring Entity shall prevail.
- 6.4 The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tendering document and to furnish with its Tender all information or documentation as is required by the tendering document.

### **1. Site Visit**

- 7.1 The Tenderer, at the Tenderer's own responsibility and risk, is encouraged to visit and examine and inspect the Site of the Required Services and its surroundings and obtain all information that may be necessary for preparing the Tender and entering in to a contract for the Services. The costs of visiting the Site shall be the Tenderer's own expense.

### **8 Pre-Tender Meeting**

- 8.1 The Procuring Entity shall specify in the **TDS** if a pre-tender conference will be held, when and where. The Procuring Entity shall also specify in the **TDS** if a pre-arranged pretender site visit will be held and when. The Tenderer's designated representative is invited to attend a pre-arranged pretender visit of the site of the works. The purpose of the meeting will be to clarify issues and to answer questions on any matter that may be raised at that stage.
- 8.2 The Tenderer is requested to submit any questions in writing, to reach the Procuring Entity not later than the period specified in the **TDS** before the meeting.
- 8.3 Minutes of the pre-Tender meeting and the pre-arranged pre tender visit of the site of the service, if applicable, including the text of the questions asked by Tenderers and the responses given, together with any responses prepared after the meeting, will be transmitted promptly to all Tenderers who have acquired the Tender Documents in accordance with ITT6.3. Minutes shall not identify the source of the questions asked.
- 8.4 The Procuring Entity shall also promptly publish anonymized (*no names*) Minutes of the pre-Tender meeting and the pre-arranged pretender visit of the site of the service at the web page identified **in the TDS**. Any modification to the Tender Documents that may become necessary as a result of the pre-Tender meeting shall be made by the Procuring Entity exclusively through the issue of an Addendum pursuant to ITT10 and not through the minutes of the pre-Tender meeting. Nonattendance at the pre-Tender meeting will not be a cause for disqualification of a Tenderer.

### **9 Clarification of Tender Documents**

- 9.1 A Tenderer requiring any clarification of the Tender Document shall contact the Procuring Entity in writing at the Procuring Entity's address specified in the TDS or raise its enquiries during the pre-Tender meeting and the pre- arranged pretender visit of the site of the Service if provided for in accordance with ITT 8.4. The Procuring Entity will respond in writing to any request for clarification, provided that such request is received no later than the period specified in the **TDS** prior to the deadline for submission of tenders. The Procuring Entity shall forward copies of its response to all tenderers who have acquired the Tender Documents in accordance with ITT 6.3, including a description of the inquiry but without identifying its source. If so specified in the **TDS**, the Procuring Entity shall also promptly publish its response at the webpage identified in the **TDS**. Should the clarification result in changes to the essential elements of the Tender Documents, the Procuring Entity shall amend the Tender Documents appropriately following the procedure under ITT 8.4.



## 10 Amendment of Tender Documents

- 10.1 At any time prior to the deadline for submission of Tenders, the Procuring Entity may amend the Tendering document by issuing addenda.
- 10.2 Any addendum issued shall be part of the tendering document and shall be communicated in writing to all who have obtained the tendering document from the Procuring Entity in accordance with ITT 6.3. The Procuring Entity shall also promptly publish the addendum on the Procuring Entity's web page in accordance with ITT 8.4.
- 10.3 To give prospective Tenderers reasonable time in which to take an addendum into account in preparing their Tenders, the Procuring Entity shall extend, as necessary, the deadline for submission of Tenders, in accordance with ITT 24.2 below.

## C. Preparation of Tenders

### 11 Cost of Tendering

- 11.1 The Tenderer shall bear all costs associated with the preparation and submission of its Tender, and the Procuring Entity shall not be responsible or liable for those costs, regardless of the conduct or outcome of the Tendering process.

### 12 Language of Tender

- 12.1 The Tender as well as all correspondence and documents relating to the Tender exchanged by the Tenderer and the Procuring Entity shall be written in the English language. Supporting documents and printed literature that are part of the Tender may be in another language provided they are accompanied by an accurate translation of the relevant passages into the English language, in which case, for purposes of interpretation of the Tender, such translation shall govern.

### 13 Documents Comprising the Tender

- 13.1 The Tender shall comprise the following:
  - a **Form of Tender** prepared in accordance with ITT 14;
  - b **Schedules:** priced Activity Schedule completed in accordance with ITT 14 and ITT 16;
  - c **Tender Security or Tender-Securing Declaration** in accordance with ITT 21.1;
  - d **Alternative Tender:** if permissible in accordance with ITT 15;
  - e **Authorization:** written confirmation authorizing the signatory of the Tender to commit the Tenderer, in accordance with ITT 22.3;
  - f **Qualifications:** documentary evidence in accordance with ITT 19 establishing the Tenderer's qualifications to perform the Contract if its Tender is accepted;
  - g **Tenderer's Eligibility:** documentary evidence in accordance with ITT 19 establishing the Tenderer's eligibility to Tender;
  - h **Conformity:** documentary evidence in accordance with ITT 18, that the Services conform to the tendering document; and
  - i Any other document required in the **TDS**.

The Tenderer shall chronologically serialize pages of all tender documents submitted.

- 13.2 In addition to the requirements under ITT 13.1, Tenders submitted by a JV shall include a copy of the Joint Venture Agreement entered into by all members. Alternatively, a Form of intent to execute a Joint Venture Agreement in the event of a successful Tender shall be signed by all members and submitted with the Tender, together with a copy of the proposed Agreement.
- 13.3 The Tenderer shall furnish in the Form of Tender information on commissions and gratuities, if any, paid or to be paid to agents or any other party relating to this Tender.

## **14 Form of Tender and Activity Schedule**

- 14.1 The Form of Tender and priced Activity Schedule shall be prepared using the relevant forms furnished in Section IV, Tendering Forms. The forms must be completed without any alterations to the text, and no substitutes shall be accepted except as provided under ITT 22.3. All blank spaces shall be filled in with the information requested.
- 14.2 The Tenderer shall furnish in the Form of Tender information on commissions and gratuities, if any, paid or to be paid to agents or any other party relating to this Tender.

## **15 Alternative Tenders**

- 15.1 Unless otherwise indicated **in the TDS**, alternative Tenders shall not be considered. If alternatives are permitted, only the technical alternatives, if any, of the Best Evaluated Tender shall be considered by the Procuring Entity.
- 15.2 When alternative times for completion are explicitly invited, a statement to that effect will be included **in the TDS** and the method of evaluating different time schedules will be described in Section III, Evaluation and Qualification Criteria.
- 15.3 When specified **in the TDS**, Tenderers are required to submit alternative technical solutions for specified parts of the Services, and such parts will be identified **in the TDS**, as will the method for their evaluating, and described in Section VII, Procuring Entity's Requirements.

## **16. Tender Prices and Discounts**

- 16.1 The prices and discounts (including any price reduction) quoted by the Tenderer in the Form of Tender and in the Activity Schedule (s) shall conform to the requirements specified below.
- 16.2 All lots (contracts) and items must be listed and priced separately in the Activity Schedule(s).
- 16.3 The Contract shall be for the Services, as described in Appendix A to the Contract and in the Specifications (or Terms of Reference), based on the priced Activity Schedule, submitted by the Tenderer.
- 16.4 The Tenderer shall quote any discounts and indicate the methodology for their application in the Form of Tender in accordance with ITT 16.1.
- 16.5 The Tenderer shall fill in rates and prices for all items of the Services described in the in Specifications (or Terms of Reference), and listed in the Activity Schedule in Section VII, Procuring Entity's Requirements. Items for which no rate or price is entered by the Tenderer will not be paid for by the Procuring Entity when executed and shall be deemed covered by the other rates and prices in the Activity Schedule.
- 16.6 All duties, taxes, and other levies payable by the Service Provider under the Contract, or for any other cause, as of the date 30 days prior to the deadline for submission of Tenders, shall be included in the total Tender price submitted by the Tenderer.
- 16.7 If provided for **in the TDS**, the rates and prices quoted by the Tenderer shall be subject to adjustment during the performance of the Contract in accordance with and the provisions of Clause 6.6 of the General Conditions of Contract and / or Special Conditions of Contract. The Tenderer shall submit with the Tender all the information required under the Special Conditions of Contract and of the General Conditions of Contract.
- 16.8 For the purpose of determining the remuneration due for additional Services, a breakdown of the lump-sum price shall be provided by the Tenderer in the form of Appendices D and E to the Contract.

## **17 Currencies of Tender and Payment**

- 17.1 The currency of the Tender and the currency of payments shall be Kenya Shillings.

## **18 Documents Establishing Conformity of Services**

- 18.1 To establish the conformity of the Non-Consulting Services to the tendering document, the Tenderer shall furnish as part of its Tender the documentary evidence that Services provided conform to the technical specifications and standards specified in Section VII, Procuring Entity's Requirements.

- 18.2 Standards for provision of the Non-Consulting Services are intended to be descriptive only and not restrictive. The Tenderer may offer other standards of quality provided that it demonstrates, to the Procuring Entity's satisfaction, that the substitutions ensure substantial equivalence or are superior to those specified in the Section VII, Procuring Entity's Requirements.
- 18.3 Tender to provide, as part of the data for qualification, such information, including details of ownership, as shall be required to determine whether, according to the classification established by the Procuring Entity, a Service provider or group of service providers, qualifies for a margin of preference. Further the information will enable the Procuring Entity identify any actual or potential conflict of interest in relation to the procurement and/or contract management processes, or a possibility of collusion between tenderers, and thereby help to prevent any corrupt influence in relation to the procurement processor contract management.
- 18.4 The purpose of the information described in ITT 18.3 above, overrides any claims to confidentiality which a tenderer may have. There can be no circumstances in which it would be justified for a tenderer to keep information relating to its ownership and control confidential where it is tendering to undertake public sector work and receive public sector funds. Thus, confidentiality will not be accepted by the Procuring Entity as a justification for a Tenderer's failure to disclose, or failure to provide required information on its ownership and control.
- 18.4 The Tenderer shall provide further documentary proof, information or authorizations that the Procuring Entity may request in relation to ownership and control which information on any changes to the information which was provided by the tenderer under ITT18.3. The obligations to require this information shall continue for the duration of the procurement process and contract performance and after completion of the contract, if any change to the information previously provided may reveal a conflict of interest in relation to the award or management of the contract.
- 18.6 All information provided by the tenderer pursuant to these requirements must be complete, current and accurate as at the date of provision to the Procuring Entity. In submitting the information required pursuant to these requirements, the Tenderer shall warrant that the information submitted is complete, current and accurate as at the date of submission to the Procuring Entity.
- 18.7 If a tenderer fails to submit the information required by these requirements, its tenderer will be rejected. Similarly, if the Procuring Entity is unable, after taking reasonable steps, to verify to a reasonable degree the information submitted by a tenderer pursuant to these requirements, then the tender will be rejected.
- 18.8 If information submitted by a tenderer pursuant to these requirements, or obtained by the Procuring Entity (whether through its own enquiries, through notification by the public or otherwise), shows any conflict of interest which could materially and improperly benefit the tenderer in relation to the procurement or contract management process, then:
- i) If the procurement process is still on going, the tenderer will be disqualified from the procurement process,
  - ii) if the contract has been awarded to that tenderer, the contract award will be set aside, pending the outcome of (iii),
  - iii) The tenderer will be referred to the relevant law enforcement authorities for investigation of whether the tenderer or any other persons have committed any criminal offence.
- 18.9 If a tenderer submits information pursuant to these requirements that is in complete, inaccurate or out-of-date, or attempts to obstruct the verification process, then the consequences ITT 18.9 will ensue unless the tenderer can show to the reasonable satisfaction of the Procuring Entity that any such act was not material, or was due to genuine err or which was not attributable to the intentional act, negligence or recklessness of the tenderer.

## **19 Documents Establishing the Eligibility and Qualifications of the Tenderer**

- 19.1 To establish Tenderer's their eligibility in accordance with ITT4, Tenderers shall complete the Form of Tender, included in Section IV, Tendering Forms.
- 19.2 The documentary evidence of the Tenderer's qualification stopper form the Contract if its Tender is accepted shall establish to the Procuring Entity's satisfaction that the Tenderer meets each of the qualification criterion specified in Section III, Evaluation and Qualification Criteria.
- 19.3 All Tenderers shall provide in Section IV, Tendering Forms, a preliminary description of the proposed methodology, work plan and schedule.

- 19.4 In the event that pre-qualification of Tenderers has been undertaken, only Tenders from prequalified Tenderers shall be considered for award of Contract. These qualified Tenderers should submit with their Tenders any information updating their original pre-qualification applications or, alternatively, confirm in their Tenders that the originally submitted pre-qualification information remains essentially correct as of the date of Tender submission.
- 19.5 If pre-qualification has not taken place before Tendering, the qualification criteria for the Tenderers are specified- in Section III, Evaluation and Qualification Criteria.

## **20 Period of Validity of Tenders**

- 20.1 Tenders shall remain valid for the Tender Validity period specified in the TDS. The Tender Validity period starts from the date fixed for the Tender submission deadline date (as prescribed by the Procuring Entity in accordance with ITT 24.1). A Tender valid for a shorter period shall be rejected by the Procuring Entity as non-responsive.
- 20.2 In exceptional circumstances, prior to the expiration of the Tender validity period, the Procuring Entity may request Tenderers to extend the period of validity of their Tenders. The request and the responses shall be made in writing. If a Tender Security is requested in accordance with ITT20, it shall also be extended for a corresponding period. A Tenderer may refuse the request without forfeiting its Tender Security. A Tenderer granting the request shall not be required or permitted to modify its Tender.

## **21 Tender Security**

- 21.1 The Tenderer shall furnish as part of its Tender, either a Tender-Securing Declaration or a Tender security, as specified **in the TDS**, in original form and, in the case of a Tender Security, in the amount and currency specified **in the TDS**.
- 21.2 A Tender Securing Declaration shall use the form included in Section IV, Tendering Forms.
- 21.3 If a Tender Security is specified pursuant to ITT 21.1, from a reputable source, and an eligible country and shall be in any of the following forms at the Tenderer's option:
- i) cash;
  - ii) a bank guarantee;
  - iii) a guarantee by an insurance company registered and licensed by the Insurance Regulatory Authority listed by the Authority; or
  - iv) a guarantee issued by a financial institution approved and licensed by the Central Bank of Kenya,
- 21.4 If a Tender Security is specified pursuant to ITT 20.1, any Tender not accompanied by a substantially responsive Tender Security shall be rejected by the Procuring Entity as non-responsive.
- 21.5 If a Tender Security is specified pursuant to ITT 21.1, the Tender Security of unsuccessful Tenderers shall be returned as promptly as possible upon the successful Tenderer's signing the contract and furnishing the Performance Security pursuant to ITT 46. The Procuring Entity shall also promptly return the tender security to the tenderers where the procurement proceedings are terminated, all tenders were determined non-responsive or a bidder declines to extend tender validity period.
- 21.6 The Tender Security of the successful Tenderer shall be returned as promptly as possible once the successful Tenderer has signed the Contract and furnished the required Performance Security.
- 21.7 The Tender Security may be forfeited or the Tender-Securing Declaration executed:
- a. If a Tenderer withdraws its Tender during the period of Tender validity specified by the Tenderer in the Form of Tender, or any extension there to provide by the Tenderer; or
  - b. if the successful Tenderer fails to:
  - c. sign the Contract in accordance with ITT 46; or
  - d. Furnish a performance security in accordance with ITT 47.
- 21.8 Where tender securing declaration is executed, the Procuring Entity shall recommend to the PPRA that PPRA debar the Tenderer from participating in public procurement as provided in the law.
- 21.9 The Tender Security or Tender-Securing Declaration of a JV must be in the name of the JV that submits the

Tender. If the JV has not been legally constituted into a legally enforceable JV at the time of Tendering, the Tender security or Tender-Securing Declaration shall be in the names of all future members as named in the Form of intent referred to in ITT 4.1 and ITT 13.2.

21.10 A tenderer shall not issue a tender security to guarantee itself.

## **22 Format and Signing of Tender**

22.1 The Tenderer shall prepare one original of the documents comprising the Tender as described in ITT 13, bound with the volume containing the Form of Tender, and clearly marked "Original. "In addition, the Tenderer shall submit copies of the Tender, in the number specified **in the TDS**, and clearly marked as "Copies. "In the event of discrepancy between them, the original shall prevail.

22.2 Tenderers shall mark as "CONFIDENTIAL "information in their Tenders which is confidential to their business. This may include proprietary information, trade secrets, or commercial or financially sensitive information.

22.3 The original and all copies of the Tender shall be typed or written in indelible ink and shall be signed by a person or persons duly authorized to sign on behalf of the Tenderer. This authorization shall consist of a written confirmation as specified **in the TDS** and shall be attached to the Tender. The name and position held by each person signing the authorization must be typed or printed below the signature. All pages of the Tender where entries or amendments have been made shall be signed or initialed by the person signing the Tender.

22.4 In case the Tenderer is a JV, the Tender shall be signed by an authorized representative of the JV on behalf of the JV, and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally authorized representatives.

22.5 Any inter-lineation, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the Tender.

## **D. Submission and Opening of Tenders**

### **23 Sealing and Marking of Tenders**

23.1 Depending on the sizes or quantities or weight of the tender documents, a tenderer may use an envelope, package or container. The Tenderer shall deliver the Tender in a single sealed envelope, or in a single sealed package, or in a single sealed container bearing the name and Reference number of the Tender, addressed to the Procuring Entity and a warning not to open before the time and date for Tender opening date. Within the single envelope, package or container, the Tenderer shall place the following separate, sealed envelopes:

- a. in an envelope or package or container marked "ORIGINAL", all documents comprising the Tender, as described in ITT13; and
- b. in an envelope or package or container marked "COPIES", all required copies of the Tender; and
- c. if alternative Tenders are permitted in accordance with ITT15, and if relevant:
  - i. in an envelope or package or container marked "ORIGINAL-ALTERNATIVE TENDER", the alternative Tender; and
  - ii. in the envelope or package or container marked "COPIES- ALTERNATIVE TENDER", all required copies of the alternative Tender.

The inner envelopes or packages or containers shall:

- a) Bear the name and address of the Procuring Entity.
- b) Bear the name and address of the Tenderer; and
- c) Bear the name and Reference number of the Tender.

23.2 If an envelope or package or container is not sealed and marked as required, the *Procuring Entity* will assume no responsibility for the misplacement or premature opening of the Tender. Tenders misplaced or opened prematurely will not be accepted.

### **24 Deadline for Submission of Tenders**

24.1 Tenders must be received by the Procuring Entity at the address and no later than the date and time specified

**in the TDS.** When so specified **in the TDS**, Tenderers shall have the option of submitting their Tenders electronically. Tenderers submitting Tenders electronically shall follow the electronic Tender submission procedures specified **in the TDS**.

- 24.2 The Procuring Entity may, at its discretion, extend the deadline for the submission of Tenders by amending the tendering document in accordance with ITT9, in which case all rights and obligations of the Procuring Entity and Tenderers previously subject to the deadline shall thereafter be subject to the deadline as extended.

## **25 Late Tenders**

- 25.1 The Procuring Entity shall not consider any Tender that arrives after the dead line for submission of Tenders, in accordance with ITT 24. Any Tender received by the Procuring Entity after the deadline for submission of Tenders shall be declared late, rejected, and returned unopened to the Tenderer.

## **26 Withdrawal, Substitution and Modification of Tenders**

- 26.1 A Tenderer may withdraw, substitute, or modify its Tender after it has been submitted by sending a written notice, duly signed by a n authorized representative, and shall include a copy of the authorization (the power of attorney) in accordance with ITT 21.3, (except that withdrawal notices do not require copies). The corresponding substitution or modification of the Tender must accompany the respective written notice. All notices must be:

- a) Prepared and submitted in accordance with ITT 21 and ITT 22 (except that withdrawal notices do not require copies), and in addition, the respective envelopes shall be clearly marked "WITHDRAWAL," "SUBSTITUTION," or "MODIFICATION;" and
- b) Received by the Procuring Entity prior to the deadline prescribed for submission of Tenders, in accordance with ITT 23.

- 26.2 Tenders requested to be withdrawn in accordance with ITT 25.1 shall be returned unopened to the Tenderers.

- 26.3 No Tender may be withdrawn, substituted, or modified in the interval between the deadline for submission of Tenders and the expiration of the period of Tender validity specified by the Tenderer on the Form of Tender or any extension thereof.

## **27 Tender Opening**

- 27.1 Except as in the cases specified in ITT 23 and ITT 25.2, the Procuring Entity shall, at the Tender opening, publicly open and read out all Tenders received by the deadline at the date, time and place specified **in the TDS** in the presence of Tenderers' designated representatives and anyone who choose to attend. Any specific electronic Tender opening procedures required if electronic tendering is permitted in accordance with ITT 23.1 shall be as specified **in the TDS**.

- 27.2 First, envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding Tender shall not be opened, but returned to the Tenderer. If the withdrawal envelope does not contain a copy of the "power of attorney" confirming the signature as a person duly authorized to sign on behalf of the Tenderer, the corresponding Tender will be opened. No Tender withdrawal shall be permitted unless the corresponding withdrawal notice contains a valid authorization to request the withdrawal and is read out at Tender opening.

- 27.3 Next, envelopes marked "SUBSTITUTION" shall be opened and read out and exchanged with the corresponding Tender being substituted, and the substituted Tender shall not be opened, but returned to the Tenderer. No Tender substitution shall be permitted unless the corresponding substitution notice contains a valid authorization to request the substitution and is read out at Tender opening.

- 27.4 Next, envelopes marked "MODIFICATION" shall be opened and read out with the corresponding Tender. No Tender modification shall be permitted unless the corresponding modification notice contains a valid authorization to request the modification and is read out at Tender opening.

- 27.5 Next, all remaining envelopes shall be opened one at a time, reading out: the name of the Tenderer and whether there is a modification; the total Tender Prices, per lot (contract) if applicable, including any discounts and alternative Tenders; the presence or absence of a Tender Security or Tender-Securing Declaration, if required; and any other details as the Procuring Entity may consider appropriate.

- 27.6 Only Tenders, alternative Tenders and discounts that are opened and read out at Tender opening shall be considered further. The Form of Tender and the priced Activity Schedule are to be initialed by representatives of the Procuring Entity attending Tender opening in the manner specified **in the TDS**.

- 27.7 The Procuring Entity shall neither discuss the merits of any Tender nor reject any Tender (except for late Tenders, in accordance with ITT25.1).
- 27.8 The Procuring Entity shall prepare are cord of the Tender opening that shall include, as a minimum:
- a) The name of the Tenderer and whether there is a withdrawal, substitution, or modification;
  - b) The Tender Price, per lot (contract) if applicable, including any discounts; and
  - c) any alternative Tenders;
  - d) The presence or absence of a Tender Security or Tender-Securing Declaration, if one was required.
  - e) Number of pages of each tender document submitted
- 27.9 The Tenderers' representatives who a rep resent shall be requested to sign the record. The omission of a Tenderer's signature on the record shall not invalidate the contents and effect of the record. A copy of the tender opening register shall be distributed to Tenderer upon request.

## **E. Evaluation and Comparison of Tenders**

### **28 Confidentiality**

- 28.1 Information relating to the evaluation of Tenders and recommendation of contract award, shall not be disclosed to Tenderers or any other persons not officially concerned with the Tendering process until information on the Intention to Award the Contract is transmitted to all Tenderers in accordance with ITT 42.
- 28.2 Any effort by a Tenderer to influence the Procuring Entity in the evaluation or contract award decisions may result in the rejection of its Tender.
- 28.3 Notwithstanding ITT 28.2, from the time of Tender opening to the time of Contract Award, if any Tenderer wishes to contact the Procuring Entity on any matter related to the Tendering process, it should do so in writing.

### **29 Clarification of Tenders**

- 29.1 To assist in the examination, evaluation, and comparison of Tenders, and qualification of the Tenderers, the Procuring Entity may, at the Procuring Entity's discretion, ask any tenderer for clarification of its Tender including break downs of the prices in the Activity Schedule, and other information that the Procuring Entity may require. Any clarification submitted by a Tenderer in respect to its Tender and that is not in response to a request by the Procuring Entity shall not be considered. The Procuring Entity's request for clarification and the response shall be in writing. No change, including any voluntary increase or decrease, in the prices or substance of the Tender shall be sought, offered, or permitted, except to confirm the correction of arithmetic errors discovered by the Procuring Entity in the evaluation of the Tenders, in accordance with ITT32.
- 29.2 If a Tenderer does not provide clarifications of its Tender by the date and time set in the Procuring Entity's request for clarification, its Tender may be rejected.

### **30 Deviations, Reservations, and Omissions**

- 30.1 During the evaluation of Tenders, the following definitions apply:
- a) "Deviation" is a departure from the requirements specified in the tendering document;
  - b) "Reservation" is the setting of limiting conditions or withholding from complete acceptance of the requirements specified in the tendering document; and
  - c) "Omission" is the failure to submit part or all of the information or documentation required in the tendering document.

### **31 Determination of Responsiveness**

- 31.1 The Procuring Entity's determination of a Tender's responsiveness is to be based on the contents of the Tender itself, as defined in ITT 12.
- 31.2 A substantially responsive Tender is one that meets the requirements of the tendering document without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that:
- a) If accepted, would:

- i. affect in any substantial way the scope, quality, or performance of the Non-Consulting Services specified in the Contract; or
    - ii. limit in any substantial way, inconsistent with the tendering document, the Procuring Entity's rights or the Tenderer's obligations under the Contract; or
  - b) if rectified, would unfairly affect the competitive position of other Tenderers presenting substantially responsive Tenders.
- 31.3 The Procuring Entity shall examine the technical aspects of the Tender submitted in accordance with ITT 18 and ITT 19, in particular, to confirm that all requirements of Section VII, Procuring Entity's Requirements have been met without any material deviation or reservation, or omission.
- 31.4 If a Tender is not substantially responsive to the requirements of tendering document, it shall be rejected by the Procuring Entity and may not subsequently be made responsive by correction of the material deviation, reservation, or omission.
- 31.5 Provided that a Tender is substantially responsive, the Procuring Entity may waive any non-conformity in the Tender.
- 31.6 Provided that a Tender is substantially responsive, the Procuring Entity may request that the Tenderer submit the necessary information or documentation, within a reasonable period of time, to rectify non-material non-conformities or omissions in the Tender related to documentation requirements. Requesting information or documentation on such non-conformities shall not be related to any aspect of the price of the Tender. Failure of the Tenderer to comply with the request may result in the rejection of its Tender.
- 31.7 Provided that a Tender is substantially responsive, the Procuring Entity shall rectify quantifiable non-material non-conformities related to the Tender Price. To this effect, the Tender Price shall be adjusted, for comparison purposes only, to reflect the price of a missing or non-conforming item or component in the manner specified **in the TDS.**

## **32 Arithmetical Errors**

- 32.1 The tender sum as submitted and read out during the tender opening shall be absolute and final and shall not be the subject of correction, adjustment or amendment in any way by any person or entity.
- 32.2 Provided that the Tender is substantially responsive, the Procuring Entity shall handle errors on the following basis:
- a) Any error detected if considered a major deviation that affects the substance of the tender, shall lead to disqualification of the tender as non-responsive.
  - b) Any errors in the submitted tender arising from a miscalculation of unit price, quantity, subtotal and total bid price shall be considered as a major deviation that affects the substance of the tender and shall lead to disqualification of the tender as non-responsive .and
  - c) If there is a discrepancy between words and figures, the amount in words shall prevail
- 32.3 Tenderers shall be notified of any error detected in their bid during the notification of a ward.

## **33 Conversion to Single Currency**

- 33.1 For evaluation and comparison purposes, the currency(ies) of the Tender shall be converted into a single currency **as specified in the TDS.**

## **34 Margin of Preference and Reservations**

- 34.1 Margin of preference on local service providers may be allowed if it is deemed that the services require participation of foreign tenderers. If so allowed, it will be indicated in the **TDS.**
- 34.2 Where it is intended to reserve the contract to specific groups under Small and Medium Enterprises, or enterprise of women, youth and /or persons living with disability, who are appropriately registered as such by the authority to be specified in the **TDS**, a procuring entity shall ensure that the invitation to tender specifically indicates that only businesses/firms belonging to the specified group are eligible to tender as specified in the **TDS.** Otherwise, if not so stated, the invitation will be open to all tenderers.



## **35 Evaluation of Tenders**

- 35.1 The Procuring Entity shall use the criteria and methodologies listed in this ITT and Section III, Evaluation and Qualification Criteria. No other evaluation criteria or methodologies shall be permitted. By applying the criteria and methodologies, the Procuring Entity shall determine the Best Evaluated Tender. This is the Tender of the Tenderer that meets the qualification criteria and whose Tender has been determined to be:
- a) Substantially responsive to the tendering document; and
  - b) The lowest evaluated cost.
- 35.2 In evaluating the Tenders, the Procuring Entity will determine for each Tender the evaluated Tender cost by adjusting the Tender price as follows:
- a) Price adjustment due to discounts offered in accordance with ITT 16.4;
  - b) price adjustment due to quantifiable non material non-conformities in accordance with ITT 31.3;
  - c) converting the amount resulting from applying (a) and (b) above, if relevant, to a single currency in accordance with ITT 33; and
  - d) any additional evaluation factors specified in the TDS and Section III, Evaluation and Qualification Criteria.
- 35.3 The estimated effect of the price adjustment provisions of the Conditions of Contract, applied over the period of execution of the Contract, shall not be considered in Tender evaluation.
- 35.4 In the case of multiple contracts or lots, Tenderers are allowed to tender for one or more lots and the methodology to determine the lowest evaluated cost of the lot (contract) and for combinations, including any discounts offered in the Form of Tender, is specified in Section III, Evaluation and Qualification Criteria. For one or more lots (contracts). Each lot or contract will be evaluated in accordance with ITT
- 35.5 The methodology to determine the lowest evaluated tenderer or tenderers based one lot (contract) or based on a combination of lots (contracts), will be specified in Section III, Evaluation and Qualification Criteria. In the case of multiple lots or contracts, tenderer will be will be required to prepare the Eligibility and Qualification Criteria Form for each Lot.

## **36 Comparison of Tenders**

- 36.1 The Procuring Entity shall compare the evaluated costs of all substantially responsive Tenders established in accordance with ITT 35.2 to determine the Tender that has the lowest evaluated cost.

## **37 Abnormally Low Tenders and Abnormally High**

### **Tenders Abnormally Low Tenders**

- 37.1 An Abnormally Low Tender is one where the Tender price, in combination with other elements of the Tender, appears so low that it raises material concerns as to the capability of the Tenderer in regards to the Tenderer's ability to perform the Contract for the offered Tender Price.
- 37.2 In the event of identification of a potentially Abnormally Low Tender, the Procuring Entity shall seek written clarifications from the Tenderer, including detailed price analyses of its Tender price in relation to the subject matter of the contract, scope, proposed methodology, schedule, allocation of risks and responsibilities and any other requirements of the Tender document.
- 37.3 After evaluation of the price analyses, in the event that the Procuring Entity determines that the Tenderer has failed to demonstrate its capability to perform the Contract for the offered Tender Price, the Procuring Entity shall reject the Tender.

### **Abnormally High Tenders**

- 37.4 An abnormally high price is one where the tender price, in combination with other constituent elements of the Tender, appears unreasonably too high to the extent that the Procuring Entity is concerned that it (the Procuring Entity) may not be getting value for money or it may be paying too high a price for the contract compared with market prices or that genuine competition between Tenderers is compromised.
- 37.5 In case of an abnormally high price, the Procuring Entity shall make a survey of the market prices, check if

the estimated cost of the contract is correct and review the Tender Documents to check if the specifications, scope of work and conditions of contract are contributory to the abnormally high tenders. The Procuring Entity may also seek written clarification from the tenderer on the reason for the high tender price. The Procuring Entity shall proceed as follows:

- i) If the tender price is abnormally high based on wrong estimated cost of the contract, the Procuring Entity may accept or not accept the tender depending on the Procuring Entity's budget considerations.
- ii) If specifications, scope of work and/or conditions of contract are contributory to the abnormally high tender prices, the Procuring Entity shall reject all tenders and may retender for the contract based on revised estimates, specifications, scope of work and conditions of contract, as the case may be.

37.6 If the Procuring Entity determines that the Tender Price is abnormally too high because genuine competition between tenderers is compromised (*often due to collusion, corruption or other manipulations*), the Procuring Entity shall reject all Tenders and shall institute or cause competent Government Agencies to institute an investigation on the cause of the compromise, before retendering.

### **38 Unbalanced and/or Front-Loaded Tenders**

38.1 If in the Procuring Entity's opinion, the Tender that is evaluated as the lowest evaluated price is seriously unbalanced and/or front loaded, the Procuring Entity may require the Tenderer to provide written clarifications. Clarifications may include detailed price analyses to demonstrate the consistency of the tender prices with the scope of works, proposed methodology, schedule and any other requirements of the Tender document.

38.2 After the evaluation of the information and detailed price analyses presented by the Tenderer, the Procuring Entity may as appropriate:

- a) Accept the Tender; or
- b) require that the total amount of the Performance Security be increased at the expense of the Tenderer to a level not exceeding 10% of the Contract Price; or
- c) agree on a payment mode that eliminates the inherent risk of the Procuring Entity paying too much for undelivered works; or
- d) Reject the Tender.

### **39 Qualification of the Tenderer**

39.1 The Procuring Entity shall determine to its satisfaction whether the Tenderer that is selected as having submitted the lowest evaluated cost and substantially responsive Tender is eligible and meets the qualifying criteria specified in Section III, Evaluation and Qualification Criteria.

39.2 The determination shall be based upon an examination of the documentary evidence of the Tenderer's qualifications submitted by the Tenderer, pursuant to ITT 18. The determination shall not take into consideration the qualifications of other firms such as the Tenderer's subsidiaries, parent entities, affiliates, subcontractors or any other firm(s) different from the Tenderer that submitted the Tender.

39.3 An affirmative determination shall be a prerequisite for award of the Contract to the Tenderer. A negative determination shall result in disqualification of the Tender, in which event the Procuring Entity shall proceed to the Tenderer who offers a substantially responsive Tender with the next lowest evaluated cost to make a similar determination of that Tenderer's qualifications to perform satisfactorily.

### **40 Procuring Entity's Right to Accept Any Tender, and to Reject Any or All Tenders**

40.1 The Procuring Entity reserves the right to accept or reject any Tender, and to annul the Tendering process and reject all Tenders at any time prior to Contract Award, without there by incurring any liability to Tenderers. In case of annulment, all Tenders submitted and specifically, Tender securities, shall be promptly returned to the Tenderers.

## **F. Award of Contract**

### **43 Award Criteria**

43.1 The Procuring Entity shall award the Contract to the successful tenderer whose tender has been determined to be the Lowest Evaluated Tender.

## **42 Notice of Intention to enter in to a Contract**

- 42.1 Upon award of the contract and Prior to the expiry of the Tender Validity Period the Procuring Entity shall issue a Notification of Intention to Enter into a Contract/Notification of a ward to all tenderers which shall contain, at a minimum, the following information:
- a) The name and address of the Tenderer submitting the successful tender;
  - b) The Contract price of the successful tender;
  - c) a statement of the reason(s) the tender of the unsuccessful tenderer to whom the letter is addressed was unsuccessful, unless the price information in(c) above already reveals the reason;
  - d) the expiry date of the Stand still Period; and
  - e) instructions on how to request a debriefing and/or submit a complaint during the stand still period;

## **43 Stand still Period**

- 43.1 The Contract shall not be signed earlier than the expiry of a Standstill Period of 14 days to allow any dissatisfied tender to launch a complaint. Where only one Tender is submitted, the Standstill Period shall not apply.
- 43.2 Where a Standstill Period applies, it shall commence when the Procuring Entity has transmitted to each Tenderer the Notification of Intention to Enter in to a Contract with the successful Tenderer.

## **44 Debriefing by the Procuring Entity**

- 44.1 On receipt of the Procuring Entity's Notification of Intention to Enter into a Contract referred to in ITT 42, an unsuccessful tenderer may make a written request to the Procuring Entity for a debriefing on specific issues or concerns regarding their tender. The Procuring Entity shall provide the debriefing with in five days of receipt of the request.
- 44.2 Debriefings of unsuccessful Tenderers may be done in writing or verbally. The Tenderer shall bear its own costs of attending such a debriefing meeting.

## **45 Letter of Award**

Prior to the expiry of the Tender Validity Period and upon expiry of the Standstill Period specified in ITT 43.1, upon addressing a complaint that has been filed within the Standstill Period, the Procuring Entity shall transmit the Letter of Award to the successful Tenderer. The letter of award shall request the successful tenderer to furnish the Performance Security within 21 days of the date of the letter.

## **46 Signing of Contract**

- 46.1 Upon the expiry of the fourteen days of the Notification of Intention to enter into contract and upon the parties meeting their respective statutory requirements, the Procuring Entity shall send the successful Tenderer the Contract Agreement.
- 46.2 Within fourteen (14) days of receipt of the Contract Agreement, the successful Tenderer shall sign, date, and return it to the Procuring Entity.
- 46.3 The written contract shall be entered into within the period specified in the notification of award and before expiry of the tender validity period

## **47 Performance Security**

- 47.1 Within twenty-one (21) days of the receipt of the Form of Acceptance from the Procuring Entity, the successful Tenderer, if required, shall furnish the Performance Security in accordance with the GCC 3.9, using for that purpose the Performance Security Form included in Section VIII, Contract Forms, or another Form acceptable to the Procuring Entity. If the Performance Security furnished by the successful Tenderer is in the form of a bond, it shall be issued by a bonding or insurance company that has been determined by the successful Tenderer to be acceptable to the Procuring Entity. A foreign institution providing a bond shall have a correspondent financial institution located in Kenya, unless the Procuring Entity has agreed in writing that a correspondent financial institution is not required.
- 47.2 Failure of the successful Tenderer to submit the above-mentioned Performance Security or sign the Contract

shall constitute sufficient grounds for the annulment of the award and forfeiture of the Tender Security. In that event the Procuring Entity may award the Contract to the Tenderer offering the next Best Evaluated Tender.

#### **48 Publication of Procurement Contract**

48.1 Within fourteen days after signing the contract, the Procuring Entity shall publish the awarded contract at its notice boards and websites; and on the Website of the Authority. At the minimum, the notice shall contain the following information:

- a) Name and address of the Procuring Entity;
- b) Name and reference number of the contract being awarded, a summary of its scope and the selection method used;
- c) The name of the successful Tenderer, the final total contract price, the contract duration.
- d) Dates of signature, commencement and completion of contract;
- e) Names of all Tenderers that submitted Tenders, and their Tender prices as read out at Tender opening.

#### **49 Adjudicator**

49.1 The Procuring Entity proposes the person named **in the TDS** to be appointed as adjudicator or under the Contract, at an hourly fee specified in **the TDS**, plus reimbursable expenses. If the Tenderer disagrees with this Tender, the Tenderer should so state in the Tender. If, in the Form of Acceptance, the Procuring Entity has not agreed on the appointment of the Adjudicator, the Adjudicator shall be appointed by the Appointing Authority designated in the Special Conditions of Contract at the request of either party.

#### **50 Procurement Related Complaints and Administrative Review**

50.1 The procedures for making a Procurement-related Complaint are as specified in the **TDS**.

50.2 A request for administrative review shall be made in the form provided under contract forms.

## SECTION II - TENDER DATA SHEET (TDS)

The following specific data for the Non-Consulting Services to be procured shall complement, supplement, or amend the provisions in the Instructions to Tenderers (ITT). Whenever there is a conflict, the provisions here in shall prevail over those in ITT.

Reference to ITC Clause	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
<b>A. General</b>	
<b>ITT 1.1</b>	The Procuring Entity: <b>Rural Electrification and Renewable Energy Corporation</b> Name of ITT: <b>Provision of Services for Public Relations and Communications Agency</b> The Reference Number of the Invitation for Tenders is: RFX No. <b>1000000900</b>
<b>ITT 2.1 (a)</b>	<b>Electronic –Procurement System</b> The Procuring Entity shall use the following electronic-procurement system to manage this Tendering process: <i>To participate in the tender use the link below that can be found on the website <a href="http://www.rerec.co.ke">www.rerec.co.ke</a></i>  <i>New tenderers who have never dealt with us before shall register through Procurement-Supplier registration:</i> <a href="https://suppliers.rea.co.ke:44200/supportal(bD11biZjPTUwMCZkPW1pbg==)/bspwdapplication.do#VIEW_ANCHOR-ROS_TOP">https://suppliers.rea.co.ke:44200/supportal(bD11biZjPTUwMCZkPW1pbg==)/bspwdapplication.do#VIEW ANCHOR-ROS TOP</a>  Already registered bidders shall process and submit their bids via the Corporation’s e-Procurement system as follows: Login to REREC portal via url <a href="https://suppliers.rea.co.ke:44300/irj/portal">https://suppliers.rea.co.ke:44300/irj/portal</a> <b>N/B: It is assumed that you have already completed the registration process and that your registration has been approved by REREC and you have created both admin and employee account.</b> An employee user account shall be used to bid and transact with REREC The electronic-procurement system shall be used to manage the following aspects of the Tendering process: i. Issuing tendering document, ii. Submissions of tenders, iii. Opening of tenders, iv. Evaluation of tenders and v. Contracting.
<b>ITT 4.1</b>	Maximum number of members in the JV shall be: <b><i>JV is not allowed</i></b>
<b>ITT 4.9</b>	The Procuring Entity may require tenderers to be registered with <b>None</b>
<b>B. Tendering Document</b>	
<b>ITT 8.1</b>	For <b><u>Clarification of Tender purposes</u></b> only, the Procuring Entity’s address is: tenders@rerec.co.ke , Name of Procuring Entity: Rural Electrification and Renewable Energy Corporation Physical address for original bid security Delivery to our office or Tender Box: Nairobi, South C, Off Red Cross Road, Kawi Complex, Block C- Ground floor Postal Address: P.O. Box 34585-00100 Nairobi Telephone number and e-mail address of the officer to be contacted: <b>Chief Executive Officer</b> <b>Kawi House, South C,</b> <b>P.O. Box 34585, 00100</b> <b>Nairobi, Kenya</b>

	<p style="text-align: center;">+254 709 193 000  <u>tenders@rerec.co.ke;</u>  TEL NO.254-20-2710955/2713921</p> <p>Requests for clarification should be received by the Procuring Entity no later than: <b>20<sup>th</sup> January, 2023</b></p>
<b>ITT 8.2</b>	<p>Tenderers <i>shall</i> submit their <b>Tenders electronically</b>.  The electronic Tendering submission procedures shall be:  (a) Login to REREC portal via url <a href="https://suppliers.rea.co.ke:44300/irj/portal">https://suppliers.rea.co.ke:44300/irj/portal</a>  <b>N/B:</b> It is assumed that you have already completed the registration process and that your registration has been approved by REREC and you have created an employee user account to transact with REREC via url;  <a href="https://suppliers.rea.co.ke:44200/supportal(bD11biZjPTUwMCZkPW1pbg==)/bsp da ppplication.do#VIEW_ANCHOR-ROS_TOP">https://suppliers.rea.co.ke:44200/supportal(bD11biZjPTUwMCZkPW1pbg==)/bsp da ppplication.do#VIEW_ANCHOR-ROS_TOP</a></p> <p><b>For the purpose of bidding, each firm must ensure the following</b></p> <ul style="list-style-type: none"> <li>• Each company must have two user accounts; <b>Admin Account and Employee Account</b>. Ensure that the following roles are <b>NOT ASSIGNED</b> to the employee; <b>Employee Administrator and Supplier Master Data manager</b>.</li> <li>• Ensure that the admin account and employee account does not share same email address</li> <li>• Ensure that the Employee user name is between 4 and 12 characters. <ul style="list-style-type: none"> <li>• For the purpose of this tender bidding, <b>the employee account</b> shall be used to submit your RFX responses.</li> </ul> </li> </ul> <p>(b) Choose RFX and Auction link in the navigation pane  (c) Click on the RFX number to open it  (d) Click Register and then Click Participate  (e) Click Create response; You will get a unique number for your response for the RFX  (f) Navigate to the Notes and Attachments tab and click on Collaboration link at the bottom of the screen (the link will be in the format “RFX Response No: Company Name”. If under your notes and attachment no link is formed in the collaboration room, you are advised to delete the response and create a new one until the link is formed, in this link all the documents of the tender shall be uploaded.</p> <p><b>NB: All supplier bid documents/Responses shall be uploaded to the COLLABORATION ROOM in the link with “RFX Response Number: Company Name”. Bidders shall not attach their documents at any other Tab of the Portal. Attachments placed elsewhere in the portal shall be declared non-responsive and the attachments shall not be evaluated.</b></p> <p>You are to login to the collaboration link and upload all the required documents;  (g) Enter bid price in the item tab and fill in all required information for the response. This price shall be read out price during the opening.</p> <p><b>(h) No value shall be entered under the RFX information “Target Value for RFX”</b>  (i) Check for errors by clicking the Check button</p> <p>Click on Save to review later or Submit to send the response to REREC</p>
<b>ITT 8.4</b>	<p>A pre-tender meeting will <b>not be held</b>  A site visit conducted by the Procuring Entity <i>shall not be</i> organized.</p>
<b>ITT 9.1</b>	<p>The Procuring Entity shall publish its response at the website : <a href="http://www.rerec.co.ke">www.rerec.co.ke</a></p>
<b>C. Preparation of Tenders</b>	
<b>ITT 13.1 (i)</b>	<p>The Tenderer shall submit with its Tender the following additional documents:</p> <ol style="list-style-type: none"> <li>1. Confirmation of Submission of a valid tender security during opening in form of a Bank or insurance guarantee. The value of the Tender Security shall be as specified per lot in TDS and valid for 140 days</li> <li>2. Submission of Company or Firm’s Registration Certificate, Company’s E-</li> </ol>

- PIN Certificate with both VAT & Income Tax obligations for the tenderer.
3. Submission of company Valid Tax Compliance Certificate for the tenderer
  4. Submission of a (CR12/CR13) form from Registrar of Companies, not more than Three (3) months old for all companies as is applicable and certified by a Commissioned by Commissioner of Oaths or a Magistrate of the Kenyan Judiciary, for the tenderer.
  5. Submission of valid Trade License/Business permit. for the tenderer with Evidence of physical registered office (attach utility bills/ lease agreement /rental payment receipt/ evidence of ownership of the premises)
  6. A written Power of Attorney, commissioned by commissioner of oaths, or a Magistrate of the Kenyan Judiciary signed and stamped by company directors including the specimen signature of the Authorized person for the tenderer.
  7. Confirmation of Submission and verification that the Tender Form duly completed, stamped and signed by the bidder in the format provided in the tender.
  8. Submission of a duly filled and signed certificate of independent tender determination
  9. Submission of a duly filled and signed self-declaration that the person/tenderer is not debarred in the matter of the public procurement and asset disposal act 2015 and Commissioned by Commissioner of Oaths or a Magistrate of the Kenyan Judiciary.
  10. Submission of a dully filled and signed self-declaration that the person/tenderer will not engage in any corrupt or fraudulent practice and Commissioned by Commissioner of Oaths or a Magistrate of the Kenyan Judiciary.
  11. Submission of a dully filled and signed declaration and commitment to the code of ethics.
  12. Submission of a dully filled and signed tenderer information form
  13. Submission of duly filled, stamp and signed confidential business questionnaire form in the format provided in the tender document.
  14. Submission of a dully filled signed and stamped price schedule form.
  15. The Tenderer shall submit at least five (5) names with telephone and e-mail contact as well as physical addresses of previous customers together with a letter from each of them confirming completion of the contracts on schedule and sample works done by the agency. The Agency should show proof of providing Public Relations management services, Advertising services, Branding Services, Website development and management, events management and social media management.
  16. Submission of draft work plan of the outlined activities
  17. Submission of proof that Agency have at least three Advertising clients with revenues (Fees + Commission) in excess of Ksh 15 million and above per year
  18. They should produce a sample media schedules done by the agency that have been aired and well executed for Above –The-line and outdoor within the last three (3) years
  19. Submission of proof that Agency have an Annual minimum business turnover (Billings) of Ksh 60 million
  20. Evidence that you have proprietary tools and established processes as outlined in scope of works/reference.
  21. Agency should produce at least five (5) reference letters of good business conduct from previous clients providing similar services and must have credit facilities of a minimum of Kshs.5 Million monthly with major media houses namely Nation Media Group Ltd., Royal Media Services Ltd., Standard Group Ltd., Media Max Ltd., Radio Africa Group Ltd. (Provide copies of contract/PO or recommendation letters from clients whose work have been completed/ Ongoing)

	<p>22. Submission of Professional Qualification and experience for key staffs where; Team leader/ Account Director posses a Master’s Degree, in a relevant field from a recognized university or Bachelor’s Degree in Journalism, Mass Communications, Public Relations or relevant field with at least fifteen (15) years professional experience in Public Relations, Marketing management, crisis management, media relations, brand management &amp; Stakeholder Engagements &amp; Relations and should demonstrable experience as an Account Director for similar assignments within the last 5 years with Membership in PRSK, MSK or relevant field</p> <p>23. Other Key Staff include; Account Manager with Bachelor’s Degree in Journalism, Mass Communications, Public Relations or relevant field ,Professional qualifications in public relations, marketing, brand audit &amp; communications or a related field with at least five (5) years general experience in Public Relations, Research and Strategy &amp; Brand Audit/Customer Engagement Surveys .Membership of PRSK, or relevant body</p> <p>24. Production and Media Manager should possess Minimum bachelor’s degree in media, communication or relevant field with a Minimum of 10 years’ experience in media, productions and creative works, with specific examples of assignments undertaken</p> <p>25. Research Manager also should have a minimum of a Bachelor’s degree in relevant field with at least 10 years’ experience on the relevant field and must have managed research projects especially in communication related field. Should be a member of Market and Social Research Association (MSRA) while the Website and social media manager should posses a minimum of Bachelor’s degree in relevant field with 5 years’ experience on website development and management and social media management. Creative manager should have at least a Bachelor’s Degree in relevant field with atleast five (5) years professional experience in Concept &amp; Creative Development, Media Management, Digital Communications with a Membership of a professional body. Client service executives to provide at least 3 No. support staff in relevant areas with a minimum of 3 years’ experience with a Diploma qualification from recognized Institutions.</p> <p>26. (Documentary evidence including CV, certificates and employment contracts to be submitted)</p> <p>27. The Agency Must show proof of Membership of the Association of Public Relations and Communication Management Firms (APReCoM)</p> <p>28. The Agency Staff proposed for this assignment must be members of the Public Relations Society of Kenya (PRSK), Marketing Society of Kenya (MSK) or relevant body provide proof of 100% Kenyan ownership of the Firm</p> <p>29. Submission of Audited Financial Statements for the last two (2) financial years and a copy of the Auditor’s/Audit’s firm valid ICPAK practicing license or certified copies of bank statements covering a period of at least six months prior to the date of the tender document for companies/ firms that are registered or incorporated within the last one calendar year of the date of the tender advertisement, The copies should be certified by the Bank issuing the statements. The certification should be original</p>
<p><b>ITT 15.1</b></p>	<p>Alternative Tenders are invited in accordance with ITT 13.1 and/or 13.2</p> <p><b>or</b></p> <p>Alternative Tenders are permitted in accordance with ITT 13.4.</p> <p><b>or</b></p> <p>Alternative Tenders are <b>not permitted.</b></p>
<p><b>ITT 15.2</b></p>	<p>Alternatives to the Time Schedule <b>not permitted.</b></p> <p>If alternatives to the Time Schedule are permitted, the evaluation method will be as</p>



	specified in Section III, Evaluation and Qualification Criteria. <b>Not applicable</b>
<b>ITT 15.4</b>	Alternative technical solutions shall be permitted for the following parts of the Information System: as further detailed in the Specification. If alternative technical solutions are permitted, the evaluation method will be as specified in Section III, Evaluation and Qualification Criteria: <b>Alternative Tenders shall not be considered</b>
<b>ITT 19.4</b>	Prequalification has been undertaken.
<b>ITT 18.2 (a)</b>	In addition to the topics described in ITT Clause 16.2 (a), the Preliminary Project Plan must address the following topics: [ <i>modify as appropriate</i> ]: <i>as per Project Implementation schedule</i>
<b>ITT 18.3</b>	In the interest of effective integration, cost-effective technical support, and reduced re-training and staffing costs, Tenderers are required to offer specific brand names and models for the following limited number of specific items: <b>None</b>
<b>ITT 19.2</b>	The Tenderer <i>must not</i> tender Recurrent Cost Items
<b>ITT 19.2 (a)</b>	The Tenderer <i>must not</i> tender for contracts of Recurrent Cost Items not included in the main Contract.
<b>ITT</b>	The Incoterms edition is: <b>INCOTERMS 2020</b>
<b>ITT 19.8</b>	There is no modification to ITT 17.8
<b>ITT 19.9</b>	The prices quoted by the Tenderer <b>shall not be</b> subject to adjustment during the performance of the Contract. Foreign currency requirements shall be accompanied by a Kenya Shillings equivalent conversion on the document date as extracted from CBK exchange rates table
<b>ITT 20.1</b>	The Tender validity period shall be 140 days.
<b>ITT 22.1</b>	The tenderer shall submit a Tender security for <b>Ksh 200,000.00</b>
<b>ITT 23.1</b>	In addition to the original of the Tender, the number of copies is: No submission of physical documents, its Submitted Electronically.
<b>ITT 23.2</b>	A tender package or container that cannot fit in the tender box shall be received as follows: <b>N/A</b>  The <b>original bid security</b> shall be sealed in an envelope bearing the name and Reference Number of the Tender, addressed to the Procuring Entity and a warning not to open before the time and date for Tender opening date and shall be deposited to the <b>BOX</b> situated at the Main Reception REREC Headquarter.
<b>ITT 22.3 (v)</b>	Other types of acceptable securities are: <b>None</b>
<b>ITT 23.3</b>	The written confirmation of authorization to sign on behalf of the Tenderer shall consist of: A written Power of Attorney, commissioned by commissioner of oaths, or a Magistrate of the Kenyan Judiciary signed and stamped by company directors including the specimen signature of the Authorized person
<b>ITT 24.1 and 24.2</b>	Tenderers shall submit their Tenders electronically.
<b>D. Submission and Opening of Tenders</b>	
<b>ITT 25.1</b>	For <b>Tender submission purposes</b> only, the Procuring Entity's address is: For <b>Tender submission purposes</b> only, the Procuring Entity's address is: <b>tenders@rerec.co.ke</b> Attention: <b>Chief Executive Officer</b> Kawi House, South C, P.O. Box 34585, 00100 <b>Nairobi, Kenya</b> <b>e-mail: <a href="mailto:info@rerec.co.ke">info@rerec.co.ke</a>;</b> <b>tenders@rerec.co.ke;</b> TEL NO.254-20-2710955/2713921  <b>The deadline for Tender submission is:</b> Date: <b>27<sup>th</sup> January,2023</b>

	Time: <b>10:00am</b>
ITT 25.1	<p>Tenderers shall submit their Tenders electronically.</p> <p><b>The electronic Tendering submission procedures shall be:</b></p> <p>(a) Login to REREC portal via url <a href="https://suppliers.rea.co.ke:44300/irj/portal">https://suppliers.rea.co.ke:44300/irj/portal</a></p> <p>N/B: It is assumed that you have already completed the registration process and that your registration has been approved by REREC and you have created an employee user account to transact with REREC via url;</p> <p><b><a href="https://suppliers.rea.co.ke:44200/supportal(bD11biZjPTUwMCZkPW1pbg==)/bspdaapplication.do#VIEW_ANCHOR-ROS_TOP">https://suppliers.rea.co.ke:44200/supportal(bD11biZjPTUwMCZkPW1pbg==)/bspdaapplication.do#VIEW_ANCHOR-ROS_TOP</a></b></p> <p>For the purpose of bidding, each firm must ensure the following</p> <ul style="list-style-type: none"> <li>• Each company must have two user accounts; Admin Account and Employee Account. Ensure that the following roles are NOT ASSIGNED to the employee; Employee Administrator and Supplier Master Data manager.</li> <li>• Ensure that the admin account and employee account does not share same email address</li> <li>• Ensure that the Employee user name is between 4 and 12 characters.</li> <li>• For the purpose of this tender bidding, the employee account shall be used to submit your RFX responses.</li> </ul> <p>(h) Choose RFX and Auction link in the navigation pane</p> <p>(i) Click on the RFX number to open it</p> <p>(j) Click Register and then Click Participate</p> <p>(k) Click Create response; You will get a unique number for your response for the RFX</p> <p>(l) Navigate to the Notes and Attachments tab and click on Collaboration link at the bottom of the screen (the link will be in the format “RFX Response No: Company Name”. If under your notes and attachment no link is formed in the collaboration room, you are advised to delete the response and create a new one until the link is formed, in this link all the documents of the tender shall be uploaded.</p> <p><b>NB: All supplier bid documents/Responses shall be uploaded to the COLLABORATION ROOM in the link with “RFX Response Number: Company Name”. Bidders shall not attach their documents at any other Tab of the Portal. Attachments placed elsewhere in the portal shall be declared non-responsive and the attachments shall not be evaluated.</b></p> <p>You are to login to the collaboration link and upload all the required documents;</p> <p>(m) Enter bid price in the item tab and fill in all required information for the response. This price shall be read out price during the opening.</p> <p>(h) No value shall be entered under the RFX information “Target Value for RFX”</p> <p>(j) Check for errors by clicking the Check button</p> <p>Click on Save to review later or Submit to send the response to REREC</p>
ITT 27.1	<p>The Tender opening shall take place at:</p> <p style="text-align: center;"><b>Chief Executive Officer</b>  <b>KAWI House, South C,</b>  <b>P.O. Box 34585, 00100</b>  <b>Nairobi, Kenya</b>  <b>Date: 27<sup>th</sup> January,2023</b>  <b>Time: 10:00am</b></p>
ITT 27.1	<p>The <b>Electronic Tender Opening</b> procedures shall be:</p> <p><b>Description for opening procedure</b></p> <p>The electronic Tender shall be opened promptly thereafter in REREC Procurement Office at KAWI House, Ground Floor as follows;</p> <ol style="list-style-type: none"> <li>i. The opening committee logs in SAP-SRM</li> <li>ii. Click on initiate RFX opening</li> <li>iii. Click on open RFX prices</li> </ol>

	<p>Download the excel file, which is the opening schedule contains the tender number, tenderer's name and quoted prices</p> <p>The Opening schedule will be sent electronically to all the bidders who participated in the tender.</p>
<b>ITT 28.6</b>	The number of representatives of the Procuring Entity to sign is three (3)
<b>E. Evaluation, and Comparison of Tenders</b>	
<b>ITT 35.1</b>	The manner of rectifying quantifiable nonmaterial nonconformities is described below: <b>All the non-conformities shall be rectified without materially rectifying the read out prices.</b>
<b>ITT 33.1</b>	The currency that shall be used for Tender evaluation and comparison purposes to convert at the selling exchange rate all Tender prices expressed in various currencies into a single currency is: <b>KES</b> The source of exchange rate shall be: <b>The Central Bank in Kenya exchange rate</b> The date for the exchange rate shall be: <b>27<sup>th</sup> January,2023</b>
<b>ITT 34.1</b>	Margin of Preference <b>shall not apply</b>
<b>ITT 34.2</b>	The invitation to tender is extended to the following group that qualify for Reservations <b>Not Applicable</b>
<b>ITT 43.1</b>	Price evaluation will be the lowest evaluated bidder per Lot
<b>ITT 44.3</b>	As additional qualification measures, the Information System (or components/parts of it) offered by the Tenderer with the Best Evaluated Tender may be subjected to the following tests and performance benchmarks prior to Contract award: <i>[specify: measures that will be used in the evaluation of Tenders, such as demonstration tests, performance benchmarks, documentation reviews, reference site visits, etc., and who will carry them out and how they will be conducted]</i> . <b>[Note: For demonstration or benchmark tests, specify full testing details and success criteria (alternatively, reference detailed discussion of testing in the Technical Requirements). As guide on tender Terms of reference</b>
<b>ITT 46.1</b>	Additional evaluation factors are specified in the evaluation criteria
<b>ITT 49.1</b>	The person named to be appointed as Adjudicator is an Adjudicator of Nairobi Center for International Arbitration at an hourly fee: As per First Schedule of NCIA Arbitration rules
<b>ITT 50.1</b>	<p>The procedures for making a Procurement-related Complaint are detailed in the "Notice of Intention to Award the Contract" herein and are also available from the PPRA Website <a href="http://www.ppra.go.ke">www.ppra.go.ke</a>.</p> <p>If a Tenderer wishes to make a Procurement-related Complaint, the Tenderer should submit its complaint following these procedures, in writing (by the quickest means available, that is either by email or fax), to:</p> <p><b>For the attention: CPA. Peter Mbugua</b>  <b>Title/position: Chief Executive Officer</b>  <b>Procuring Entity: Rural Electrification and Renewable Corporation</b>  <b>Email address: <a href="mailto:info@rerec.co.ke">info@rerec.co.ke</a> and <a href="mailto:tenders@rerec.co.ke">tenders@rerec.co.ke</a></b></p> <p>In summary, a Procurement-related Complaint may challenge any of the following:</p> <ol style="list-style-type: none"> <li>1. the terms of the Tendering Documents;</li> <li>2. And the Procuring Entity's decision to award the contract.</li> </ol>

## **SECTION III – EVALUATION AND QUALIFICATION CRITERIA**

### **1. General Provision**

- 1.1 Wherever a Tenderer is required to state a monetary amount, Tenderers should indicate the Kenya Shilling equivalent using the rate of exchange determined as follows:
- For construction turnover or financial data required for each year-Exchange rate prevailing on the last day of the respective calendar year (in which the amounts for that year are to be converted) was originally established.
  - Value of single contract-Exchange rate prevailing on the date of the contract signature.
  - Exchange rates shall be taken from the publicly available source identified in the ITT. Any error in determining the exchange rates in the Tender may be corrected by the Procuring Entity.
- 1.2 This section contains the criteria that the Employer shall use to evaluate tender and qualify tenderers. No other factors, methods or criteria shall be used other than specified in this tender document. The Tenderer shall provide all the information requested in the forms included in Section IV, Tendering Forms. The Procuring Entity should use **the Standard Tender Evaluation Report for Goods and Works** for evaluating Tenders.

### **1.3 Evaluation and contract award Criteria**

The Procuring Entity shall use the criteria and methodologies listed in this Section to evaluate tenders and arrive at the Lowest Evaluated Tender. The tender that (i) meets the qualification criteria,(ii)has been determined to be substantially responsive to the Tender Documents, and(iii) is determined to have the Lowest Evaluated Tender price shall be selected for award of contract.

### **2 Preliminary examination for Determination of Responsiveness**

The Procuring Entity will start by examining all tenders to ensure they meet in all respects the eligibility criteria and other mandatory requirements in the ITT, and that the tender is complete in all aspects in meeting the requirements provided for in the preliminary evaluation criteria outlined below. The Standard Tender Evaluation Report Document for Goods and Works for evaluating Tenders provides very clear guide on how to deal with review of these requirements. Tenders that do not pass the Preliminary Examination will be considered non- responsive and will not be considered further.

#### **The preliminary evaluation criteria. Delivered By**

The following shall be evaluation criteria to be used in the tender evaluation

<b>No.</b>	<b>preliminary Evaluation Criteria</b>
1.	Bidder documents/Attachments have been submitted in the Collaboration folder of the SAP SRM System. Bidders shall not attach their documents at any other Tab of the Portal. Attachments placed elsewhere in the portal shall be declared non-responsive and the attachments shall not be evaluated.
2.	Confirmation that the bidder's prices appear during tender opening. The entered prices in the Items Tab of the SRM Portal must be same as the prices in the Tender form/price schedules and the same prices are read out during opening. (award shall be based on the read out prices)
3.	Confirmation of Submission of a valid tender security during opening in form of a Bank or insurance guarantee. The value of the Tender Security shall be as specified per lot in TDS and valid for 140 days
4.	Submission of Company or Firm's Registration Certificate, Company's E-PIN Certificate with both VAT & Income Tax obligations for the tenderer.
5.	Submission of company Valid Tax Compliance Certificate for the tenderer
6.	Submission of a (CR12/CR13) form from Registrar of Companies, not more than Three (3) months old for all companies as is applicable and certified by a Commissioned by

	Commissioner of Oaths or a Magistrate of the Kenyan Judiciary, for the tenderer.
7.	Submission of valid Trade License/Business permit. for the tenderer with Evidence of physical registered office (attach utility bills/ lease agreement /rental payment receipt/ evidence of ownership of the premises)
8.	A written Power of Attorney, commissioned by commissioner of oaths, or a Magistrate of the Kenyan Judiciary signed and stamped by company directors including the specimen signature of the Authorized person for the tenderer.
9.	Confirmation of Submission and verification that the Tender Form duly completed, stamped and signed by the bidder in the format provided in the tender.
10.	Submission of a duly filled and signed certificate of independent tender determination
11.	Submission of a duly filled and signed self-declaration that the person/tenderer is not debarred in the matter of the public procurement and asset disposal act 2015 and Commissioned by Commissioner of Oaths or a Magistrate of the Kenyan Judiciary.
12.	Submission of a dully filled and signed self-declaration that the person/tenderer will not engage in any corrupt or fraudulent practice and Commissioned by Commissioner of Oaths or a Magistrate of the Kenyan Judiciary.
13.	Submission of a dully filled and signed declaration and commitment to the code of ethics.
14.	Submission of a dully filled and signed tenderer information form
15.	Submission of duly filled, stamp and signed confidential business questionnaire form in the format provided in the tender document.
16.	Submission of a dully filled signed and stamped price schedule form.
17.	The Tenderer shall submit at least five (5) names with telephone and e-mail contact as well as physical addresses of previous customers together with a letter from each of them confirming completion of the contracts on schedule and sample works done by the agency. The Agency should show proof of providing Public Relations management services, Advertising services, Branding Services, Website development and management, events management and social media management.
18.	Submission of draft work plan of the outlined activities
19.	Submission of proof that Agency have at least three Advertising clients with revenues (Fees + Commission) in excess of Ksh 15 million and above per year They should produce a sample media schedules done by the agency that have been aired and well executed for Above –The-line and outdoor within the last three (3) years
20.	Submission of proof that Agency have an Annual minimum business turnover (Billings) of Ksh 60 million
21.	Evidence that you have proprietary tools and established processes as outlined in scope of works/reference.
22.	Agency should produce at least five (5) reference letters of good business conduct from previous clients providing similar services and must have credit facilities of a minimum of Kshs.5 Million monthly with major media houses namely Nation Media Group Ltd., Royal Media Services Ltd., Standard Group Ltd., Media Max Ltd., Radio Africa Group Ltd. (Provide copies of contract/PO or recommendation letters from clients whose work have been completed/ Ongoing)
23.	Submission of Professional Qualification and experience for key staffs where; Team leader/ Account Director posses a Master’s Degree, in a relevant field from a recognized university or Bachelor’s Degree in Journalism, Mass Communications, Public Relations or relevant field with at least fifteen (15) years professional experience in Public Relations, Marketing management, crisis management, media relations, brand management & Stakeholder Engagements & Relations and should demonstrable experience as an Account Director for similar assignments within the last 5 years with Membership in PRSK, MSK or relevant field Other Key Staff include; Account Manager with Bachelor’s Degree in Journalism, Mass Communications, Public Relations or relevant field ,Professional qualifications in public relations, marketing, brand audit & communications or a related field with at least five (5) years general experience in Public Relations, Research and Strategy & Brand Audit/Customer Engagement Surveys .Membership of PRSK, or relevant body Production and Media Manager should possess Minimum bachelor’s degree in media,

	communication or relevant field with a Minimum of 10 years' experience in media, productions and creative works, with specific examples of assignments undertaken Research Manager also should have a minimum of a Bachelor's degree in relevant field with at least 10 years' experience on the relevant field and must have managed research projects especially in communication related field. Should be a member of Market and Social Research Association (MSRA) while the Website and social media manager should possess a minimum of Bachelor's degree in relevant field with 5 years' experience on website development and management and social media management. Creative manager should have at least a Bachelor's Degree in relevant field with at least five (5) years professional experience in Concept & Creative Development, Media Management, Digital Communications with a Membership of a professional body. Client service executives to provide at least 3 No. support staff in relevant areas with a minimum of 3 years' experience with a Diploma qualification from recognized Institutions. (Documentary evidence including CV, certificates and employment contracts to be submitted)
24.	The Agency Must show proof of Membership of the Association of Public Relations and Communication Management Firms (APReCoM) The Agency Staff proposed for this assignment must be members of the Public Relations Society of Kenya (PRSK), Marketing Society of Kenya (MSK) or relevant body provide proof of 100% Kenyan ownership of the Firm
25.	Submission of Audited Financial Statements for the last two (2) financial years and a copy of the Auditor's/Audit's firm valid ICPAK practicing license or certified copies of bank statements covering a period of at least six months prior to the date of the tender document for companies/ firms that are registered or incorporated within the last one calendar year of the date of the tender advertisement, The copies should be certified by the Bank issuing the statements. The certification should be original
26.	The Tenderer shall chronologically serialize all pages of the tender document submitted.

**NB: Tenders which do not satisfy any of the requirements set out above shall be rejected as per Public Procurement and Disposal Act, 2015**

## **B: EVALUATION OF TECHNICAL ASPECTS OF THE TENDER**

The Procuring Entity shall evaluate the Technical aspects of the Tender to determine compliance with the Procuring Entity's requirements under Section V 'Schedule of Requirement' and whether the Tenders are substantially responsive to the Technical Specifications and other Requirements.

### **The Technical evaluation criteria**

Tenderers shall be expected to indicate compliance to **Technical Evaluation** criteria in the table below and the **Technical Requirements specified in the schedule of requirements.**

The following criteria shall be considered when evaluating

<b>S/No</b>	<b>Technical evaluation criteria</b>
1.	General experience and understanding of the assignment by the agency firm. Provide details of three (3) case studies of similar scope of assignments done in the past five years. Provide samples of creative work and designs of assignments previously done, including branding, social and PR campaigns, social media management assignments. The samples should also demonstrate the capability for generation of compelling creative concepts art direction, copy writing and scripts for different media platforms.
2.	Verification of submission of Professional Qualification and experience with Documentary evidence including CV, certificates and employment contracts to be submitted
3.	Verification of documentary evidence of good track record in creative concepts, brand management and PR programmes, specifically showing any awards won in the last two years from recognized institutions locally, and provide a description of the actual job/activity that won the award.

4.	Verification of Experience and performance based on five (5) clients of similar size to REREC. Experience in the energy sector will be an added advantage. Provide recommendation letters from the five (5) clients
5.	Appropriateness of the draft work plan. The tenderer should demonstrate understanding of the scope of services and capability the ability to develop and strategize work plan for elaborate communications programmes.
6.	Overall composition and structure of the team, task allocation and its adequacy and relevance in meeting the TORs. Members of the team must be direct employees of the agency firm(s).The company should provide its profile and organogram.
7.	Credit facilities with Media Houses.The agency MUST show proof of good record in payment and credit levels and facilities with all the major media houses locally. Relevant documents should include current contracts with media houses and current reference letters from the respective media houses.
8.	The agency must have an average annual turnover of Shs.100 million in the last 3 financial years 2015, 2016 and 2017. <i>(Please attach audited accounts for the last 3 financial years. Relevant evidence should be reflected in audited Accounts submitted for the said period.)</i>
9.	The Agency Must show proof of Membership of the Association of Public Relations and Communication Management Firms (APReCoM) The Agency Staff proposed for this assignment must be members of the Public Relations Society of Kenya (PRSK), Marketing Society of Kenya (MSK) or relevant body Proof of 100% Kenyan ownership of the Firm

***NB: Tenders which do not satisfy any of the requirements set out above shall be rejected as per Public Procurement and Disposal Act, 2015***

## **PRICE EVALUATION**

Consistent with and in addition to the criteria listed in ITT 33.3 and ITT 29.3; and ITT 34 and its subparagraphs the following criteria shall apply:

This will include the following: -

- a) *The Procuring Entity SHALL apply the prevailing mean exchange rate at the time of tender opening for purposes of conversion of tender currencies into one common currency for comparison of unit prices. The source of the prevailing exchange rate shall be the Central Bank of Kenya*
- b) *Confirmation that the bidder has quoted his prices Delivery Duty Paid, VAT Inclusive to site outlined in the schedule of requirements.*
- c) *Confirmation of and considering BOQ/Price Schedule duly completed and signed.*
- d) *Compliance with the stated REREC terms of payments*
- e) *Confirmation of the authenticity and sufficiency of the submitted Tender Security.*
- f) *Confirmation of and considering Price Schedule form duly completed and signed.*
- d) *Checking submission of audited financial statements required which must be those that are reported within two (2) financial year's calendar months of the date of the tender document.*
- e) *Taking into account the cost of any deviation(s) from the tender Requirements,*
- f) *Considering information submitted in the Confidential Business Questionnaire against other information in the bid including:-*
  - a) *Declared maximum value of business*
  - b) *Shareholding and citizenship for preferences where applicable.*

The Successful Tenderer shall be the one with the lowest evaluated price.

**NOTES: -**

- a. For purposes of evaluation, the exchange rate to be used for currency conversion shall be the selling exchange rate prevailing on the date of tender closing provided by the Central Bank of Kenya. (Visit the Central Bank of Kenya website).
- b. Total tender value means the Tenderer's total tender price inclusive of Value Added Tax (V.A.T) for the services it offers to provide.
- c. For companies or firms that are registered or incorporated within the last one calendar year of the Date of the Tender Document, they should submit certified copies of bank statements covering a period of at least six months prior to the date of the tender document. The copies should be certified by the Bank issuing the statements. The certification should be original

**3 Tender Evaluation (ITT 35)**

**Price evaluation:** in addition to the criteria listed in ITT 35.2 (a)–(d) the following criteria shall

apply:

- i) **Alternative Completion Times**, if permitted under ITT 15.2, will be evaluated as follows:  
.....
- ii) **Alternative Technical Solutions** for specified parts of the Works, if permitted under ITT 15.3, will be evaluated as follows:.....  
.....
- iii) **Other Criteria**; if permitted under ITT 35.2 (e):  
.....

**4 Multiple Contracts**

Multiple contracts will be permitted in accordance with ITT 35.4. Tenderers are evaluated on basis of Lots and the lowest evaluated tenderer identified for each Lot. The Procuring Entity will select one Option of the two Options listed below for award of Contracts.

**OPTION1**

- i) If a tenderer wins only one Lot, the tenderer will be awarded a contract for that Lot, provided the tenderer meets the Eligibility and Qualification Criteria for that Lot.
- ii) If a tenderer wins more than one Lot, the tender will be awarded contracts for all won Lots, provided the tenderer meets the aggregate Eligibility and Qualification Criteria for all the Lots. The tenderer will be awarded the combination of Lots for which the tenderer qualifies and the others will be considered for award to second lowest the tenderers.

**OPTION 2**

The Procuring Entity will consider all possible combinations of won Lots [contract(s)] and determine the combinations with the lowest evaluated price. Tenders will then be awarded to the Tenderer or Tenderers in the combinations provided the tenderer meets the aggregate Eligibility and Qualification Criteria for all the won Lots.

**5 Alternative Tenders (ITT 15.1)**

*An alternative if permitted under ITT 13.1, will be evaluated as follows:*  
The Procuring Entity shall consider Tenders offered for alternatives as specified in Part 2- Procuring Entity's requirements. Only the technical alternatives, if any, of the Tenderer with the Best Evaluated Tender conforming to the basic technical requirements shall be considered by the Procuring Entity.

**6 MARGIN OF PREFERENCE**

**Apply Margin of Preference**, if so allowed to all evaluated and accepted tender as follows.



- 6.1 If the TDS so specifies, the Procuring Entity will grant a margin of preference of fifteen percent (15%) to be loaded on evaluated prices of foreign tenderers, where the percentage of shareholding of Kenyan citizens is less than fifty-one percent (51%).
- 6.2 Contractors applying for such preference shall be asked to provide, as part of the data for qualification, such information, including details of ownership, as shall be required to determine whether, according to the classification established by the Procuring Entity, a particular contractor or group of contractor’s qualifies for a margin of preference.
- 6.3 After Tenders have been received and reviewed by the Procuring Entity, responsive Tenders shall be assessed to ascertain their percentage of shareholding of Kenyan citizens. Responsive tenders shall be classified into the following groups:
  - i) Group A: tenders offered by Kenyan Contractors and other Tenderers where Kenyan citizens hold shares of over fifty one percent (51%).
  - ii) Group B: tenders offered by foreign Contractors and other Tenderers where Kenyan citizens hold shares of less than fifty one percent (51%).
- 6.4 All evaluated tenders in each group shall, as a first evaluation step, be compared to determine the lowest tender, and the lowest evaluated tender in each group shall be further compared with each other. If, as a result of this comparison, a tender from Group A is the lowest, it shall be selected for the award. If a tender from Group B is the lowest, an amount equal to the percentage indicated in Item 3.1 of the respective tender price, including unconditional discounts and excluding provisional sums and the cost of day works, if any, shall be added to the evaluated price offered in each tender from Group B. All tenders shall then be compared using new prices with added prices to Group B and the lowest evaluated tender from Group A. If the tender from Group A is still the lowest tender, it shall be selected for award. If not, the lowest evaluated tender from Group B based on the first evaluation price shall be selected.

**7 Post qualification and Contract award (ITT 39), more specifically,**

- a) In case the tender was subject to post-qualification, the contract shall be awarded to the lowest evaluated tenderer, subject to confirmation of pre-qualification data, if so required.
- b) In case the tender was not subject to post-qualification, the tender that has been determined to be the lowest evaluated tenderer shall be considered for contract award, subject to meeting each of the following conditions.
  - i) The Tenderer shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the construction cash flow of Kenya Shillings\_\_\_\_\_
  - ii) Minimum average annual construction turnover of Kenya Shillings\_\_\_\_\_ *[insert amount]*, equivalent calculated as total certified payments received for contracts in progress and/or completed within the last \_\_\_\_\_ *[insert of year]* years.
  - iii) At least \_\_\_\_\_ *(insert number)* of contract(s) of a similar nature executed within Kenya, or the East African Community or abroad, that have been satisfactorily and substantially completed as a prime contractor, or joint venture member or sub-contractor each of minimum value Kenya shillings \_\_\_\_\_ equivalent.
  - iv) Contractor's Representative and Key Personnel, which are specified as \_\_\_\_\_
  - v) Contractors key equipment listed on the table “Contractor's Equipment” below and more specifically listed as *[specify requirements for each lot as applicable]* \_\_\_\_\_
  - vi) Other conditions depending on their seriousness.

a) **History of non-performing contracts:**

Tenderer and each member of JV in case the Tenderer is a JV, shall demonstrate that Non- performance of a contract did not occur because of the default of the Tenderer, or the member of a JV in the last \_\_\_\_\_(*specify years*). The required information shall be furnished in the appropriate form.

b) **Pending Litigation**

Financial position and prospective long-term profitability of the Single Tenderer, and in the case the Tenderer is a JV, of each member of the JV, shall remain sound according to criteria established with respect to Financial Capability under Paragraph (i) above if all pending litigation will be resolved against the Tenderer. Tenderer shall provide information on pending litigations in the appropriate form.

c) **Litigation History**

There shall be no consistent history of court/arbitral award decisions against the Tenderer, in the last \_\_\_\_\_(*Specify years*). All parties to the contract shall furnish the information in the appropriate form about any litigation or arbitration resulting from contracts completed or ongoing under its execution over the year's specified. A consistent history of awards against the Tenderer or any member of a JV may result in rejection of the tender.

## SECTION IV - TENDERING FORMS

### 1. FORM OF TENDER

(Amended and issued pursuant to PPRA CIRCULAR No. 02/2022)

#### INSTRUCTIONS TO TENDERERS

- i) *All italicized text is to help the Tenderer in preparing this form.*
- ii) *The Tenderer must prepare this Form of Tender on stationery with its letterhead clearly showing the Tenderer's complete name and business address. Tenderers are reminded that this is a mandatory requirement.*
- iii) *Tenderer must complete and sign CERTIFICATE OF INDEPENDENT TENDER DETERMINATION and the SELF DECLARATION FORMS OF THE TENDERER as listed under (s) below.*

**Date of this Tender submission:**.....[insert date (as day, month and year) of Tender submission]

**Tender Name and Identification:**.....[insert identification] **Alternative No.:**.....[insert identification No if this is a Tender for an alternative]

To: ..... [Insert complete name of Procuring Entity]

- a) **No reservations:** We have examined and have no reservations to the tendering document, including Addenda issued in accordance with ITT9;
- b) **Eligibility:** We meet the eligibility requirements and have no conflict of interest in accordance with ITT4;
- c) **Tender-Securing Declaration:** We have not been suspended nor declared ineligible by the Procuring Entity based on execution of a Tender-Securing Declaration or Proposal-Securing Declaration in Kenya in accordance with ITT21;
- d) **Conformity:** We offer to provide the Non-Consulting Services in conformity with the tendering document of the following:[insert a brief description of the Non-Consulting Services];
- e) **Tender Price:** The total price of our Tender, excluding any discounts offered in item(f) below is: [Insert one of the options below as appropriate]

Option1, in case of one lot: Total price is:[insert the total price of the Tender in words and figures, indicating the various amounts and the respective currencies];

Or

Option 2, in case of multiple lots:(a)Total price of each lot[insert the total price of each lot in words and figures, indicating the various amounts and the respective currencies]; and (b) Total price of all lots (sum of all lots) [insert the total price of all lots in words and figures, indicating the various amounts and the respective currencies];

- f) **Discounts:** The discounts offered and the methodology for their application are:
- i) The discounts offered are: [Specify in detail each discount offered.]
- ii) The exact method of calculations to determine the net price after application of discounts is shown below: [Specify in detail the method that shall be used to apply the discounts];
- g) **Tender Validity Period:** Our Tender shall be valid for the period specified in TDS 19.1 (as amended if applicable) from the date fixed for the Tender submission deadline (specified in TDS 23.1(as amended if applicable),and it shall remain binding upon us and may be accepted at any time before the expiration of that period;

- h) **Performance Security:** If our Tender is accepted, we commit to obtain a Performance Security in accordance with the tendering document;
- i) **One Tender Per Tenderer:** We are not submitting any other Tender(s) as an individual Tenderer, and we are not participating in any other Tender(s) as a Joint Venture member or as a subcontractor, and meet the requirements of ITT4.3, other than alternative Tenders submitted in accordance with ITT14;
- j) **Suspension and Debarment:** We, along with any of our subcontractors, suppliers, consultants, manufacturers, or service providers for any part of the contract are not subject to and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by the PPRA. Further, we are not ineligible under Kenya's official regulations or pursuant to a decision of the United Nations Security Council;
- k) **State-owned enterprise or institution:** *[select the appropriate option and delete the other]* *[We are not a state-owned enterprise or institution]* / *[We are a state-owned enterprise or institution but meet the requirements of ITT 4.6];*
- l) **Commissions, gratuities and fees:** We have paid, or will pay the following commissions, gratuities, or fees with respect to the Tendering process or execution of the Contract: *[insert complete name of each Recipient, its full address, r gratuity].*

Name of Recipient	Address	Reason	Amount

*(If none has been paid or is to be paid, indicate “none.”)*

- a) *[Delete if not appropriate, or amend to suit]* We confirm that we understand the provisions relating to Standstill Period as described in this tendering document and the Procurement Regulations.
- m) **Binding Contract:** We understand that this Tender, together with your written acceptance thereof included in your Form of Acceptance, shall constitute a binding contract between us, until a formal contract is prepared and executed;
- n) **Not Bound to Accept:** We understand that you are not bound to accept the lowest evaluated cost Tender, the Best Evaluated Tender or any other Tender that you may receive; and
- o) **Fraud and Corruption:** We hereby certify that we have taken steps to ensure that no person acting for us or on our behalf engages in any type of Fraud and Corruption.
- p) **Collusive practices:** We hereby certify and confirm that the tender is genuine, non-collusive and made with the intention of accepting the contract if awarded. To this effect we have signed the “Certificate of Independent tender Determination” attached below.
- q) **Code of Ethical Conduct:** We undertake to adhere by the Code of Ethics for Persons Participating in Public Procurement and Asset Disposal, copy available from \_\_\_\_\_ *(specify website)* during the procurement process and the execution of any resulting contract.
- r) We, the Tenderer, have completed fully and signed the following Forms as part of our Tender:
  - i) Tenderer's Eligibility; Confidential Business Questionnaire—to establish we are not in any conflict to interest.
  - ii) Certificate of Independent Tender Determination—to declare that we completed the tender without colluding with other tenderers.
  - iii) Self-Declaration of the Tenderer—to declare that we will, if awarded a contract, not engage in any form of fraud and corruption.

- iv) Declaration and commitment to the Code of Ethics for Persons Participating in Public Procurement and Asset Disposal.

Further, we confirm that we have read and understood the full content and scope of fraud and corruption as informed in “**Appendix 1- Fraud and Corruption**” attached to the Form of Tender.

**Name of the Tenderer:** ..... *\*[insert complete name of person signing the Tender]*

**Name of the person duly authorized to sign the Tender on behalf of the Tenderer:**.....*\*\*[insert complete name of person duly authorized to sign the Tender]*

**Title of the person signing the Tender:**..... *[insert complete title of the person signing the Tender]*

**Signature of the person named above:** .....*[insert signature of person whose name and capacity are shown above]*

**Date signed**..... *[insert date of signing]* **day of** .....*[insert month], [insert year]*

**i) TENDERER'S ELIGIBILITY - CONFIDENTIAL BUSINESS QUESTIONNAIRE**

**Instruction to Tenderer**

Tender is instructed to complete the particulars required in this Form, *one form for each entity if Tender is a JV*. Tenderer is further reminded that it is an offence to give false information on this Form.

**a) Tenderer's details**

	<b>ITEM</b>	<b>DESCRIPTION</b>
1	Name of the Procuring Entity	
2	Reference Number of the Tender	
3	Date and Time of Tender Opening	
4	Name of the Tenderer	
5	Full Address and Contact Details of the Tenderer.	1. Country 2. City 3. Location 4. Building 5. Floor 6. Postal Address 7. Name and email of contact person.
6	Current Trade License Registration Number and Expiring date	
7	Name, country and full address ( <i>postal and physical addresses, email, and telephone number</i> ) of Registering Body/Agency	
8	Description of Nature of Business	
9	Maximum value of business which the Tenderer handles.	
10	State if Tenders Company is listed in stock exchange, give name and full address ( <i>postal and physical addresses, email, and telephone number</i> ) of state which stock exchange	

**General and Specific Details**

b) **Sole Proprietor**, provide the following details.

Name in full \_\_\_\_\_ Age \_\_\_\_\_  
 Nationality \_\_\_\_\_ Country of Origin \_\_\_\_\_  
 Citizenship \_\_\_\_\_

c) **Partnership**, provide the following details.

	<b>Names of Partners</b>	<b>Nationality</b>	<b>Citizenship</b>	<b>% Shares owned</b>
1				
2				
3				

d) **Registered Company**, provide the following details.

i) Private or public Company \_\_\_\_\_

ii) State the nominal and issued capital of the Company-

Nominal Kenya Shillings (Equivalent) .....

Issued Kenya Shillings (Equivalent) .....

iii) Give details of Directors as follows.

	Names of Director	Nationality	Citizenship	% Shares owned
1				
2				
3				

e) **DISCLOSURE OF INTEREST-Interest of the Firm in the Procuring Entity.**

i) Are there any person/persons in..... (*Name of Procuring Entity*) who has/have an interest or relationship in this firm? Yes/No.....

If yes, provide details as follows.

	Names of Person	Designation in the Procuring Entity	Interest or Relationship with Tenderer
1			
2			
3			

ii) **Conflict of interest disclosure**

	Type of Conflict	Disclosure YES OR NO	If YES provide details of the relationship with Tenderer
1	Tenderer is directly or indirectly controlled by or is under common control with another tenderer.		
2	Tenderer receives or has received any direct or indirect subsidy from another tenderer.		
3	Tenderer has the same legal representative as another tenderer		
4	Tenderer has a relationship with another tenderer, directly or through common third parties that puts it in a position to influence the tender of another tenderer, or influence the decisions of the Procuring Entity regarding this tendering process.		
5	Any of the Tenderer's affiliates participated as a consultant in the preparation of the design or technical specifications of the works that are the subject of the tender.		
6	Tenderer would be providing goods, works, non-consulting services or consulting services during implementation of the contract specified in this Tender Document.		
7	Tenderer has a close business or family relationship with a professional staff of the Procuring Entity who are directly or indirectly involved in the preparation of the Tender document or specifications of the Contract, and/or the Tender evaluation process of such contract.		
8	Tenderer has a close business or family relationship with a professional staff of the Procuring Entity who would be		

	Type of Conflict	Disclosure YES OR NO	If YES provide details of the relationship with Tenderer
	involved in the implementation or supervision of the Contract.		
9	Has the conflict stemming from such relationship stated in item 7 and 8 above been resolved in a manner acceptable to the Procuring Entity throughout the tendering process and execution of the Contract?		

**f) Certification**

On behalf of the Tenderer, I certify that the information given above is complete, current and accurate as at the date of submission.

Full Name \_\_\_\_\_

Title or Designation \_\_\_\_\_

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Date)



**ii) CERTIFICATE OF INDEPENDENT TENDER DETERMINATION**

I, the undersigned, in submitting the accompanying Letter of Tender to the \_\_\_\_\_  
\_\_\_\_\_ [Name of Procuring Entity] for: \_\_\_\_\_  
\_\_\_\_\_ [Name and number of tender] in response to the request for tenders made  
by: \_\_\_\_\_ [Name of Tenderer] do hereby make the following statements that I  
certify to be true and complete in every respect:

I certify, on behalf of \_\_\_\_\_ [Name of Tenderer] that:

1. I have read and I understand the contents of this Certificate;
2. I understand that the Tender will be disqualified if this Certificate is found not to be true and complete in every respect;
3. I am the authorized representative of the Tenderer with authority to sign this Certificate, and to submit the Tender on behalf of the Tenderer;
4. For the purposes of this Certificate and the Tender, I understand that the word “competitor” shall include any individual or organization, other than the Tenderer, whether or not affiliated with the Tenderer, who:
  - a) Has been requested to submit a Tender in response to this request for tenders;
  - b) could potentially submit a tender in response to this request for tenders, based on their qualifications, abilities or experience;
5. The Tenderer discloses that [check one of the following, as applicable]:
  - a) The Tenderer has arrived at the Tender independently from, and without consultation, communication, agreement or arrangement with, any competitor;
  - b) the Tenderer has entered into consultations, communications, agreements or arrangements with one or more competitors regarding this request for tenders, and the Tenderer discloses, in the attached document(s), complete details thereof, including the names of the competitors and the nature of, and reasons for, such consultations, communications, agreements or arrangements;
6. In particular, without limiting the generality of paragraphs(5)(a) or (5)(b) above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - a) prices;
  - b) methods, factors or formulas used to calculate prices;
  - c) the intention or decision to submit, or not to submit, a tender; or
  - d) the submission of a tender which does not meet the specifications of the request for Tenders; except as specifically disclosed pursuant to paragraph (5) (b) above;
7. In addition, there has been no consultation, communication, agreement or arrangement with any competitor regarding the quality, quantity, specifications or delivery particulars of the works or services to which this request for tenders relates, except as specifically authorized by the procuring authority or as specifically disclosed pursuant to paragraph (5)(b) above;
8. The terms of the Tender have not been, and will not be, knowingly disclosed by the Tenderer, directly or indirectly, to any competitor, prior to the date and time of the official tender opening, or of the awarding of the Contract, which ever comes first, unless otherwise required by law or as specifically disclosed pursuant to paragraph (5) (b) above.

Name \_\_\_\_\_

Title \_\_\_\_\_

Date \_\_\_\_\_

\_\_\_\_\_  
[Name, title and signature of authorized agent of Tenderer and Date]

**iii) SELF-DECLARATION FORMS**

**FORM SD1**

**SELF DECLARATION THAT THE PERSON/TENDERER IS NOT DEBARRED IN THE MATTER OF THE PUBLIC PROCUREMENT AND ASSET DISPOSAL ACT 2015**

I, ....., of Post Office Box ..... being a resident of.....  
..... in the Republic of ..... do hereby make a statement as follows:-

1. THAT I am the Company Secretary/ Chief Executive/ Managing Director /Principal Officer/Director of .....  
..... (*insert name of the Company*) who is a Bidder in respect of **Tender No.** ..... for.....(*insert tender title/description*) for .....(*insert name of the Procuring entity*) and duly authorized and competent to make this statement.
2. THAT the aforesaid Bidder, its Directors and subcontractors have not been debarred from participating in procurement proceeding under Part IV of the Act.
3. THAT what is deponed to herein above is true to the best of my knowledge, information and belief.

.....  
(Title)

.....  
(Signature)

.....  
(Date)

Bidder Official Stamp

**FORM SD2**

**SELF DECLARATION THAT THE PERSON/TENDERER WILL NOT ENGAGE IN ANY CORRUPT OR FRAUDULENT PRACTICE**

I, .....of P. O. Box.....being a resident of .....  
..... in the Republic of ..... do hereby make a statement as follows:-

1. THAT I am the Chief Executive/Managing Director/Principal Officer/Director of .....  
..... (*insert name of the Company*) who is a Bidder in respect of Tender No.....  
..... for .....(*insert tender title/description*) for .....(*insert name of the Procuring entity*) and duly authorized and competent to make this statement.
2. THAT the aforesaid Bidder, its servants and/or agents /subcontractors will not engage in any corrupt or fraudulent practice and has not been requested to pay any inducement to any member of the Board, Management, Staff and/or employees and/or agents of..... (*insert name of the Procuring entity*) which is the procuring entity.
3. THAT the aforesaid Bidder, its servants and/or agents /subcontractors have not offered any inducement to any member of the Board, Management, Staff and/or employees and/or agents of..... (*name of the procuring entity*)
4. THAT the aforesaid Bidder will not engage /has not engaged in any corrosive practice with other bidders participating in the subject tender
5. THAT what is deponed to here in above is true to the best of my knowledge information and belief.

.....  
(Title) (Signature) (Date)

Bidder's Official Stamp

**DECLARATION AND COMMITMENT TO THE CODE OF ETHICS**

I, ..... (person) on behalf of (*Name of the Business/ Company/Firm*) ..... declare that I have read and fully understood the contents of the Public Procurement & Asset Disposal Act, 2015, Regulations and the Code of Ethics for persons participating in Public Procurement and Asset Disposal and my responsibilities under the Code.

I do hereby commit to abide by the provisions of the Code of Ethics for persons participating in Public Procurement and Asset Disposal.

Name of Authorized signatory.....

Sign.....

Position.....

Office address..... Telephone.....

E-mail.....

Name of the Firm/Company.....

Date.....

**(Company Seal/ Rubber Stamp where applicable)**

Witness

Name.....

Sign.....

Date.....

**iv) APPENDIX1-FRAUDANDCORRUPTION**

*(Appendix 1 shall not be modified)*

**1. Purpose**

1.1 The Government of Kenya's Anti-Corruption and Economic Crime laws and their sanction's policies and procedures, Public Procurement and Asset Disposal Act (*no. 33 of 2015*) and its Regulation, and any other Kenya's Acts or Regulations related to Fraud and Corruption, and similar offences, shall apply with respect to Public Procurement Processes and Contracts that are governed by the laws of Kenya.

**2. Requirements**

2.1 The Government of Kenya requires that all parties including Procuring Entities, Tenderers, (applicants/proposers), Consultants, Contractors and Suppliers; any Sub-contractors, Sub-consultants, Service providers or Suppliers; any Agents (whether declared or not); and any of their Personnel, involved and engaged in procurement under Kenya's Laws and Regulation, observe the highest standard of ethics during the procurement process, selection and contract execution of all contracts, and refrain from Fraud and Corruption and fully comply with Kenya's laws and Regulations as per paragraphs 1.1above.

2.2 Kenya's public procurement and asset disposal act (*no. 33 of 2015*) under Section 66 describes rules to be followed and actions to be taken in dealing with Corrupt, Coercive, Obstructive, Collusive or Fraudulent practices, and Conflicts of Interest in procurement including consequences for offences committed. A few of the provisions noted be low highlight Kenya's policy of no tolerance for such practices and behavior:

- 1) A person to whom this Act applies shall not be involved in any corrupt, coercive, obstructive, collusive or fraudulent practice; or conflicts of interest in any procurement or asset disposal proceeding;
- 2) A person referred to under sub section (1) who contravenes the provisions of that sub-section commits an offence;
- 3) Without limiting the generality of the subsection (1) and (2), the person shall be: -
  - a) disqualified from entering into a contract for a procurement or asset disposal proceeding; or
  - b) if a contract has already been entered into with the person, the contract shall be voidable;
- 4) The voiding of a contract by the procuring entity under subsection (7) does not limit any legal remedy the procuring entity may have;

3. An employee or agent of the procuring entity or a member of the Board or committee of the procuring entity who has a conflict of interest with respect to a procurement: -

- a) Shall not take part in the procurement proceedings;
- b) shall not, after a procurement contract has been entered into, take part in any decision relating to the procurement or contract; and
- c) Shall not be a subcontractor for the tender to whom was awarded contract, or a member of the group of tenders to whom the contract was awarded, but the subcontractor appointed shall meet all the requirements of this Act.

4. An employee, agent or member described in subsection (1) who refrains from doing anything prohibited under that subsection, but for that subsection, would have been within his or her duties shall disclose the conflict of interest to the procuring entity;

4.1 If a person contravenes subsection (1) with respect to a conflict of interest described in subsection (5) (a) and the contract is awarded to the person or his relative or to another person in whom one of them had a direct or indirect pecuniary interest, the contract shall be terminated and all costs incurred by the public entity shall be made good by the a warding officer. etc.

In compliance with Kenya's laws, regulations and policies mentioned above, the Procuring Entity:

- a) Defines broadly, for the purposes of the above provisions, the terms set forth below as follows:
  - i) "corrupt practice" is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;

- ii) “fraudulent practice” is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation;
- iii) “collusive practice” is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
- iv) “coercive practice” is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
- v) “obstructive practice” is:
  - a) deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede investigation by Public Procurement Regulatory Authority (PPRA) or any other appropriate authority appointed by Government of Kenya into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or
  - b) acts intended to materially impede the exercise of the PPRA's or the appointed authority's inspection and audit rights provided for under paragraph 2.3e. below.
  - c) Defines more specifically, in accordance with the above procurement Act provisions set forth for fraudulent and collusive practices as follows:  
 "fraudulent practice" includes a misrepresentation of fact in order to influence a procurement or disposal process or the exercise of a contract to the detriment of the procuring entity or the tenderer or the contractor, and includes collusive practices amongst tenderers prior to or after tender submission designed to establish tender prices at artificial non-competitive levels and to deprive the procuring entity of the benefits of free and open competition.
  - c) Rejects a proposal for award<sup>1</sup> of a contract if PPRA determines that the firm or individual recommended for award, any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/ or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
  - d) Pursuant to the Kenya's above stated Acts and Regulations, may sanction or recommend to appropriate authority(ies) for sanctioning and debarment of a firm or individual, as applicable under the Act and Regulations;
  - e) Requires that a clause be included in Tender documents and Request for Proposal documents requiring (i) Tenderers (applicants/proposers), Consultants, Contractors, and Suppliers, and their Sub-contractors, Sub-consultants, Service providers, Suppliers, Agents personnel, permit the PPRA or any other appropriate authority appointed by Government of Kenya to inspect<sup>2</sup>all accounts, records and other documents relating to the procurement process, selection and/or contract execution, and to have them audited by auditors appointed by the PPRA or any other appropriate authority appointed by Government of Kenya; and
  - f) Pursuant to Section 62 of the above Act, requires Applicants/Tenderers to submit along with their Applications/Tenders/Proposals a “Self-Declaration Form” as included in the procurement document declaring that they and all parties involved in the procurement process and contract execution have not engaged/will not engage in any corrupt or fraudulent practices.

<sup>1</sup>For the avoidance of doubt, a party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre-qualification, expressing interest in a consultancy, and rendering, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

<sup>2</sup> Inspections in this context usually are investigative (i.e., forensic) in nature. They involve fact-finding activities undertaken by the Investigating Authority or persons appointed by the Procuring Entity to address specific matters related to investigations/ audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to: accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data and information (whether in hard copy or electronic format) deemed relevant for the investigation/ audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verification of information.

## 2. TENDERER INFORMATION FORM

*[The Tenderer shall fill in this Form in accordance with the instructions indicated below. No alterations to its format shall be permitted and no substitutions shall be accepted.]*

Date:.....*[insert date (as day, month and year) of Tender submission]*

ITT No.:..... *[insert number of Tendering process]*

Alternative No:..... *[insert identification No if this is a Tender for an alternative]*

1. Tenderer's Name: .....*[insert Tenderer's legal name]*
2. In case of JV, legal name of each member: .....*[insert legal name of each member in JV]*
3. Tenderer's actual or intended country of registration: .....*[insert actual or intended country of registration]*
4. Tenderer's year of registration: .....*[insert Tenderer's year of registration]*
5. Tenderer's Address in country of registration: .....*[insert Tenderer's legal address in country of registration]*
6. Tenderer's Authorized Representative Information  
Name: .....*[insert Authorized Representative's name]*  
Address.....*[insert Authorized Representative's Address]*  
Telephone:.....*[insert Authorized Representative's telephone/fax numbers]*  
Email Address:.....*[insert Authorized Representative's email address]*
7. Attached are copies of original documents of..... *[check the box(es) of the attached original documents]*  
 Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITT 4.4.  
 In case of JV, Form of intent to form JV or JV agreement, in accordance with ITT 4.1.  
In case of state-owned enterprise or institution, in accordance with ITT4.6 documents establishing:
  - i) Legal and financial autonomy
  - ii) Operation under commercial law
  - iii) Establishing that the Tenderer is not under the supervision of the agency of the Procuring Entity
- A current tax clearance certificate or tax exemption certificate in case of Kenyan tenderers issued by the Kenya Revenue Authority in accordance with ITT 4.14.
8. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.

**OTHER FORMS**

**3 TENDERER'S JV MEMBERS INFORMATION FORM**

*[The Tenderers shall fill in this Form in accordance with the instructions indicated below. The following table shall be filled in for the Tenderer and for each member of a Joint Venture]].*

Date: .....*[insert date (as day, month and year) of Tender submission]*

ITT No.: ..... *[insert number of Tendering process]*

Alternative No.: ..... *[insert identification No if this is a Tender for an alternative]*

1. Tenderer's Name: <i>[insert Tenderer's legal name]</i>
2. Tenderer's JV Member's name: <i>[insert JV's Member legal name]</i>
3. Tenderer's JV Member's country of registration: <i>[insert JV's Member country of registration]</i>
4. Tenderer's JV Member's year of registration: <i>[insert JV's Member year of registration]</i>
5. Tenderer's JV Member's legal address in country of registration: <i>[insert JV's Member legal address in country of registration]</i>
6. Tenderer's JV Member's authorized representative information Name: <i>[insert name of JV's Member authorized representative]</i> Address: <i>[insert address of JV's Member authorized representative]</i> Telephone/Fax numbers: <i>[insert telephone/fax numbers of JV's Member authorized representative]</i> Email Address: <i>[insert email address of JV's Member authorized representative]</i>
7. Attached are copies of original documents of <i>[check the box(es) of the attached original documents]</i> <input type="checkbox"/> Articles of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITT 4.4. <input type="checkbox"/> In case of a state-owned enterprise or institution, documents establishing legal and financial autonomy, operation in accordance with commercial law, and that they are not under the supervision of the Procuring Entity, in accordance with ITT 4.6.
8. Included are the organizational chart and a list of Board of Directors.



**FORM OF TENDER SECURITY-[Option 1–Demand Bank Guarantee]**

**Beneficiary:** \_\_\_\_\_

**Request for Tenders No:**

\_\_\_\_\_

**Date:** \_\_\_\_\_

**TENDER GUARANTEE No.:** \_\_\_\_\_

**Guarantor:** \_\_\_\_\_

1. We have been informed that \_\_\_\_\_ (here in after called "the Applicant") has submitted or will submit to the Beneficiary its Tender (here in after called" the Tender") for the execution of \_\_\_\_\_ under Request for Tenders No. \_\_\_\_\_ ("the ITT").
2. Furthermore, we understand that, according to the Beneficiary's conditions, Tenders must be supported by a Tender guarantee.
3. At the request of the Applicant, we, as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of \_\_\_\_\_ (\_\_\_\_\_) upon receipt by us of the Beneficiary's complying demand, supported by the Beneficiary's statement, whether in the demand itself or a separate signed document accompanying or identifying the demand, stating that either the Applicant:
  - (a) has withdrawn its Tender during the period of Tender validity set forth in the Applicant's Letter of Tender ("the Tender Validity Period"), or any extension thereto provided by the Applicant; or
  - b) having been notified of the acceptance of its Tender by the Beneficiary during the Tender Validity Period or any extension there to provided by the Applicant, (i) has failed to execute the contract agreement, or (ii) has failed to furnish the Performance.
4. This guarantee will expire: (a) if the Applicant is the successful Tenderer, upon our receipt of copies of the contract agreement signed by the Applicant and the Performance Security and, or (b) if the Applicant is not the successful Tenderer, upon the earlier of (i) our receipt of a copy of the Beneficiary's notification to the Applicant of the results of the Tendering process; or (ii) thirty days after the end of the Tender Validity Period.
5. Consequently, any demand for payment under this guarantee must be received by us at the office indicated above on or before that date.

\_\_\_\_\_  
[signature(s)]

*Note: All italicized text is for use in preparing this form and shall be deleted from the final product.*

**FORMAT OF TENDER SECURITY [Option 2–Insurance Guarantee]**

**TENDER GUARANTEE No.:** \_\_\_\_\_

1. Whereas ..... [*Name of the tenderer*] (hereinafter called “the tenderer”) has submitted its tender dated ..... [*Date of submission of tender*] for the ..... [*Name and/or description of the tender*] (hereinafter called “the Tender”) for the execution of\_\_under Request for Tenders No.\_\_\_\_\_ (“the ITT”).
2. KNOW ALL PEOPLE by these presents that WE ..... of ..... [**Name of Insurance Company**] having our registered office at ..... (hereinafter called “the Guarantor”), are bound unto ..... [*Name of Procuring Entity*] (hereinafter called “the Procuring Entity”) in the sum of ..... (Currency and guarantee amount) for which payment well and truly to be made to the said Procuring Entity, the Guarantor binds itself, its successors and assigns, jointly and severally, firmly by these presents.

Sealed with the Common Seal of the said Guarantor this \_\_\_day of \_\_\_\_\_ 20 \_\_.

3. NOW, THEREFORE, THE CONDITION OF THIS OBLIGATION is such that if the Applicant:
  - a) has withdrawn its Tender during the period of Tender validity set forth in the Principal's Letter of Tender (“the Tender Validity Period”), or any extension thereto provided by the Principal; or
  - b) having been notified of the acceptance of its Tender by the Procuring Entity during the Tender Validity Period or any extension thereto provided by the Principal; (i) failed to execute the Contract agreement; or (ii) has failed to furnish the Performance Security, in accordance with the Instructions to tenderers (“ITT”) of the Procuring Entity's Tendering document.

then the guarantee undertakes to immediately pay to the Procuring Entity up to the above amount upon receipt of the Procuring Entity's first written demand, without the Procuring Entity having to substantiate its demand, provided that in its demand the Procuring Entity shall state that the demand arises from the occurrence of any of the above events, specifying which event(s) has occurred.

4. This guarantee will expire: (a) if the Applicant is the successful Tenderer, upon our receipt of copies of the contract agreement signed by the Applicant and the Performance Security and, or (b) if the Applicant is not the successful Tenderer, upon the earlier of (i) our receipt of a copy of the Beneficiary's notification to the Applicant of the results of the Tendering process; or (ii) twenty-eight days after the end of the Tender Validity Period.
5. Consequently, any demand for payment under this guarantee must be received by us at the office indicated above on or before that date.

\_\_\_\_\_  
*[Date]*

\_\_\_\_\_  
*[Signature of the Guarantor]*

\_\_\_\_\_  
*[Witness]*

\_\_\_\_\_  
*[Seal]*

*Note: All italicized text is for use in preparing this form and shall be deleted from the final product.*

**TENDER-SECURING DECLARATION FORM**

[The Bidder shall complete this Form in accordance with the instructions indicated]

Date:.....[insert date(as day, month and year) of Tender Submission]

Tender No.:.....[insert number of tendering process]

To:.....[insert complete name of

Purchaser] I/We, the undersigned, declare that:

- 1. I/We understand that, according to your conditions, bids must be supported by a Tender-Securing Declaration.
- 2. I/We accept that I / we will automatically be suspended from being eligible for tendering in any contract with the Purchaser for the period of time of [insert number of months or years] starting on [insert date], if we are in breach of our obligation (s) under the bid conditions, because we – (a) have withdrawn our tender during the period of tender validity specified by us in the Tendering Data Sheet; or (b) having been notified of the acceptance of our Bid by the Purchaser during the period of bid validity, (i) fail or refuse to execute the Contract, if required, or(ii) fail or refuse to furnish he Performance Security, in accordance with the instructions to tenders.
- 3. I/We understand that this Tender Securing Declaration shall expire if we are not the successful Tenderer(s), upon the earlier of:
  - a) Our receipt of a copy of your notification of the name of the successful Tenderer; or
  - b) thirty days after the expiration of our Tender.
- 4. I / We understand that if I am / we are / in a Joint Venture, the Tender Securing Declaration must be in the name of the Joint Venture that submits the bid , and the Joint Venture has not been legally constituted at the time of bidding, the Tender Securing Declaration shall be in the names of all future partners as named in the letter of intent.

Signed:.....

Capacity / title (director or partner or sole proprietor, etc.) .....

Name: .....

Duly authorized to sign the bid for and on behalf of: .....[insert complete name of Tenderer]

Dated on ..... day of..... [Insert date of signing]

Seal or stamp

## 6 FORM EQU: EQUIPMENT

The Tenderer shall provide adequate information to demonstrate clearly that it has the capability to meet the requirements for the key equipment listed in Section III, Evaluation and Qualification Criteria. A separate Form shall be prepared for each item of equipment listed, or for alternative equipment proposed by the Tenderer.

Item of equipment		
Equipment information	Name of manufacturer	Model and power rating
	Capacity	Year of manufacture
Current status	Current location	
	Details of current commitments	
Source	Indicate source of the equipment <input type="checkbox"/> Owned <input type="checkbox"/> Rented <input type="checkbox"/> Leased <input type="checkbox"/> Specially manufactured	

Omit the following information for equipment owned by the Tenderer.

<b>Owner</b>	<b>Name of owner</b>	
	Address of owner	
	Telephone	Contact name and title
	Fax	Telex
Agreements	Details of rental / lease / manufacture agreements specific to the project	

## 7. FORM PER - 1

### Contractor's Representative and Key Personnel Schedule

Tenderers should provide the names and details of the suitably qualified Contractor's Representative and Key Personnel to perform the Contract. The data on their experience should be supplied using the Form PER-2 below for each candidate.

### Contractor' Representative and Key Personnel

1.	Title of position: Contractor's Representative	
	Name of candidate:	
	Duration of appointment:	<i>[insert the whole period (start and end dates) for which this position will be engaged]</i>
	Time commitment: for this position:	<i>[insert the number of days/week/months/ that has been scheduled for this position]</i>
	Expected time schedule for this position:	<i>[insert the expected time schedule for this position (e.g. attach high level Gantt chart)]</i>
2.	Title of position: [ _____ ]	
	Name of candidate:	
	Duration of appointment:	<i>[insert the whole period (start and end dates) for which this position will be engaged]</i>
	Time commitment: for this position:	<i>[insert the number of days/week/months/ that has been scheduled for this position]</i>
	Expected time schedule for this position:	<i>[insert the expected time schedule for this position (e.g. attach high level Gantt chart)]</i>
3.	Title of position: [ _____ ]	
	Name of candidate:	
	Duration of appointment:	<i>[insert the whole period (start and end dates) for which this position will be engaged]</i>
	Time commitment: for this position:	<i>[insert the number of days/week/months/ that has been scheduled for this position]</i>
	Expected time schedule for this position:	<i>[insert the expected time schedule for this position (e.g. attach high level Gantt chart)]</i>
4.	Title of position: [ _____ ]	
	Name of candidate:	
	Duration of appointment:	<i>[insert the whole period (start and end dates) for which this position will be engaged]</i>
	Time commitment: for this position:	<i>[insert the number of days/week/months/ that has been scheduled for this position]</i>
	Expected time schedule for this position:	<i>[insert the expected time schedule for this position (e.g. attach high level Gantt chart)]</i>
5.	Title of position: <i>[insert title]</i>	
	Name of candidate	
	Duration of appointment:	<i>[insert the whole period (start and end dates) for which this position will be engaged]</i>
	Time commitment: for this position:	<i>[insert the number of days/week/months/ that has been scheduled for this position]</i>
	Expected time schedule for this position:	<i>[insert the expected time schedule for this position (e.g. attach high level Gantt chart)]</i>

## 8 FORM PER-2:

### Resume and Declaration - Contractor's Representative and Key Personnel.

Name of Tenderer
------------------

Position [#1]: <i>[title of position from Form PER-1]</i>		
Personnel information	Name:	Date of birth:
	Address:	E-mail:
	Professional qualifications:	
	Academic qualifications:	
	Language proficiency: <i>[language and levels of speaking, reading and writing skills]</i>	
Details	Address of Procuring Entity:	
	Telephone:	Contact (manager / personnel officer):
	Fax:	
	Job title:	Years with present Procuring Entity:

Summarize professional experience in reverse chronological order. Indicate particular technical and managerial experience relevant to the project.

Project	Role	Duration of involvement	Relevant experience
<i>[main project details]</i>	<i>[role and responsibilities on the project]</i>	<i>[time in role]</i>	<i>[describe the experience relevant to this position]</i>

**DECLARATION**

I, the undersigned.....[insert either “Contractor's Representative” or “Key Personnel” as applicable], certify that to the best of my knowledge and belief, the information contained in this Form PER-2 correctly describes myself, my qualifications and my experience.

I confirm that I am available as certified in the following table and throughout the expected time schedule for this position as provided in the Tender:-

<b>Commitment</b>	<b>Details</b>
Commitment to duration of contract:	<i>[insert period (start and end dates) for which this Contractor's Representative or Key Personnel is available to work on this contract]</i>
Time commitment:	<i>[insert period (start and end dates) for which this Contractor's Representative or Key Personnel is available to work on this contract]</i>

I understand that any misrepresentation or omission in this Form may:

- a) be taken into consideration during Tender evaluation;
- b) result in my disqualification from participating in the Tender;
- c) result in my dismissal from the contract.

Name of Contractor's Representative or Key Personnel: \_\_\_\_\_ [insert name]

Signature: \_\_\_\_\_

Date: (day month year): \_\_\_\_\_

Countersignature of authorized representative of the Tenderer:

Signature: \_\_\_\_\_

Date: (day month year): \_\_\_\_\_

## TENDERERS QUALIFICATION WITHOUT PRE-QUALIFICATION

To establish its qualifications to perform the contract in accordance with Section III, Evaluation and Qualification Criteria the Tenderer shall provide the information requested in the corresponding Information Sheets included hereunder.

### 10 FORM ELI -1.1

#### Tenderer Information

##### Form

Date: \_\_\_\_\_

ITT No. and title: \_\_\_\_\_

Tenderer's name
In case of Joint Venture (JV), name of each member:
Tenderer's actual or intended country of registration: <i>[indicate country of Constitution]</i>
Tenderer's actual or intended year of incorporation:
Tenderer's legal address [in country of registration]:
Tenderer's authorized representative information Name: _____ Address: _____ Telephone/Fax numbers: _____ E-mail address: _____
1. Attached are copies of original documents of <input type="checkbox"/> Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITT 4.4 <input type="checkbox"/> In case of JV, letter of intent to form JV or JV agreement, in accordance with ITT 4.1 <input type="checkbox"/> In case of state-owned enterprise or institution, in accordance with ITT 4.6, documents establishing: <ul style="list-style-type: none"><li>• Legal and financial autonomy</li><li>• Operation under commercial law</li><li>• Establishing that the Tenderer is not under the supervision of the Procuring Entity</li></ul>
2. Included are the organizational chart and a list of Board of Directors.



**ii). FORM ELI -1.2**

Tenderer's JV Information Form  
(to be completed for each member of Tenderer's JV)

Date: \_\_\_\_\_

ITT No. and title: \_\_\_\_\_

Tenderer's JV name:
JV member's name:
JV member's country of registration:
JV member's year of constitution:
JV member's legal address in country of constitution:
JV member's authorized representative information Name: _____ Address: _____ Telephone/Fax numbers: _____ E-mail address: _____
1. Attached are copies of original documents of <input type="checkbox"/> Articles of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITT 4.4. <input type="checkbox"/> In case of a state-owned enterprise or institution, documents establishing legal and financial autonomy, operation in accordance with commercial law, and that they are not under the supervision of the Procuring Entity, in accordance with ITT 4.6.
2. Included are the organizational chart and a list of Board of Directors.

iii). FORM CON –2

**Historical Contract Non-Performance, Pending Litigation and Litigation History**

Tenderer's Name: \_\_\_\_\_

Date: \_\_\_\_\_

JV Member's Name \_\_\_\_\_

ITT No. and title: \_\_\_\_\_

Non-Performed Contracts in accordance with Section III, Evaluation and Qualification Criteria			
<input type="checkbox"/> Contract non-performance did not occur since 1 <sup>st</sup> January [insert year] specified in Section III, Evaluation and Qualification Criteria, Sub-Factor 2.1.			
<input type="checkbox"/> Contract(s) not performed since 1 <sup>st</sup> January [insert year] specified in Section III, Evaluation and Qualification Criteria, requirement 2.1			
Year	Non- performed portion of contract	Contract Identification	Total Contract Amount (current value, currency, exchange rate and Kenya Shilling equivalent)
[insert year]	[insert amount and percentage]	Contract Identification: [indicate complete contract name/ number, and any other identification] Name of Procuring Entity: [insert full name] Address of Procuring Entity: [insert street/city/country] Reason(s) for nonperformance: [indicate main reason(s)]	[insert amount]
Pending Litigation, in accordance with Section III, Evaluation and Qualification Criteria			
<input type="checkbox"/> No pending litigation in accordance with Section III, Evaluation and Qualification Criteria, Sub-Factor 2.3.			
<input type="checkbox"/> Pending litigation in accordance with Section III, Evaluation and Qualification Criteria, Sub-Factor 2.3 as indicated below.			

Year of dispute	Amount in dispute (currency)	Contract Identification	Total Contract Amount (currency), Kenya Shilling Equivalent (exchange rate)
		Contract Identification: _____ Name of Procuring Entity: _____ Address of Procuring Entity: _____ Matter in dispute: _____ Party who initiated the dispute: _____ Status of dispute: _____	
		Contract Identification: _____ Name of Procuring Entity: _____ Address of Procuring Entity: _____ Matter in dispute: _____ Party who initiated the dispute: _____ Status of dispute: _____	
Litigation History in accordance with Section III, Evaluation and Qualification Criteria			

Year of dispute	Amount in dispute (currency)	Contract Identification	Total Contract Amount (currency), Kenya Shilling Equivalent (exchange rate)
<input type="checkbox"/> No Litigation History in accordance with Section III, Evaluation and Qualification Criteria, Sub-Factor 2.4. <input type="checkbox"/> Litigation History in accordance with Section III, Evaluation and Qualification Criteria, Sub-Factor 2.4 as indicated below.			
Year of award	Outcome as percentage of Net Worth	Contract Identification	Total Contract Amount (currency), Kenya Shilling Equivalent (exchange rate)
<i>[insert year]</i>	<i>[insert percentage]</i>	Contract Identification: [indicate complete contract name, number, and any other identification] Name of Procuring Entity: <i>[insert full name]</i> Address of Procuring Entity: <i>[insert street/city/country]</i> Matter in dispute: <i>[indicate main issues in dispute]</i> Party who initiated the dispute: <i>[indicate "Procuring Entity" or "Contractor"]</i> Reason(s) for Litigation and award decision <i>[indicate main reason(s)]</i>	<i>[insert amount]</i>

**Financial Situation and Performance**

Tenderer's Name: \_\_\_\_\_

Date: \_\_\_\_\_

JV Member's Name \_\_\_\_\_

ITT No. and title:

\_\_\_\_\_

**Financial Data**

Type of Financial information in _____ (currency)	Historic information for previous _____ years, _____ (amount in currency, currency, exchange rate*, USD equivalent)				
	Year 1	Year 2	Year 3	Year 4	Year 5
Statement of Financial Position (Information from Balance Sheet)					
Total Assets (TA)					
Total Liabilities (TL)					
Total Equity/Net Worth (NW)					
Current Assets (CA)					
Current Liabilities (CL)					
Working Capital (WC)					
Information from Income Statement					
Total Revenue (TR)					
Profits Before Taxes (PBT)					
Cash Flow Information					
Cash Flow from Operating Activities					

\*Refer to ITT 15 for the exchange rate

**Sources of Finance – 3.1:**

Specify sources of finance to meet the cash flow requirements on works currently in progress and for future contract commitments.

No.	Source of finance	Amount (Kenya Shilling equivalent)
1		
2		
3		

**Financial documents**

The Tenderer and its parties shall provide copies of financial statements for \_\_\_\_\_ years pursuant Section III, Evaluation and Qualifications Criteria, Sub-factor 3.1. The financial statements shall:

- a) reflect the financial situation of the Tenderer or in case of JV member, and not an affiliated entity (such as parent company or group member).
- b) Be independently audited or certified in accordance with local legislation.
- c) Be complete, including all notes to the financial statements.
- d) Correspond to accounting periods already completed and audited.

Attached are copies of financial statements<sup>1</sup> for the \_\_\_\_\_ years required above ; and complying with the requirements

<sup>1</sup>If the most recent set of financial statements is for a period earlier than 12 months from the date of Tender, the reason for this should be justified.

**14. FORM 3.2**

**Average Annual Construction Turnover**

Tenderer's Name: \_\_\_\_\_

Date: \_\_\_\_\_

JV Member's Name \_\_\_\_\_

ITT No. and title: \_\_\_\_\_

Annual turnover data (construction only)			
Year	Amount Currency	Exchange rate	Kenya Shilling equivalent
<i>[indicate year]</i>	<i>[insert amount and indicate currency]</i>		
Average Annual Construction Turnover *			

\* See Section III, Evaluation and Qualification Criteria, Sub-Factor 3.2.

**15. FORM FIN-3.3:**

**Financial Resources**

Specify proposed sources of financing, such as liquid assets, unencumbered real assets, lines of credit, and other financial means, net of current commitments, available to meet the total construction cash flow demands of the subject contractor contracts as specified in Section III, Evaluation and Qualification Criteria.

Financial Resources		
No.	Source of financing	Amount (Kenya Shilling equivalent)
1		
2		
3		

**14. FORMFIN- 3.4:****Current Contract Commitments / Works in Progress**

Tenderers and each member to a JV should provide information on their current commitments on all contracts that have been awarded, or for which a letter of intent or acceptance has been received, or for contracts approaching completion, but for which an unqualified, full completion certificate has yet to be issued.

<b>No.</b>	<b>Name of Contract</b>	<b>Procuring Entity's Contact Address, Tel,</b>	<b>Value of Outstanding Work [Current Kenya Shilling /month Equivalent]</b>	<b>Estimated Completion Date</b>	<b>Average Monthly Invoicing Over Last Six Months [Kenya Shilling /month]</b>
1					
2					
3					
4					
5					

**17. FORM EXP-4.1**

**General Construction Experience**

Tenderer's Name: \_\_\_\_\_

Date: \_\_\_\_\_

JV Member's Name \_\_\_\_\_

ITT No. and title: \_\_\_\_\_

\_\_\_\_\_ Page \_\_\_\_\_ of

\_\_\_\_\_ pages

Starting Year	Ending Year	Contract Identification	Role of Tenderer
		Contract name: _____ Brief Description of the Works performed by the Tenderer: _____ Amount of contract: _____ Name of Procuring Entity: _____ Address: _____	
		Contract name: _____ Brief Description of the Works performed by the Tenderer: _____ Amount of contract: _____ Name of Procuring Entity: _____ Address: _____	
		Contract name: _____ Brief Description of the Works performed by the Tenderer: _____ Amount of contract: _____ Name of Procuring Entity: _____ Address: _____	



**18 FORM EXP -4.2(a)**

**Specific Construction and Contract Management Experience**

Tenderer's Name: \_\_\_\_\_

Date: \_\_\_\_\_

JV Member's Name \_\_\_\_\_

ITT No. and title: \_\_\_\_\_

Similar Contract No.	Information			
Contract Identification				
Award date				
Completion date				
Role in Contract	Prime Contractor <input type="checkbox"/>	Member in JV <input type="checkbox"/>	Management Contractor <input type="checkbox"/>	Sub-contractor <input type="checkbox"/>
Total Contract Amount	<b>Kenya Shilling</b>			
If member in a JV or sub-contractor, specify participation in total Contract amount				
Procuring Entity's Name:				
Address:				
Telephone/fax number				
E-mail:				
Description of the similarity in accordance with Sub-Factor 4.2(a) of Section III:				
1. Amount				
2. Physical size of required works items				
3. Complexity				
4. Methods/Technology				
5. Construction rate for key activities				
6. Other Characteristics				

**19. FORMEXP-4.2(b)**

**Construction Experience in Key Activities**

Tenderer's Name: \_\_\_\_\_

Date: \_\_\_\_\_

Tenderer's JV Member Name: \_\_\_\_\_

Sub-contractor's Name<sup>3</sup> (as per ITT35): \_\_\_\_\_

ITT No. and title: \_\_\_\_\_

All Sub-contractors for key activities must complete the information in this form as per ITT 34 and Section III, Evaluation and Qualification Criteria, Sub-Factor 4.2.

1. Key Activity No One: \_\_\_\_\_

<b>Information</b>				
Contract Identification				
Award date				
Completion date				
Role in Contract	Prime Contractor <input type="checkbox"/>	Member in JV <input type="checkbox"/>	Management Contractor <input type="checkbox"/>	Sub-contractor <input type="checkbox"/>
Total Contract Amount	<b>Kenya Shilling</b>			
Quantity (Volume, number or rate of production, as applicable) performed under the contract per year or part of the year	Total quantity in the contract (i)	Percentage participation (ii)		Actual Quantity Performed (i) x (ii)
Year 1				
Year 2				
Year 3				
Year 4				
Procuring Entity's Name:				
Address: Telephone/fax number E-mail:				

<sup>3</sup>If applicable

Description of the key activities in accordance with Sub-Factor 4.2(b) of Section III:	<b>Information</b>
1	
2	
3	
4	
5	

2 Activity No. Two

3. ....

### PRICE SCHEDULE FORMS (RATE CARD)

<b>A. VIDEO &amp; PHOTOGRAPHY AND PRODUCTION SERVICES</b>			
<b>Item/service</b>	<b>Description</b>	<b>Quantity</b>	<b>Unit Rate (Inclusive of Taxes)</b>
Professional Photography	To take high quality photos as per REREC's brief.	Per Hour	
		Full Day	
Professional Videography	To take high quality videos as per REREC's brief.	Per Hour	
		Full Day	
Drone Photography	To take high quality high angle shots as per REREC's brief.	Per Hour	
		Full Day	
Accommodation for out of Nairobi assignments	Allowance per Photographer/Videographer	Per Night	
Very high quality, high resolution photographs	To take photos for high quality, for executive corporate products including calendars, annual reports, portraits, posters/banners, website etc. Cost to include all necessary props, e.g. setting up backdrops, makeup artist, photo director, lighting, editing, packaging, and delivering of the photos on agreed time frame.	Cost per hour	
High quality voice-over	High quality voice-over per 60 seconds electronic advert/announcement/soundtrack.	Cost per voice-over per artiste	
Ordinary quality voice-over	Ordinary voice-over per 60 seconds electronic advert/announcement/soundtrack.	Cost per voice-over per artiste	
Music rights	Music rights per advert. Exclusive or nonexclusive basis	Music rights cost per advert	
Creative copy writing for	Creative copy writing per advert.	Per advert	

electronic media; infomercials and adverts	Producing engaging, clear text for different advertising channels such as websites, print ads and catalogs		
Jingles done specifically for REREC	Compose and produce jingle for advertising and for other commercial uses.	Cost per 2-minute jingle	
Sound effects	Sound effects for various electronic media productions; e.g. adverts and documentaries	Cost sound effects per 60 seconds	
Audio studio editing	Editing of radio production	Cost per hour of editing production	
Video editing to final product	Studio editing per Production	Cost per hour	
Concept and art direction	Conceptualize and direct productions as per REREC brief	Cost per hour	
Production of TV Infomercial	Producing high quality infomercial that explore and observe all of the product's features in action. Very credible and tells a story as per the REREC's brief.	Cost per 15 seconds video	
		Cost per 30 seconds video	
		Cost per 45 seconds video	
		Cost per 60 seconds video	
Production of Documentary	Producing high quality documentary that pulls audience in throughout the film, captivating cinematography, setting up backdrops, makeup artist, film director, lighting, editing, packaging, saving and delivering of the documentary on agreed time frame.	Cost per 10 minutes video	
		Cost per 30 minutes video	
Production of mini documentary	Producing high quality mini documentary that pulls audience in	Cost per 3 minutes video	

	throughout the film, captivating cinematography, setting up backdrops, makeup artist, film director, lighting, editing, packaging, saving and delivering of the mini documentary on agreed time frame.		
Production of Short videos for social media	Producing quality short videos, quality graphics and designs of the video.	Cost per 30s – 1 minute video	
Script translation (English. To Kiswahili and other languages )	Long script translation; e.g. for annual report, service charter	Copy per A4 page (12 points, Times Roman font, single spacing)	
Final artwork	Artwork saved on CD	Cost per CD	
Final artwork	Artwork saved on DVD	Cost per DVD	
Radio DAT working tape	Production saved on DAT	Cost per DAT	
Mini DVD tape	Production saved on DVD	Cost per DVD	
Hard disk	Production saved on hard disk	Cost per Hard disk 1 TB	
<b>TOTAL</b>			

<b>B. DISPLAY BANNER</b> <i>(Note: Quote per item)</i>		
Description	Specifications	Unit Rate (Kshs.) Inclusive of Taxes (Rates inclusive of design, printing & delivery)
Roll up banner	High quality printing on vinyl material; Height 215cm*85cm Steel broad base Canvas carry bag	
Automatic roll up banner	Creating display banners using creative automation software, editing, selecting of template, brand compliance, etc.	
Telescopic banners	Single-sided Flag size (4.5m*0.8m), pole size 5.5m, Quality flag material, printed in full color;	

	Canvas carry bag	
Foot prints	A pair of foot print sticker, 20cm each. Cost per pair	
Door frame	Metallic tube frame attached to the bottom support base, strong stands, printed in full color with a smooth PVC satin material with four eyelets. 3 by 6 feet	
X Banner	Large X banner, size 180cm by 80cm with metal and fiber X-stand. Printing in full color with high quality material. Carry bag.	
Backdrop banner	2.5m*2.5m size. Stretch fabric material printed full color.	
Teardrop	Height 4.2 Meters Spike Base High quality printing on mirrored German material Carry bag	
Horizontal banner	Size 6m *2m Printed with approved design on one side Welded with 4 eyelets PVC banner material Carry bag	
Inflated branded mascot	Giant inflated branded mascot, Heavy duty PVC material, Constant-air, storage bag, air blower, rope & stake kit	
Media banner	2.25MX2.75M with support Artwork to be printed in full colour Carry bag	
Media stretch banner	2.5m*2.5m size. Double side. Stretch fabric material printed full color. Carry bag	
Buntings	Feet Fabric Bunting Banner, 12m, bunting bag, full color	

Butterfly pop up (A frame)	Size 260cmx123 High quality printing on mirrored German Material Carry Bag	
Crowd Barrier Covers	Stretch fabric material, double sided printed full color, cost per square meter	
Textile Fabric Banners	Fabric banner, polyester material, printed full color, size cost per square meter	
<b>TOTAL</b>		

### C. PRINTING OF PUBLICATIONS

Description	Specifications	No. of pages	Quantities	Rate Inclusive of Taxes
Printing of Annual Reports, corporate reports, Magazine and other corporate publications	Size: A4, B5 Colour: full colour, Cover: 250gsm – 300 gsm Inside: 130gsm Paper: glossy Art paper Finishing: perfect binding	24	50 Copies and below	
			250 Copies and above	
		56	50 Copies and below	
			250 Copies and above	
		80	50 Copies and below	
			250 Copies and above	
		96	50 Copies and below	
			250 Copies and above	
		120	50 Copies and below	
			250 Copies and above	



### C. PRINTING OF PUBLICATIONS

Description	Specifications	No. of pages	Quantities	Rate Inclusive of Taxes
Professional editing, proof reading and design of annual reports, policy documents, strategic plan, corporate reports, magazines	Professional editing, proof reading per page  Proof reading per A4 page (12 points, times Roman font, single space)	Cost per page		
Script translation (English. To Kiswahili and other languages)	Long script translation; e.g. for annual report, service charter	Copy per A4 page (12 points, Times Roman font, single spacing)		
Brochures	Concept, creative design and printing. Sizes: Tri-fold (A4), Bi-fold (A4) booklet Color: Full color Paper: matt art paper Glossy finish Bifold: Saddle stitched	Per copy		
Flyers and posters similar publications.	Concept, creative design and printing. May at times require artistic/hand-drawn illustrations. Sizes: A3, A4, A5 single and double sided 130gsm – 170gsm Paper: Glossy art paper	Cost per 1000		
Printing of Strategic	A4 paper sizes.	Cost per 300		

**C. PRINTING OF PUBLICATIONS**

Description	Specifications	No. of pages	Quantities	Rate Inclusive of Taxes
Plan	Cover page: 350 gsm art paper	copies		
	Inside pages – 130gsm art paper	Cost per 500 copies		
	Colour: Full colour	Cost per 700 copies		
	No. of pages 200pgs	Cost per 1,000 copies		
	Finish: high gloss finish			
Binding: Tread sewn perfect binding				
Customer Service Charter	Design, print and frame for displaying the charter prominently at the point of entry at all regional offices in both English and Kiswahili. The size of the charter will be at least three feet in width, and four feet in height, i.e.(3’x4’), with clearly visible font size. Content will be provided	Cost per unit		
Office Branding	Concept, creative design and production on high quality material. 3D lightbox and signage 2d lettering Window graphics Aluco board or forex board signage’s	Cost per square foot		

**C. PRINTING OF PUBLICATIONS**

Description	Specifications	No. of pages	Quantities	Rate Inclusive of Taxes
	Painting with brand colours and logo Sign post supply and installation			
Vehicle Branding	Concept, creative design and production on high quality material for door stickers branding (Land Cruiser, Nissan (single and double cab) Prime Mover truck, Mini Bus) Concept, creative design and branding using high quality paints (Land Cruiser, Nissan (single and double cab) Prime Mover truck, Mini Bus) whole vehicle paint branding	Cost per each category of vehicle		
Out of home advertising	Billboard	Cost per billboard per month inclusive of County fees		
Outdoor Directional signs	Partnership with outdoor signage companies.	Cost per sign per month inclusive of County fees		
Photobook	Approximately 52 pages 8"x8" CTB Hard Cover Printed in full colour &	Cost per book		

**C. PRINTING OF PUBLICATIONS**

Description	Specifications	No. of pages	Quantities	Rate Inclusive of Taxes
	gray scale where appropriate and on high quality hard photo paper			
Wall Calendar	Use of High-resolution photos and Colour separations Size A2 Portrait No. of Pages: 2 months to view + flysheet (7 leaves) Full Colour Paper Grammage – 200gsm Premium Matt		50 Copies and below	
			250 Copies and above	
Desk Calendar	A5 to Custom Size No. of Pages: 1 month to view double sided + flysheet (7 Leaves) Full Colour Paper Grammage – 250gsm Premium Matt Dates on Calendar to be embossed on print		50 Copies and below	
			250 Copies and above	
Executive Diary	<ul style="list-style-type: none"> <li>• B5 size Monthly Tabs, Silk Marker</li> <li>• One working day per page</li> <li>• PU Leather</li> <li>• Perfect binding</li> <li>• 90gsm paper inside</li> </ul> Flap Closure With 4 branded inserts		50 Copies and below	
			250 Copies and above	
Ordinary diary	<ul style="list-style-type: none"> <li>• A5 size Monthly Tabs,</li> <li>• Hardcover</li> </ul>		50 Copies and below	

**C. PRINTING OF PUBLICATIONS**

Description	Specifications	No. of pages	Quantities	Rate Inclusive of Taxes
	<ul style="list-style-type: none"> <li>• Perfect binding</li> <li>• 90gsm paper inside</li> </ul> With 4 branded inserts		250 Copies and above	
Executive Note book	A5, B5 size 192 pages; 90gsm paper Canvas, PU Leather/Linen Embossed with REREC logo with message Perfect bound With 4 branded inserts		50 Copies and below	
			250 Copies and above	
Spiral bound note book	A5 size 105 pages Pages paper 80 gsm Hardcover		50 Copies and below	
			250 Copies and above	
Ordinary note book	Size: A5, B5		50 Copies and below	
			250 Copies and above	
Business cards	Size 8.7cm by 5.7cm Double sided print Paper 350gsm matt paper Laminated glossy Round edges		50 Copies and below	
			250 Copies and above	
	Size 8.7cm by 5.7cm Double sided print Paper 350gsm matt paper UV Spot branding		50 Copies and below	
			250 Copies and above	
Complimentary slips	Size: DL (11cm by 22cm), A5		50 Copies and below	

**C. PRINTING OF PUBLICATIONS**

Description	Specifications	No. of pages	Quantities	Rate Inclusive of Taxes
	Paper: 90gsm white Conqueror paper Full colour		250 Copies and above	
Branded envelopes different sizes	Sizes: C3, C4, C5, DL Color: White or custom color		50 Copies and below	
			250 Copies and above	
<b>TOTAL</b>				

**DESIGN & SUPPLY OF PROMOTIONAL MATERIALS**

Description	Specifications	Quantities	Rate Per Piece (Kshs.) inclusive of Taxes - Inclusive of design, supply and delivery
V-neck/round Neck Tshirt	180 to 220 gsm weight, cotton printed with REREC logo & approved design in the sizes required	50 Tshirts and below	
		250 Tshirts and above	
	Premium Cotton  Distinct ladies/men design in the sizes required	50 Tshirts and below	
		250 Tshirts and above	
V-neck/round Neck Tshirt – children’s sizes	180gsm, Cotton, Fade-resistant colors, printed with REREC logo & approved design in the sizes required	50 Tshirts and below	
		250 Tshirts and above	
Polo Shirt	220-240gsm weight, cotton, embroidered with REREC logo & approved design in the sizes required	50 Tshirts and below	
		250 Tshirts and	

		above	
Golf polo shirts	Premium Cotton Distinct ladies/men design	50 Tshirts and below	
		250 Tshirts and above	
Corporate Shirt (Ladies/Men)	Premium Cotton Distinct ladies/men design	50 Tshirts and below	
		250 Tshirts and above	
African/linen Shirt (Ladies/Men)	Locally made Fused with African fabric	50 Tshirts and below	
		250 Tshirts and above	
Golf Umbrella	8 bone, straight road folding, sponge handle, automatic opening button, approximately 39 inches, high density cloth	50 Umbrellas and below	
		250 Umbrellas and above	
Small ladies' umbrella	8 bone, straight road folding, sponge handle, automatic opening button, approximately 12.5 inches, high density cloth	50 Umbrellas and below	
		250 Umbrellas and above	
Key Ring	Metallic or Rubber key ring branded with REREC logo	50 Key Rings and below	
		250 Key Rings and above	
Bucket hat	Cotton/Polyester fabric reversible hat Embroidered with REREC logo	50 Bucket hats and below	
		250 Bucket hats and above	
Safari hat	Unisex quick-dry bucket hat suitable for both sport and leisurewear lightweight fabric	50 safari hats and below	

	Tie string Embroidered with REREC logo	250 Safari hats and above	
Cap	Baseball caps Adjustable Fitting Embroidered with REREC Logo	50 Caps and below	
		250 Caps and above	
Sun visors	Paper sun visor with stretchy adjustable string	50 Sun visors and below	
		250 Sun visors and above	
Ladies Tracksuit	Full zip closure -Bomber style neck -2 side pockets -Elasticated waistband with drawstring closure -Ribbed trim throughout -72% cotton, 28% polyester -Should be branded in with REREC logo (full color) -Colours; close corporate colours	Per suit	
Men's Tracksuit	Jacket: Relaxed fit drapes on the body for ample movement; front zip pockets, full zip and ribbed hem -Ribbed baseball collar -Long sleeves with ribbed cuffs; Slim legs -100% polyester double knit Pants: Front zip pockets; Drawcord on elastic waist -Should be branded in with REREC logo (full color) -Colours; close corporate	Per suit	
Hoodies	-Kangaroo pocket -Drawcord-adjustable hood; back neck tape	50 Hoodies and below	



	<ul style="list-style-type: none"> <li>-Ribbed cuffs and hem</li> <li>-70% cotton/30% polyester</li> <li>Should be branded in with REREC logo (full color)</li> <li>-Colours; close corporate colours</li> </ul>	250 Hoodies and above	
Men's sport shoes	<ul style="list-style-type: none"> <li>Lace closure</li> <li>-Single layer knit upper with adaptive tongue for midfoot support</li> <li>-Responsive boost midsole</li> <li>-Flexible stretch web outsole</li> <li>-Lockdown feel</li> </ul>	Per piece	
Ladies Sport shoes	<ul style="list-style-type: none"> <li>Women's – specific fit</li> <li>-Lace closure</li> <li>-Stretch mesh upper</li> <li>-Sock-like hugs the foot</li> <li>-Bounce lite midsole</li> <li>-Lug rubber outsole</li> </ul>	Per piece	
Wrist bands	<ul style="list-style-type: none"> <li>Stretch and tear resistant</li> <li>-Full screen printing of REREC logo</li> <li>-Size: 0.5 inch and 1 inch tall and 2mm thick</li> </ul>	50 Wrist bands and below	
		250 Wrist bands and above	
Branded lanyards	<ul style="list-style-type: none"> <li>-Lanyard type: Polyester lanyard</li> <li>-Size: width ranges from 1cm – 2cm as regular, length within 100cm.</li> <li>-Colour: custom dye</li> <li>-Logo process: Silkscreen printing</li> <li>-Lanyard accessories: Metal hook, Safety buckle, Badge reel, Name tag card holder</li> </ul>	50 Branded lanyards and below	
		250 Branded lanyards and above	
Branded Badges	<ul style="list-style-type: none"> <li>Material: Vinyl</li> <li>-Size: 16cm x 12cm</li> <li>-Imprint Area: 16cm x 12cm</li> <li>-Colour: Full colour</li> <li>-Art Decoration Method: Printed</li> </ul>	50 Branded Badges and below	
		250 Branded Badges and above	

	-Print: printed on both sides		
Travelling Bag	<p>Heavy Khaki with leather straps</p> <p>The bag should be open at the top with straps</p> <p>Should be two coloured, incorporating REREC's corporate colors</p> <p>Should be branded in with REREC logo (full color)</p> <p>The bags should have a reinforced inner lining to give body and firmness and have a small pocket inside with a zip</p> <p>Length: 38cm</p> <p>Width: 8cm</p> <p>Height: 34cm</p>	Per piece	
Laptop Bag	<p>Hand grip/satchel bag style/ sling bag</p> <p>Reinforced fabric material</p> <p>Padded inner cushion for protection</p> <p>15.4 inches/ 40* 29* 3CM/520 grams</p> <p>Logo printing: Silkscreen</p>	50 Laptop Bags and below	
		250 Laptop Bags and above	
Leather Document Folder	<p>A4 folders with inside pocket (full color in one of the REREC colors in accordance to the REREC brand guidelines)</p> <p>Printed on matte board 300gsm with matte lamination, die cut and creasing.</p>	Per Piece	
USB	<p>Dimension 38mm*11mm* 3mm</p> <p>Material: Sleek, durable metal casing or plastic branded with REREC Logo</p> <p>Capacity: 32GB or 64GB</p> <p>High Speed USB 3.0 performance</p>	Per Piece	
Note books	<p>The notebook should be custom made and use REREC colours with an image</p> <p>Size: A5; Pages: 200 sheets</p> <p>Printing: Printed in full colour cover and inside text</p>	50 Note books and below	
		250 Note books and above	

	<p>Cover: Hard cover, 500 gsm matt art paper &amp; glossy</p> <p>Inside pages: bond 80gms white single ruled and printed on both sides with REREC log on the top right, date to be below the logo, REREC website at the centre bottom and ISO mark logo 9001:2015 on the bottom right on every page.</p> <p>Images of the front cover will be provided by REREC for colour separation by yourselves</p> <p>Insert: 4 inserts (REREC to provide contents)</p> <p>Back Page outside cover: REREC contacts</p> <p>Finishing: Spiral bound, wire-o-wire (fitting) &amp; clear vinyl)</p>		
Diaries	<p>PU leather cover</p> <p>Size:B5</p> <p>Printing: Printed in full colour cover and inside text.</p> <p>Material: PU leather cover</p> <p>Inner page: wire-O-wire sheet 80gsm</p> <p>Finishing: Spiral bound, wire - o-wire page flagging ribbon</p> <p>debossed REREC logo notebook</p> <p>With an Executive Pen, pen holder &amp; Business Card holder</p> <p>Concept development, Graphic Design &amp; Layout of Inserts, and Year embossed on cover page</p> <p>Diaries with Monthly Tabs</p>	50 Diaries and below	
		250 Diaries and above	
Ordinary biro pens	<p>Branded, Ballpoint pens, Fine ballpoint pens, fountain, gel and rollerball pens</p>	50 Ordinary biro pens and below	
		250 Ordinary biro pens and above	

Pens	Press type spring mechanism 1.0 mm black/ blue ball point pen 13.5cm long Weight: 7 grams Logo printing: UV print, silkscreen, engraved	50 pens and below	
		250 pens and above	
Executive Pens	Dimension: 13.8 cm* 1.5 cm Material: Metal Premium and stylish looking Presentable with a nice packaging Comfortable and ergonomic design Logo printing: silkscreen/ laser engraved	50 Executive Pens and below	
		250 Executive Pens and above	
Maasai Shuka	Standard size Masai Shuka with soft cotton lining embroidered with REREC logo/message	50 Maasai Shukas and below	
		250 Maasai Shukas and above	
Branded Kikoy	African kikoy with soft cotton lining embroidered with REREC logo/message	50 Branded Kikoys and below	
		250 Branded Kikoys and above	
Water Bottle	Water capacity; 750 ml Material; PC+ PP 100% leak proof Logo printing; silkscreen	50 Water Bottles and below	
		250 Water Bottles and above	
Power Bank	Weight: 201g Dimension: 150mm*73mm*9mm Material: Matte metallic stainless steel, ABS plastic Heavy duty power bank Slim and sleek power bank that slips conveniently into your back pocket and daily personal bag Logo printing; laser engraved	Per piece	

Gift Bags	25.4 x 15.2 x 25.4 cm size Polycanvas fabric Thick Straps Branded with printed REREC logo and tagline	Per piece	
Conference Bag	Material: Polycanvas Height: 420mm Width: 280mm Depth: 100mm Padded section Large main compartment Water bottle holder Front pocket	Per piece	
Jute bags	Smooth jute canvas A4 size with button (20cm* 30cm*15cm) Branded with printed REREC logo and tagline Jute bag, natural with canvas pocket (43cm834cm*15cm) A3 size Branded with printed REREC logo and tagline	50 Jute bags and below	
		250 Jute bags and above	
Photo album	Printable hard cover Book size: 12''*12'' Orientation: Square Printable cover 72 pages	Per album	
Lapel pin	Material: stainless steel base, with one butterfly clasp on reverse side. Front silkscreen printed with REREC colours and covered with a protective layer of epoxy Shape: circular; diameter 1 inch	50 Lapel pins and below	
		250 Jute bags and above	
helmet	Large/Xlarge	50 helmets and below	
		250 helmets and above	
Reflective jacket	with reflector strip screen printed with REREC	50 Reflective	

	Logo & tagline Large, Xlarge, 2Xlarge	jackets and below	
		250 Reflective jackets and above	
Lessos	100% pure cotton fabric, available in 1mtr & 1.5mtrs printed with REREC Logo & tagline	50 Lessos and below	
		250 Lessos and above	
Thermo mugs	Travel Thermo Mug Premium thermos Water Bottle Stainless steel Holds approximately 240–500ML of liquid	50 Thermo mugs and below	
		250 Thermo mugs and above	
Executive thematic and well thought out wall hangings	<p><b>Mini</b> Typically ranging between 10 to 17 inches in height and width</p> <p><b>Small</b> Small wall art ranges between 18 to 24 inches in height and width</p> <p><b>Medium</b> Medium is wall art that is between 25 to 32 inches (or about 2 to 3 feet) in height and width</p> <p><b>Large</b> Large wall art ranges between 33 and 40 inches (about 2½ to 4 feet) in height and width</p> <p><b>XLarge</b> are wall art that are 41 inches or larger in height or width</p> <p>Embroidery, applique, block printing, stenciling, painting, tie dyeing</p>	Per piece and size	
Executive pure leather bags	25.4 x 15.2 x 25.4 cm size Thick Straps Branded with printed REREC logo and tagline	Per piece	

Dust coats Overalls	Well-stitched and made of strong fabric material for durability Reflective dust coats, Cotton Twill Dust Coats Branded with printed REREC logo and tagline Size: Extra Large, Large, Medium, Small, XXL	50 Dust coats Overalls and below	
		250 Dust coats Overalls and above	
Mouse pads	280 x 340 mm: Classic Size Ultra-Low Profile: 0.04 in (1 mm) Texture: Cloth Branded with printed REREC logo and tagline	50 Mouse pads Overalls and below	
		250 Mouse pads Overalls and above	
Branded wall clocks	Custom wall clocks Branded with printed REREC logo and tagline Style: Modern Special Feature: Silent Clock Power Source: Battery Powered Available in various sizes (10, 12, 15, 18, 24, 30, 36, 48, 60 inches)	50 Branded wall clocks and below	
		250 Branded wall clocks and above	
Bandanas	Cotton Bandanas Face Mask Pocket Square Scarf Headwear Bandana Branded with printed REREC logo and tagline Sizes 18 – 33cm	50 Bandanas and below	
		250 Bandanas and above	
Paper caps	Size: One Size Fits 24*16 Color: Customized Material: EVA Branded with REREC logo and tagline	50 Paper caps and below	
		250 Paper caps and above	
Corporate scarfs	Material: silk, polyester, cotton, rayon. Surface Finish: smooth Size: 50cm x 170cm, 2 Meter, 1-2 meter Branded with REREC logo and tagline	50 Corporate scarfs and below	
		250 Corporate scarfs and above	
		50 Corporate ties	

Corporate ties	<p>Sizes: Length 58 to 60 cms. Width: 2 to 4 inches.</p> <p>Material: 100% jacquard woven Silk</p> <p>Branded with REREC logo and tagline</p>	and below	
		250 Corporate ties and above	
Card holders	<p>Material: Leather, aluminum and PU</p> <p>Branded with REREC logo and tagline</p>	50 Card holders and below	
		250 Card holders and above	
Desk organizer	<p>Material: Metal Shape, Wood, plastic, and steel</p> <p>Branded with REREC logo and tagline</p>	50 Desk organizers and below	
		250 Desk organizers and above	
Branded mugs	<p>Specifications : Height= 9.5cm/ Dia= 8cm /Capacity= 360ml -12Oz</p> <p>Material used: Ceramic/ Bone China</p> <p>Light weight and durable.</p> <p>Heat resistant, thus microwave safe.</p> <p>Printing: Multi-color / mono-color / bi color (as per requirement)</p> <p>Branded with REREC logo and tagline</p>	50 Branded mugs and below	
		250 Branded mugs and above	
<b>TOTAL</b>			



## D. EVENTS MANAGEMENT

Activity	Description	Quantity	Unit Rate (Kshs.) Inclusive of Taxes
<b>Event Management for the REREC</b>	Planning and managing local exhibitions/conferences/ ceremonies/formal parties/conventions	Up to 200 Pax	
	Planning and managing local exhibitions/conferences/ ceremonies/formal parties/conventions	200-500 Pax	
	Planning and managing local exhibitions/conferences/ ceremonies/formal parties/conventions	500-1,000 Pax	
<b>Master of Ceremony</b>	Comedian MC Within Nairobi Metropolitan Area	Per day	
	Corporate MC within Nairobi Metropolitan Area	Per day	
	MC's Accommodation Cost (out of Nairobi Metropolitan Area)	Per Night	
<b>Supply &amp; Installation of Tents</b>	High peak local tent; <ul style="list-style-type: none"> <li>• 100 seater, 6*12m tent</li> <li>• 50 seater, 6*6m tent</li> <li>• 11*11ft registration tent</li> </ul>	Per day	
	Dome Tent	Per day	
	A Frame Tent; <ul style="list-style-type: none"> <li>• 5*15m section</li> <li>• 5*20m section</li> </ul>	Per day	
	B-line tent; <ul style="list-style-type: none"> <li>• 10*10m</li> <li>• 5*5m</li> </ul>	Per day	
	Alpine tent; 6*6m	Per day	
	Tent Draping	Draping in REREC's corporate colours	Per sqm
<b>Supply of Chairs</b>	Plastic chairs (draped in spandex)	Per piece	
	Banquet chairs (draped in spandex)	Per piece	

	Chiavari chairs	Per piece	
	Executive chairs for the stage	Per piece	
<b>Supply of Holding Area Seats</b>	Executive Lounge Seats single seater	Per piece	
	Executive Lounge Seats for 2-seater	Per piece	
<b>Supply of Tables</b>	Event /registration table; dressed	Per piece	
	Cocktail tables; dressed	Per piece	
	Coffee tables for the stage	Per piece	
	Coffee tables for the holding area	Per piece	
<b>Display Panels</b>	Supply and installation of octenorm frames with display panels	Per piece/day	
	Design & printing of stickers for the panels	Per piece	
<b>Supply of Portable Toilets</b>	Standard portable toilet with water & toiletries	Per day	
	VIP portable trailer with water & toiletries	Per day	
	Transportation cost for the toilets (out of Nairobi)	Cost/km	
<b>Launch Events Elements</b>	Commissioning plaque; <ul style="list-style-type: none"> <li>• Plaque with commissioning console</li> <li>• Building a mounting structure for the plaque</li> </ul>	Per item	
	Supply of Pyrotechnics	Per item/day	
	Supply of Confetti machine	Per item/day	
	Supply of smoke machine	Per item/day	
	3-D Stage Projection	Per item/day	
	Stage with carpet	Per item/day	
	Podium	Per item/day	
	Event carpet; <ul style="list-style-type: none"> <li>• Red carpet</li> <li>• Tuff grass</li> </ul>	Per Sqm	

	• Pro floor		
	Supply of LED TV Screens	Per item/day	
	Public Address System	Per item/day	
	LED lighting (pecans)	Per piece	
	Fairy lights	Per meter	
	Barrier stanchions	Per item/day	
	Walkway	Per sqm	
	Water stations	Per item/day	
	Disposable bins	Per item/day	
	Generator	Per item/day	
	Portable ACs	Per item/day	
	Transportation of tents, tables, chairs and other event elements to and from the venue	Cost/km	
<b>Ushers</b>	Usher With Branded Attire	Per day	
	Usher Without Branded Attire	Per day	
<b>TOTAL</b>			

**E. PROFESSIONAL SKILLS TRAINING**

<b>Activity</b>	<b>Description</b>	<b>Cost per day Rate Inclusive of Taxes</b>
Media and communication Training for Executives	<ul style="list-style-type: none"> <li>• Media landscape understanding</li> <li>• Messages and talking points</li> <li>• Controlling the interviews</li> <li>• On-camera presentation</li> <li>• Camera readiness</li> <li>• Executive Speech Training</li> <li>• Customer service, etiquette,</li> <li>• Any professional training arising due to policy/legislative/social/ environmental changes /etc</li> </ul>	
Crisis communication training	<ul style="list-style-type: none"> <li>• Crisis Communication Plan i.e. Before, During and After</li> <li>• Crisis management strategy etc</li> </ul>	
Digital Communications training	<ul style="list-style-type: none"> <li>• Culture in The Digital Age</li> <li>• Digital Photography</li> <li>• Digital Media Concepts and Application</li> <li>• Digital Marketing Management</li> <li>• Search Engine Optimization</li> <li>• Content Marketing etc</li> </ul>	
<b>TOTAL</b>		

<b>F. ON CALL PROFESSIONAL SUPPORT SERVICES</b>		
<b>Activity</b>	<b>Description</b>	<b>Rate Inclusive of Taxes</b>
Press Releases/ statements	Develop press releases/ statements for dissemination to the media. Well written, edited and proof- read document as and when required Ensure publicity	
Press conference	Media invitations Media management at press conference Media presence Ensure publicity on targeted platforms Coverage report	
Digital Media Influencers	Engagement of influencers to support various causes that the Corporation is undertaking from time to time. Cost per engagement, attach rate cards of relevant influencers.	
Guest bloggers	Engagement of professional bloggers who write on topical matters that are of interest to the Corporation. Cost per engagement	
Surveys	Conduct nationwide surveys such representative sample size as brand audit and customer satisfaction surveys	
Website development	Development of a corporate website with all security, hosting, plugins in place	
<b>TOTAL</b>		

## H. MEDIA BUYING

The Agency will be required to purchase space in various media. Placement will be dependent on the message to be sent out and on audience research findings on most appropriate media. The Agency is expected to attach the media rate cards. Quote the best rate/with due consideration of discounts extended from bulk purchases through the agency.

<b>MEDIA PLATFORM</b>	<b>DESCRIPTION</b>	<b>OUTPUT</b>	<b>DISCOUNT OFF RATE CARD (Show% of discount)</b>
Print Media	Placing messages in local and international newspapers, magazines and other relevant publications	Full color; ¼ page, ½ page, full page, back page and inner from cover page (also for magazines). All costs should be itemized according to print medium and size of the placement. (Use separate table to provide this information, which must be specific to the medium). The applicable discount rate should also be clearly stated in the submission.	
Electronic Media	Buying airtime in local all TV and Radio stations including those on the digital platform	Spots and airtime purchase for adverts and documentaries. All costs should be itemized according to electronic medium and duration of the placement. (Use separate table to provide this information, which must be specific to the medium). The applicable discount rate should also be clearly stated in the submission.	
Online Media	Strategic placement in most appropriate media  Buying space on high traffic websites, blogs as well as on popular social media	Purchase of space for adverts on online platforms. All costs should be itemized according to the platform, location, presence, size and duration of the placement. (Use separate table to provide this information, which must be specific to the medium).	
Mobile platform (Bulk SMS)	Strategic use of mobile platform to communicate to the Corporation target audiences	Development of a Mobile platform for bulk SMS that shall facilitate Instant dissemination of messages through the mobile phone. All costs should be itemized according to a specific mobile platform, reach and duration of the placement.	
<b>TOTAL</b>			

<b>I. RETAINER COST</b>		
<b>Description</b>	<b>Cost per month</b>	<b>Cost inclusive of vat</b>
Quote for a monthly retainer for all the services included in the table (2.2 SCOPE OF SERVICES)		
<b>TOTAL</b>		

<b>J. REIMBURSABLE COST</b>		
<b>Description</b>	<b>Cost per item</b>	<b>Cost inclusive of vat</b>
Car/vehicle running transport: The Corporation will reimburse for transportation as per AA rates	per AA rates	per AA rates
Air transport: Corporation will reimburse as per the ticket costs under economy class. All costs must be approved prior to expenditure	economy class rates	economy class rates
Agency personnel night out facilitation/accommodation	REREC rates and cluster classification	REREC rates and cluster classification
Any other relevant costs that the agency may deem reimbursable		
<b>TOTAL</b>		

### **REIMBURSEMENT COSTS**

1. Reimbursement shall cover transport and Administration costs accrued by the Agency during the delivery of the contract.
2. All vehicle/air travel etc. costs must be approved prior to expenditure
3. For transport/vehicle running costs, REREC shall pay reimbursement in accordance with AA rates. This shall only change when the AA rates are reviewed from time to time.
4. Accommodation costs will be as per the REREC rates and cluster classification

### **THIRD PARTY COSTS**

The Agency will be required to source for service providers for services that are relevant to the execution of the contract but may not have been listed/ quoted for. For such instances, the Agency will provide a proposal with three quotations from qualified service providers together with a detailed evaluation report with a proposal on who should be awarded the service/job.

The procurement department of REREC will get the market value to confirm value for money. Procurement of 3<sup>rd</sup> (third) party services will only proceed after procurement department has given an approval to proceed. All expenditure must be approved by the client prior to engagement.

**SUMMARY OF PRICE SCHEDULE (AS PER RATE CARD ABOVE)**

<b>S/NO</b>	<b>DESCRIPTION</b>	<b>TOTAL PRICE (Ksh) INCLUSIVE OF TAX</b>
A	Video & Photography and Production Services	
B	Display Banners	
C	Printing of Publications	
D	Design & Supply of Promotional Materials	
E	Events Management	
F	Professional Skills Training	
G	On Call Professional Support Services	
H	Media Buying	
I	Retainer Cost	
J	Reimbursable Cost ( <i>for Any other relevant costs</i> )	
<b>TOTAL AMOUNT</b>		



# 1 NOTIFICATION OF INTENTION TO AWARD

*[This Notification of Intention to Award shall be sent to each Tenderer that submitted a Tender.] [Send this Notification to the Tenderer's Authorized Representative named in the Tenderer Information Form]* For the attention of Tenderer's Authorized Representative

Name: .....*[insert Authorized Representative's name]*  
 Address: .....*[insert Authorized Representative's Address]*  
 Telephone numbers: .....*[insert Authorized Representative's telephone/fax numbers]*  
 Email Address:..... *[insert Authorized Representative's email address]*

***[IMPORTANT: insert the date that this Notification is transmitted to Tenderers. The Notification must be sent to all Tenderers simultaneously. This means on the same date and as close to the same time as possible.]***

**DATE OF TRANSMISSION:**..... This Notification is sent by: *[email/fax]* on *[date]* (local time)

**Procuring Entity:** .....*[insert the name of the Procuring Entity]*

**Contract title:**..... *[insert the name of the contract]*

**ITT No:** .....*[insert ITT reference number from Procurement Plan]*

This Notification of Intention to Award (Notification) notifies you of our decision to award the above contract. The transmission of this Notification begins the Standstill Period. During the Standstill Period you may:

- a) Request a debriefing in relation to the evaluation of your Tender, and/or
- b) Submit a Procurement-related Complaint in relation to the decision to award the contract.

## I). The successful Tenderer

<b>Name:</b>	<i>[insert name of successful Tenderer]</i>
<b>Address:</b>	<i>[insert address of the successful Tenderer]</i>
<b>Contract price:</b>	<i>[insert contract price of the successful Tender]</i>

**ii). Other Tenderers** *[INSTRUCTIONS: insert names of all Tenderers that submitted a Tender. If the Tender's price was evaluated include the evaluated price as well as the Tender price as read out.]*

<b>Name of Tenderer</b>	<b>Tender price</b>	<b>Evaluated Tender price (if applicable)</b>
<i>[insert name]</i>	<i>[insert Tender price]</i>	<i>[insert evaluated price]</i>
<i>[insert name]</i>	<i>[insert Tender price]</i>	<i>[insert evaluated price]</i>
<i>[insert name]</i>	<i>[insert Tender price]</i>	<i>[insert evaluated price]</i>
<i>[insert name]</i>	<i>[insert Tender price]</i>	<i>[insert evaluated price]</i>
<i>[insert name]</i>	<i>[insert Tender price]</i>	<i>[insert evaluated price]</i>

### iii). How to request a debriefing

**DEADLINE: The deadline to request a debriefing expires at midnight on [insert date] (local time).**

You may request a debriefing in relation to the results of the evaluation of your Tender. If you decide to request a debriefing your written request must be made within three (3) Business Days of receipt of this Notification of Intention to Award.

Provide the contract name, reference number, name of the Tenderer, contact details; and address the request for debriefing as follows:

**Attention:** .....[insert full name of person, if applicable]

**Title/position:** .....[insert title/position]

**Agency:** .....[insert name of Procuring Entity]

**Email address:**..... [insert email address]

If your request for a debriefing is received within the 3 Business Days deadline, we will provide the debriefing within five (5) Business Days of receipt of your request. If we are unable to provide the debriefing within this period, the Standstill Period shall be extended by five (5) Business Days after the date that the debriefing is provided. If this happens, we will notify you and confirm the date that the extended Standstill Period will end.

The debriefing may be in writing, by phone, video conference call or in person. We shall promptly advise you in writing how the debriefing will take place and confirm the date and time.

If the deadline to request a debriefing has expired, you may still request a debriefing. In this case, we will provide the debriefing as soon as practicable, and normally no later than fifteen (15) Business Days from the date of publication of the Contract Award Notice.

### iv. How to make a complaint

**Period: Procurement-related Complaint challenging the decision to award shall be submitted by [insert date and time].**

Provide the contract name, reference number, name of the Tenderer, contact details; and address the Procurement-related Complaint as follows:

**Attention:**.....[insert full name of person, if applicable]

**Title/position:**..... [insert title/position]

**Agency:** .....[insert name of Procuring Entity]

**Email address:**..... [insert email address]

At this point in the procurement process, you may submit a Procurement-related Complaint challenging the decision to award the contract. You do not need to have requested, or received, a debriefing before making this complaint. Your complaint must be submitted within the Stand still Period and received by us before the Stand still Period ends.

In summary, there are four essential requirements:

1. You must be an 'interested party'. In this case, that means a Tenderer who submitted a Tender in this tendering process, and is the recipient of a Notification of Intention to Award.
2. The complaint can only challenge the decision to award the contract.
3. You must submit the complaint within the period stated above.
4. You must include, in your complaint, all of the information required to support the complaint.
5. The application must be accompanied by the fees set out in the Procurement Regulations, which shall not be refundable (information available from the Public Procurement Authority at [info@ppra.go.ke](mailto:info@ppra.go.ke) or [complaints@ppra.go.ke](mailto:complaints@ppra.go.ke))

**v). Standstill Period**

**DEADLINE: The Standstill Period is due to end at midnight on [insert date] (local time).**

The Standstill Period lasts ten (10) Business Days after the date of transmission of this Notification of Intention to Award.

The Standstill Period may be extended as stated in Section 4 above.  
If you have any questions regarding this Notification please do not hesitate to contact us.

On behalf of the Procuring Entity:

**Signature:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Title/position:** \_\_\_\_\_

**Telephone:** \_\_\_\_\_

**Email:** \_\_\_\_\_

**2 REQUEST FOR REVIEW**

**FORM FOR REVIEW(r.203(1))**

**PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD**

**APPLICATION NO.....OF.....20.....**

**BETWEEN**

.....**APPLICANT**

**AND**

.....**RESPONDENT (Procuring Entity)**

Request for review of the decision of the..... (Name of the Procuring Entity of .....dated the...day of .....20.....in the matter of Tender No.....of .....20..... for .....(Tender description).

**REQUEST FOR REVIEW**

I/We.....,the above named Applicant(s), of address: Physical address.....P. O. Box No..... Tel. No.....Email ....., hereby request the Public Procurement Administrative Review Board to review the whole/part of the above mentioned decision on the following grounds , namely:

- 1.
- 2.

By this memorandum, the Applicant requests the Board for an order/orders that:

- 1.
- 2.

SIGNED .....(Applicant) Dated on.....day of ...../...20.....

FOR OFFICIAL USE ONLY Lodged with the Secretary Public Procurement Administrative Review Board on.....day of .....20.....

**SIGNED**

**Board Secretary**

**3 LETTER OF AWARD**

*[Form head paper of the Procuring Entity]*

.....*[date]*

To:.....*[name and address of the Service Provider]*

This is to notify you that your Tender dated*[date]*forexecutionofthe*[nameoftheContractandidentificationnumber, as given in the Special Conditions of Contract]* for the Contract Price of the equivalent of *[amount in numbers and words] [name of currency]*, as corrected and modified in accordance with the Instructions to Tenderers is hereby accepted by us (Procuring Entity).

You are requested to furnish the Performance Security within 28days in accordance with the Conditions of Contract, using, for that purpose, one of the Performance Security Forms included in Section VIII, Contract Forms, of the tender document.

Please return the attached Contract dully signed

AuthorizedSignature:.....

Name and Title of Signatory:.....

Name of Agency:.....

Attachment: Contract

**4 FORM OF CONTRACT**

*[Form head paper of the Procuring Entity]* **LUMP SUM**

**REMUNERATION**

This CONTRACT(herein after called the “Contract”) is made the *[day]* day of the month of*[month],[year]*, between, on the one hand,*[name of Procuring Entity]*(herein after called the “Procuring Entity”) and, on the other hand, *[name of Service Provider]*(hereinafter called the“ Service Provider”).

*[Note: In the text below text in brackets is optional; all notes should be deleted in final text. If the Service Provider consist of more than one entity, the above should be partially amended to read as follows:“...(herein after called the “Procuring Entity”) and, on the other hand, a joint venture consisting of the following entities, each of which will be jointly and severally liable to the Procuring Entity for all the Service Provider's obligations under this Contract, namely, [name of Service Provider]and[name of Service Provider](herein after called the “Service Provider”).]*

**WHEREAS**

- a) The Procuring Entity has requested the Service Provider to provide certain Services as defined in the General Conditions of Contract attached to this Contract (herein after called the “Services”);
- b) the Service Provider, having represented to the Procuring Entity that they have the required professional skills, and personnel and technical resources, have agreed to provide the Services on the terms and conditions set forth in this Contract at a contract price of.....;

NOW THEREFORE the parties hereto hereby agree as follows:

- 1. The following documents shall be deemed to form and be read and construed as part of this Agreement, and the priority of the documents shall be as follows:
  - a) The Form of Acceptance;
  - b) The Service Provider's Tender
  - c) The Special Conditions of Contract;
  - d) The General Conditions of Contract;
  - e) The Specifications;
  - f) The Priced Activity Schedule; and
  - g) The following Appendices: *[Note: If any of these Appendices are not used, the words “Not Used” should be inserted below next to the title of the Appendix and on the sheet attached hereto carrying the title of that Appendix.]*

- Appendix A: Description of the Services
- Appendix B: Schedule of Payments
- Appendix C: Subcontractors
- Appendix D: Breakdown of Contract Price
- Appendix E: Services and Facilities Provided by the Procuring Entity

- 2. The mutual rights and obligations of the Procuring Entity and the Service Provider shall be as set forth in the Contract, in particular:
  - a) The Service Provider shall carry out the Services in accordance with the provisions of the Contract; and
  - b) The Procuring Entity shall make payments to the Service Provider in accordance with the provisions of the Contract.

INWITNESSWHERE OF, the Parties here to have caused this Contract to be signed in their respective names as of the day and year first above written.

For and on behalf of \_\_\_\_\_ *[name of Procuring Entity]*

\_\_\_\_\_ *[Authorized Representative]*

For and on behalf of *[name of Service Provider]*

[**Note** :If the Service Provider consists of more than one entity, all these entities should appear as signatories, e.g., in the following manner:]

For and on behalf of each of the Members of the Service Provider

.....[name of member]

.....[Authorized Representative]

..... [name of member]

.....[Authorized Representative]

**4 FORM OF TENDER SECURITY (Bank Guarantee) [The bank shall fill in this**

*Bank Guarantee Form in accordance with the instructions indicated.] [Guarantor Form head or SWIFT identifier code]*

**Beneficiary:**.....[Procuring Entity to insert its name and address]

**ITT No.:**.....[Procuring Entity to insert reference number for the Request for Tenders]

**Alternative No.:** .....[Insert identification No if this is a Tender for an alternative] **Date:** .....[Insert date of issue]

**TENDER GUARANTEE No.:**.....[Insert guarantee reference number]

**Guarantor:** .....[Insert name and address of place of issue, unless indicated in the Form head]

We have been informed that\_\_\_\_\_ [insert name of the Tenderer, which in the case of a joint venture shall be the name of the joint venture (whether legally constituted or prospective) or the names of all members there of](hereinafter called "the Applicant") has submitted or will submit to the Beneficiary its Tender (hereinafter called "the Tender") for the execution of\_\_under Request for Tenders No.\_\_\_\_\_(“The ITT”).

Furthermore, we understand that, according to the Beneficiary's conditions, Tenders must be supported by a Tender guarantee.

At the request of the Applicant, we, as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of\_\_\_\_\_(\_\_\_\_\_) upon receipt by us of the Beneficiary's complying demand, supported by the Beneficiary's statement, whether in the demand itself or a separate signed document accompanying or identifying the demand, stating that either the Applicant:

- (a) Has withdrawn its Tender during the period of Tender validity set forth in the Applicant's Form of Tender (“the Tender Validity Period”), or any extension there to provide by the Applicant; or
- (b) Having been notified of the acceptance of its Tender by the Beneficiary during the Tender Validity Period or any extension thereto provided by the Applicant, (i) has failed to sign the contract agreement, or (ii) has failed to furnish the performance security, in accordance with the Instructions to Tenderers (“ITT”) of the Beneficiary's tendering document.

This guarantee will expire: (a) if the Applicant is the successful Tenderer, upon our receipt of copies of the Contract agreementsignedbytheApplicantandtheperformancesecurityissuedtothe Beneficiary in relation to such Contract agreement; or (b) if the Applicant is not the successful Tenderer, upon the earlier of (i) our receipt of a copy of the Beneficiary's notification to the Applicant of the results of the Tendering process; or (ii) twenty-eight days after the end of the Tender Validity Period.

Consequently, any demand for payment under this guarantee must be received by us at the office indicated above on or before that date.

This guarantee is subject to the Uniform Rules for Demand Guarantees (URDG) 2010 Revision, ICC Publication No. 758.

\_\_\_\_\_  
[Signature(s)]

**Note: All italicized text is for use in preparing this form and shall be deleted from the final product.**



**5 FORM OF TENDER SECURITY (TENDER BOND)** *[The Surety shall fill*

*in this Tender Bond Form in accordance with the instructions indicated.]* BOND NO. \_\_\_\_

BY THIS BOND *[name of Tenderer]* as Principal (herein after called “the Principal”), and *[name, legal title, and address of surety]*, **authorized to transact business in Kenya**, as Surety (hereinafter called “the Surety”), are held and firmly bound unto *[name of Procuring Entity]* as Obligee (hereinafter called “the Procuring Entity”) in the sum of *[amount of Bond]**[amount in words]*, for the payment of which sum, well and truly to be made, we, the said Principal and Surety, bind ourselves, our successors and assigns, jointly and severally, firmly by these presents.

WHERE AS the Principal has submitted or will submit a written Tender to the Procuring Entity dated the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_, for the supply of *[name of Contract]*(herein after called the “Tender”).

NOW, THEREFORE, THE CONDITION OF THIS OBLIGATION is such that if the Principal:

- c) has withdrawn its Tender during the period of Tender validity set forth in the Principal's Form of Tender (“the Tender Validity Period”), or any extension thereto provided by the Principal; or
- d) having been notified of the acceptance of its Tender by the Procuring Entity during the Tender Validity Period or any extension there to provide by the Principal; (i) failed to execute the Contract agreement; or (ii) has failed to furnish the Performance Security, in accordance with the Instructions to Tenderers (“ITT”) of the Procuring Entity's tendering document.

then the Surety undertakes to immediately pay to the Procuring Entity up to the above amount upon receipt of the Procuring Entity's first written demand, without the Procuring Entity having to substantiate its demand, provided that in its demand the Procuring Entity shall state that the demand arises from the occurrence of any of the above events, specifying which event(s) has occurred.

The Surety hereby agrees that its obligation will remain in full force and effect up to and including the date 28 days after the date of expiration of the Tender Validity Period set forth in the Principal's Form of Tender or any extension thereto provided by the Principal.

IN TESTIMONY WHERE OF, the Principal and the Surety have caused these presents to be executed in the irrelative names this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_\_.

Principal: \_\_\_\_\_  
Corporate Seal (where appropriate)

Surety: \_\_\_\_\_

\_\_\_\_\_  
*(Signature)*

\_\_\_\_\_  
*(Signature)*

*(Printed name and title)*

*(Printed name and title)*

**6 FORM OF TENDER-SECURING DECLARATION**

*[The Tenderer shall fill in this Form in accordance with the instructions indicated.]*

Date:.....*[date (as day, month and year)]*

ITT No.: .....*[number of Tendering process]*

Alternative No:..... *[insert identification No if this is a Tender for an alternative]*

To:..... *[complete name of Procuring Entity]* We, the undersigned, declare

that: We understand that, according to your conditions, Tenders must be supported by a Tender-Securing

Declaration.

We accept that we will automatically be suspended from being eligible for Tendering or submitting proposals in any contract with the Procuring Entity for the period of time of *[number of months or years]* starting on *[date]*, if we are in breach four obligation(s) under the Tender conditions, because we:

- a) Have withdrawn our Tender during the period of Tender validity specified in the Form of Tender; or
- b) having been notified of the acceptance of our Tender by the Procuring Entity during the period of Tender validity, (i) fail to sign the Contract agreement; or (ii) fail or refuse to furnish the Performance Security, if required, in accordance with the ITT.

We understand this Tender Securing Declaration shall expire if we are not the successful Tenderer, upon the earlier of (i) our receipt of your notification to us of the name of the successful Tenderer; or (ii) twenty-eight days after the expiration of our Tender.

Name of the Tenderer\* \_\_\_\_\_

Name of the person duly authorized to sign the Tender on behalf of the Tenderer\*\* \_\_\_\_\_

Title of the person signing the Tender \_\_\_\_\_

Signature of the person named above \_\_\_\_\_

Date signed \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_

\*: In the case of the Tender submitted by joint venture specify the name of the Joint Venture as Tenderer

\*\* : Person signing the Tender shall have the power of attorney given by the Tenderer attached to the Tender

**[Note:** *In case of a Joint Venture, the Tender-Securing Declaration must be in the name of all members to the Joint Venture that submits the Tender.*

## **PART II – PROCURING ENTITY'S REQUIREMENTS**

**SECTION V - TERMS OF REFERENCE**  
**REQUEST FOR PROPOSAL FOR PROVISION OF CONSULTANCY SERVICES FOR**  
**PUBLIC RELATIONS AGENCY**

**1.0 BACKGROUND**

The REREC is a body corporate established under section 43 of the Energy Act, 2019 and the successor to the Rural Electrification Corporation established under section 66 of the Energy Act, 2006 (repealed). On 12<sup>th</sup> March, 2019 the Energy Bill (National Assembly Bill No. 50 of 2017) received Presidential assent and became an Act of Parliament that is, the Energy Act, 2019. The commencement date of the Act was 28<sup>th</sup> March, 2019. Consequently, Rural Electrification and Renewable Energy Corporation (REREC) was established as the successor of the Rural Electrification Corporation (REA).

Under the new dispensation, REREC has an expanded mandate of spearheading Kenya's renewable energy drive, in addition to implementing rural electrification projects. The Corporation is currently putting in place mechanisms to ensure a smooth transition. During the transition process, the Corporation will continue to operate in its current structure. Under section 44(1) of the Energy Act 2019, REREC is mandated to undertake the following functions:

1. Oversee the implementation of the Rural Electrification Programme;
2. Manage the Rural Electrification Programme Fund established under section 143;
3. Source additional funds for the Rural Electrification Programme and renewable energy;
4. Develop and update the rural electrification master plans in consultation with County Governments;
5. Develop and update the renewable energy master plan taking into account county specific needs and the principle of equity in the development of renewable energy resources;
6. Support the establishment of energy centers in the counties;
7. Establish framework for collaboration with County Governments in the discharge of its mandate;
8. Undertake on-farm and on station demonstration of wood-fuel species, seedling production and management;
9. Undertake feasibility studies and maintain data with a view to availing the same to developers of renewable energy resources;
10. Develop, promote and manage in collaboration with other agencies, the use of renewable energy and technologies, including but not limited to biomass (biodiesel, bio-ethanol, charcoal, fuel-wood, bio-gas) municipal waste, solar, wind, tidal waves, small hydropower and co-generation but excluding geothermal;
11. Formulate, in conjunction with the Agency, a national strategy for coordinating research in renewable energy;
12. Undertake, in conjunction with the Agency, research, development and dissemination of appropriate renewable energy technologies;
13. Provide an enabling framework for the efficient and sustainable production, conversion,

- distribution, marketing and utilization of biomass, solar, wind, small hydro's, municipal waste;
14. Promote, in conjunction with the agency responsible for forests, the use of fast maturing trees for energy production including bio-fuels and the establishment of commercial woodlots including peri-urban plantations;
  15. Promote, in collaboration with other agencies, the development of appropriate local capacity for the manufacture, installation, maintenance and operation of renewable technologies such as bio-digesters, solar systems, turbines and other renewable energy technologies;
  16. Promote international co-operation programmes focusing on renewable energy sources;
  17. Harness opportunities offered under clean development mechanism and other mechanisms including, but not limited to, carbon credit trading to promote the development and exploitation of renewable energy sources;
  18. Promote the development of electricity generation through co-generation by sugar millers;
  19. Provide technical and other capacity building support to County Governments in the discharge of the function of electricity reticulation and energy regulation; and
  20. Undertake any other duty or perform such other function as may be necessary for the execution of its mandate under this Act.
  21. The Vision, Mission, Value Statement and Core Values are the guiding principles that provide direction. The Vision is a pre-requisite for effective strategic leadership. The Mission is the overriding factor that gives our identity and unique purpose. The Value Statement is a symbol of focus while the Core Values enable good decision making through a common guiding philosophy.

#### **Vision**

A green energy driven nation

#### **Mission**

To provide sustainable energy solutions for all through rural electrification and renewable energy for social economic transformation

#### **Value Statement**

“Green energy, better lives”

#### **Core Values**

1. **Customer focus:** We will continuously endeavor to understand and take care of our customer's specified needs and expectations by providing services that effectively address them.
2. **Team Work:** Our staff shall work together, communicate openly and respect each other.
3. **Fulfillment:** We shall provide an enabling environment that fosters talent development and provides delight in work.
4. **Quality and Excellence:** – We shall set and achieve high standards in everything we do while ensuring safety first.
5. **Integrity:** The Corporation is committed to doing the right thing.
6. **Transparency and Accountability:** The Corporation shall consistently disclose its

- actions and remain responsible.
7. **Environment consciousness:** We shall be conscious about environmental and social sustainability issues in its operations.
  8. **Professionalism:** we shall perform our duties in a professional manner and always seek to continuously improve as required by the respective professional standards.
  9. **Innovation:** We shall adopt new ideas, more-effective devices or processes to attain better solutions that meet new requirements and unarticulated needs through more-effective products, processes, services, technologies, or business models that are readily available.

### **1.1 STRATEGIC OBJECTIVES AND STRATEGIES**

The following six (6) strategic objectives have been derived from the Mandate, Vision, Mission and situational analysis;

1. To develop and promote the use of renewable energy
2. To increase electricity connectivity
3. To promote Research and Development in Renewable Energy
4. To establish strategic collaboration with stakeholders
5. To build human and strengthen institutional capacity
6. To achieve financial sustainability

### **1.2 ORGANIZATIONAL STRUCTURE**

The REREC Board of Directors, is appointed by the Cabinet Secretary for Energy to provide a policy and oversight role for the Corporation. The Chief Executive Officer is answerable to the Board on the day- to-day management of the Corporation. The key directorates charged with the responsibility of implementing policy are:

1. Power Distribution & Regional Coordination
2. Renewable Energy Research & Development
3. Information Education & Communication
4. Strategy & Business Development

The following directorates provide support to the core teams;

1. Legal Services
2. Information Technology and Enterprise Resource Management
3. Internal Audit
4. Procurement
5. Finance and Information Communication Technology
6. Human Resource and Administration
7. Information Education and Communication

REREC has offices in Nairobi (headquarters), Mt. Kenya Regional Office in Nyeri, North Rift Regional Office in Eldoret, Coast Regional Office in Mariakani, Nyanza & Western Regional office in Kisumu, & Central Regional Office in Nakuru.

### **1.3 TARGET AUDIENCES**

1. Senior officials of the Government of Kenya as well as Key Policy makers in Energy
2. REREC members of staff from all 7 regional offices (Nairobi, Nyeri, Kisumu, Eldoret, Nakuru and Mombasa (Mariakani))
3. County Governments and National Government Constituency Fund (CDF)
4. Institutions under Ministry of Energy
5. Donors and Development partners
6. Media
7. General public and communities living around project implementation areas
8. Contractors and suppliers
9. Representatives of Private Sector operating in Energy Sector

### **1.4 COMMUNICATION OBJECTIVES**

1. Enhanced visibility and understanding of RERECs expanded mandate of spearheading Kenya's renewable energy drive, in addition to implementing rural electrification projects
2. Strengthened and institutionalized culture of sharing information to enable REREC to efficiently and effectively implement its projects
3. Media advocacy to promote accurate and analytical coverage of the REREC activities and the energy sector
4. Position REREC as a reliable, trusted respectable organization

## **2.0 SERVICES TO BE PROVIDED BY THE AGENCY**

2.1 The Agency shall be required to provide, the following services, among others that may be required on a time to time basis.

- I. Strategic communications
- II. Advocacy/public engagement
- III. Mainstream media monitoring
- IV. Social Media Management and monitoring
- V. Website management
- VI. Stakeholder communication
- VII. Editorial support
- VIII. Corporate social responsibility
- IX. Crisis management
- X. Communication strategy implementation
- XI. Communication and media training
- XII. Branding
- XIII. Media productions
- XIV. Event management
- XV. Media engagement and management
- XVI. Brand/Product/project Strategy Development
- XVII. Advertising
- XVIII. Surveys
- XIX. Photography and videography
- XX. Sourcing and management of third party costs. The Agency will be required to source for service providers for services that are relevant to the execution of the contract but may not have been listed/ quoted for. For such instances, the Agency will provide a proposal with three quotations from qualified service providers together with a detailed evaluation report with a proposal on who should be awarded the service/job.

The procurement department of REREC will get the market value to confirm value for money. Procurement of 3<sup>rd</sup> (third) party services will only proceed after procurement department has given an approval to proceed. All expenditure must be approved by the client prior to engagement.



## 2.2 SCOPE OF SERVICES

Services under retainer basis	Description
Strategic communication	<ul style="list-style-type: none"> <li>• Give strategic direction in the various key areas in Public Relations, advising the Corporation on insights that will lead to effective Corporate Communication at national and corporate level.</li> <li>• Implementation of the communication elements in the Corporation’s strategy on an annual basis.</li> </ul>
Advocacy/Public engagement	<ul style="list-style-type: none"> <li>• Proactively identify key information that should be communicated to the public;</li> <li>• Advise the Corporation on information that should be disclosed to the publics;</li> <li>• Use available channels to actively engage and inform the publics on important developments, activities, etc.</li> </ul>
Mainstream Media monitoring	<ul style="list-style-type: none"> <li>• Monitor and track REREC’s and the energy sector’s mentions and where appropriate suggest and draft responses to the same within 24hrs.</li> <li>• Advise on adverse publicity within 24hrs.</li> <li>• Media monitoring should cover print, social media and electronic media.</li> <li>• Provide daily briefs on media coverage, both corporate and industry not later than 8:30 A.M. daily.</li> <li>• Provide monthly reports on media monitoring showing the trends on how the organization can improve to ensure it has a good media presence</li> </ul>
Social Media Management and monitoring	<ul style="list-style-type: none"> <li>• Manage the Corporation’s social media platforms including Facebook, Twitter, Youtube, Instagram etc.</li> <li>• Develop a strategy/plan with key messages to be shared on monthly basis.</li> <li>• Design key messages and update social media pages daily</li> <li>• Provide a work plan indicating what strategies to be used to increase social media following. In addition, it should indicate how to grow the social media following and engagement on a monthly basis. This should be provided within 30 days after signing the contract.</li> <li>• Undertake monthly social media analysis and report</li> </ul>
Website management	<ul style="list-style-type: none"> <li>• Website domain and hosting</li> <li>• Plugin and theme updates</li> <li>• Performance monitoring and optimization</li> <li>• Security scanning</li> <li>• Accessibility testing</li> <li>• Uptime monitoring</li> <li>• SEO monitoring</li> <li>• Develop a stakeholder engagement strategy within the first three months of signing the contract.</li> </ul>

Stakeholder Communication/Engagement	<ul style="list-style-type: none"> <li>• Implement the strategy to align key stakeholders with the REREC brand with special focus on key stakeholders, including the general public</li> <li>• Submit quarterly reports on stakeholder engagement</li> </ul>
Editorial support	<ul style="list-style-type: none"> <li>• Facilitate writing scripts for magazines, newsletters, bulletins and other messages</li> <li>• Develop creative concepts for internal and external publications and promotional materials</li> <li>• Facilitate high quality printing of publications and displays</li> <li>• Prepare material for local editorial/advertorial coverage for both print and electronic media</li> <li>• Develop opinion editorial and media pitching content</li> </ul>
Corporate Social Responsibility	<ul style="list-style-type: none"> <li>• Support the implementation and publicizing of the corporate social responsibility Strategy</li> <li>• Submit quarterly reports on the same</li> </ul>
Crisis Management	<ul style="list-style-type: none"> <li>• Facilitate the process of development and implementation of a Crisis Communication plan for the Corporation within 30 days after signing the contract</li> <li>• Action briefs as per guidelines from the Crisis Communication teams.</li> <li>• Disseminate updates on time during times of crisis.</li> <li>• Proactive and proper assessment and identification of emerging issues/crisis.</li> <li>• Reporting on negative publicity and providing advisory on how to deal with it.</li> <li>• Engage with the stakeholders in a crisis with an objective to resolve the same and submit a report on the resolution of the same.</li> <li>• Continuous advisory on the best approach to communicate to allow the Corporation to position itself and tackle issues in the appropriate way.</li> </ul>
Communication strategy	<ul style="list-style-type: none"> <li>• Implement the communication strategy</li> <li>• Submit quarterly reports on the implementation of the same</li> </ul>
Brand manual	<ul style="list-style-type: none"> <li>• Review and update the existing brand manual &amp; advise on how it can be enhanced. The revised manual should be revised within 45 days after signing of contract</li> <li>• Facilitate the implementation of the brand manual guidelines</li> <li>• Advise the Corporation on necessary changes to the brand manual to improve consistency and visibility</li> </ul>
Media intelligence	<ul style="list-style-type: none"> <li>• Proactively provide guide on adverse media coverage and futuristic outlook based on current industry and reporting trends.</li> <li>• Development and execution of media relations/management strategies to help maintain mutually beneficial relationships with media.</li> </ul>

	<ul style="list-style-type: none"> <li>• Develop and maintain effective working relations with the local and international media</li> </ul>
Media Engagement & Management	<ul style="list-style-type: none"> <li>• Develop and annual media strategy/plan showing in detail how the various channels – Radio, TV, Social media, print etc will be utilized within 60 days after signing of the contract</li> <li>• Develop a media engagement strategy showing how REREC will partner with media in project implementation within 60 days after signing of the contract</li> <li>• Provide a monthly report on the implementation of media strategy</li> </ul>

### 2.3 SERVICES TO BE PROVIDED ON NEED TO NEED BASIS

Service	Description
Communication and media trainings	<ul style="list-style-type: none"> <li>✓ Propose and facilitate professional training for Directors, Management and Staff that impart critical skills for the achievement of the communication objectives</li> </ul>
Branding	<ul style="list-style-type: none"> <li>✓ Development of creative branding ideas for the Corporation's promotional materials</li> <li>✓ Facilitate sourcing and supply of high quality materials and branding items</li> <li>✓ Provide branding services for events, office branding and other Corporate branding needs</li> </ul>
Media productions	<ul style="list-style-type: none"> <li>✓ Develop creative concepts for documentaries, infomercials &amp; videos</li> <li>✓ Support with scripting and direction</li> <li>✓ Facilitate production and distribution</li> </ul>
Event management	<ul style="list-style-type: none"> <li>• Conceptualize, prepare proposals with budgetary estimates and coordinate end to end corporate events to deliver successful and seamless events</li> <li>• Sourcing &amp; production of event information including project information, press releases, newspaper supplements, Radio scripts, social media campaigns, speeches for guests, interviews for various persons etc.</li> <li>• Ensure sufficient branding of event venue- undertake event set up and set down on behalf of the Corporation.</li> <li>• Engage in guest invitations and confirmations for all corporate events.</li> <li>• Provide photography and videography for events.</li> <li>• Organizing REREC events such as: <ul style="list-style-type: none"> <li>a) Local road shows and ground activations</li> <li>b) Launches, project commissioning, Sponsorships etc.</li> <li>c) Local Exhibitions, Conferences, Activations, etc.</li> </ul> </li> </ul>

	d)Office events e.g. Launch of strategic plan, stakeholder engagement activities, Board/Management activities
Media engagement	<ul style="list-style-type: none"> <li>• Prepare and distribute media packages including press invites, press releases, media fact sheets, media briefs and ensure publicity for the Corporation's events, activities, partnerships</li> <li>• Media conference, media presence and actual coverage of corporate events</li> <li>• Organize for media breakfast/meetings and Media tours for briefing on project implementation</li> </ul>
Brand/Product/project Strategy Development	<p>Development of brand strategies - in line with the Corporation's brief, and within 60 days of signing contract</p> <p>Development of specific projects and PR/Communications strategies including individual initiatives such as public awareness campaigns.</p> <p>Implement and monitor the effectiveness of the strategy and provide necessary advice</p>
Corporate Communication strategy	Development of a 5 year corporate communications strategy for both internal and external communication to drive the Corporate and brand strategy in line with the Corporation's strategic plan
Corporate stakeholder engagement strategy	Development of a 5 year stakeholder engagement plan for both internal and external stakeholders in line with the expanded mandates of the Corporation within 60 days of signing contract
Advertising	<ul style="list-style-type: none"> <li>✓ Develop and implement a robust and cost effective advertising plan for the Corporation</li> <li>✓ Placement of advertising messages on mainstream and digital media platforms</li> <li>✓ Identify and propose social media influencers that are suitable for enhancing the REREC brand and the key messages that will be developed from time to time</li> </ul>
Publishing	Create and implement the printing of creative works, adverts, publications
Outdoor	Designing, implementation and placement of outdoor communication signage which includes and not limited to directional signage's, service charters boards/frames, road signage, 3D lighting boxes etc.
Surveys	Conduct research on customer satisfaction , brand audit
Photo and videography	Undertake professional photography and videography of various aspects including internal events, corporate public awareness and outreach events

## 2.4 WORK PLAN DEVELOPMENT

The Agency will be required to prepare and submit work plan activities within 30 days of signing a contract.

## 2.5 REPORTING

The Agency will be required to prepare and submit reports on the specific activities and assignments undertaken and a quarterly report on the implementation of the contract.

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**PART III – CONDITIONS OF CONTRACT AND  
CONTRACT FORMS**

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## SECTION VI - GENERAL CONDITIONS OF CONTRACT

### A. General

#### Provisions Definitions

Unless the context otherwise requires, the following terms whenever used in this Contract have the following meanings:

- a) The Adjudicator is the person appointed jointly by the Procuring Entity and the Service Provider to resolve disputes in the first instance, as provided for in Sub-Clause 8.2 hereunder.
- b) "Activity Schedule" is the priced and completed list of items of Services to be performed by the Service Provider forming part of his Tender;
- c) "Completion Date" means the date of completion of the Services by the Service Provider as certified by the Procuring Entity
- d) "Contract" means the Contract signed by the Parties, to which these General Conditions of Contract (GCC) are attached, together with all the documents listed in Clause 1 of such signed Contract;
- e) "Contract Price" means the price to be paid for the performance of the Services, in accordance with Clause 6;
- f) "Day works" means varied work inputs subject to payment on a time basis for the Service Provider's employees and equipment, in addition to payments for associated materials and administration.
- g) "Procuring Entity" means the Procuring Entity or party who employs the Service Provider
- h) "Foreign Currency" means any currency other than the currency of Kenya;
- i) "GCC" means these General Conditions of Contract;
- j) "Government" means the Government of Kenya;
- k) "Local Currency" means Kenya shilling;
- l) "Member," in case the Service Provider consist of a joint venture of more than one entity, means any of these entities; "Members" means all these entities, and "Member in Charge" means the entity specified in the SC to act on their behalf in exercising all the Service Provider' rights and obligations towards the Procuring Entity under this Contract;
- m) "Party" means the Procuring Entity or the Service Provider, as the case maybe, and "Parties" means both of them;
- n) "Personnel" means persons hired by the Service Provider or by any Subcontractor as employees and assigned to the performance of the Services or any part thereof;
- o) "Service Provider" is a person or corporate body whose Tender to provide the Services has been accepted by the Procuring Entity;
- p) "Service Provider's Tender" means the completed Tendering Document submitted by the Service Provider to the Procuring Entity
- q) "SCC" means the Special Conditions of Contract by which the GCC may be amended or supplemented;
- r) "Specifications" means the specifications of the service included in the Tendering Document submitted by the Service Provider to the Procuring Entity
- s) "Services" means the work to be performed by the Service Provider pursuant to this Contract, as described in Appendix A; and in the Specifications and Schedule of Activities included in the Service Provider's Tender.
- t) "Subcontractor" means any entity to which the Service Provider subcontracts any part of the Services in accordance with the provisions of Sub-Clauses 3.5 and 4;
- u) "Public Procurement Regulatory Authority (PPRA)" shall mean the Government Agency responsible for oversight of public procurement.
- v) "Project Manager" shall the person appointed by the Procuring Entity to act as the Project Manager for the purposes of the Contract and named in the Particular Conditions of Contract, or other person appointed from time to time by the Procuring Entity and notified to the Contractor.

w) "Notice of Dissatisfaction" means the notice given by either Party to the other indicating its dissatisfaction and intention to commence arbitration.

## **1.2 Applicable Law**

The Contract shall be interpreted in accordance with the laws of Kenya.

## **1.3 Language**

This Contract has been executed in the English language, which shall be the binding and controlling language for all matters relating to the meaning or interpretation of this Contract.

## **1.4 Notices**

Any notice, request, or consent made pursuant to this Contract shall be in writing and shall be deemed to have been made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent by registered mail, hand delivery, or email to such Party at the address **specified in the SCC**.

## **1.5 Location**

The Services shall be performed at such locations as a respecified in Appendix A, in the specifications and, where the location of a particular task is not so specified, at such locations, whether in Kenya or elsewhere, as the Procuring Entity may approve.

## **1.6 Authorized Representatives**

Any action required or permitted to be taken, and any document required or permitted to be executed, under this Contract by the Procuring Entity or the Service Provider may be taken or executed by the officials **specified in the SCC**.

## **1.7 Inspection and Audit by the PPRA**

Pursuant to paragraph 2.2 e. of Attachment 1 to the General Conditions, the Service Provider shall permit and shall cause its sub contract or sand sub-consultants to permit, PPRA and/or persons appointed by PPRA to inspect the Site and/or the accounts and records relating to the procurement process, selection and/or contract execution, and to have such accounts and records audited by auditors appointed by PPRA. The Service Provider's and its Subcontractors' and sub-consultants' attention is drawn to Sub-Clause 3.10 which provides, inter alia, that acts intended to materially impede the exercise of PPRA's inspection and audit rights constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to PPRA's prevailing sanctions procedures).

## **1.8 Taxes and Duties**

The Service Provider, Subcontractors, and their Personnel shall pay such taxes, duties, fees, and other impositions as may be levied under the Applicable Law, the amount of which is deemed to have been included in the Contract Price.

## **2 Commencement, Completion, Modification, and Termination of Contract**

### **2.1 Effectiveness of Contract**

This Contract shall come into effect on the date the Contract is signed by both parties or such other later date as maybe **stated in the SCC**.

### **2.2 Commencement of Services**

#### **2.2.1 Program**

Before commencement of the Services, the Service Provider shall submit to the Procuring Entity for approval a Program showing the general methods, arrangements order and timing for all activities. The Services shall be carried out in accordance with the approved Program as updated.

## 2.2.2 Starting Date

The Service Provider shall start carrying out the Services thirty (30) days after the date the Contract becomes effective, or at such other date as may be **specified in the SCC**.

## 2.3 Intended Completion Date

Unless terminated earlier pursuant to Sub-Clause 2.6, the Service Provider shall complete the activities by the Intended Completion Date, as is **specified in the SCC**. If the Service Provider does not complete the activities by the Intended Completion Date, it shall be liable to pay liquidated damage as per Sub-Clause 3.8. In this case, the Completion Date will be the date of completion of all activities.

## 2.4 Modification

Modification of the terms and conditions of this Contract, including any modification of the scope of the Services or of the Contract Price, may only be made by written agreement between the Parties.

### 2.4.1 Value Engineering

The Service Provider may prepare, at its own cost, a value engineering proposal at any time during the performance of the contract. The value engineering proposal shall, at a minimum, include the following:

- a) The proposed change(s), and a description of the difference to the existing contract requirements;
- b) A full cost/benefit analysis of the proposed change(s) including a description and estimate of costs (including life cycle costs, if applicable) the Procuring Entity may incur in implementing the value engineering proposal; and
- c) A description of any effect(s) of the change on performance/functionality.

The Procuring Entity may accept the value engineering proposal if the proposal demonstrates benefits that:

- a) accelerates the delivery period; or
- b) reduces the Contract Price or the lifecycle costs to the Procuring Entity; or
- c) improves the quality, efficiency, safety or sustainability of the services; or
- d) yields any other benefits to the Procuring Entity, without compromising the necessary functions of the Facilities.

If the value engineering proposal is approved by the Procuring Entity and results in:

- a) a reduction of the Contract Price; the amount to be paid to the Service Provider shall be the percentage specified in the **SCC** of the reduction in the Contract Price; or
- b) an increase in the Contract Price; but results in a reduction in lifecycle costs due to any benefit described in (a) to (d) above, the amount to be paid to the Service Provider shall be the full increase in the Contract Price.

## 2.5 Force Majeure

### 2.5.1 Definition

For the purposes of this Contract, "Force Majeure" means an event which is beyond the reasonable control of a Party and which makes a Party's performance of its obligations under the Contract impossible or so impractical as to be considered impossible under the circumstances.

### 2.5.2 No Breach of Contract

The failure of a Party to fulfill any of its obligations under the contract shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event (a) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this Contract, and (b) has informed the other Party as soon as possible about the occurrence of such an event.



### **2.5.3 Extension of Time**

Any period with in which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.

### **2.5.4 Payments**

During the period of their inability to perform the Services as a result of an event of Force Majeure, the Service Provider shall be entitled to continue to be paid under the terms of this Contract, as well as to be reimbursed for additional costs reasonably and necessarily incurred by them during such period for the purposes of the Services and in reactivating the Service after the end of such period.

## **2.6 Termination**

### **2.6.1 By the Procuring Entity**

The Procuring Entity may terminate this Contract, by not less than thirty(30) days' written notice of termination to the Service Provider, to be given after the occurrence of any of the events specified in paragraphs(a)through (d) of this Sub-Clause 2.6.1:

- a) If the Service Provider does not remedy a failure in the performance of its obligations under the Contract, within thirty (30) days after being notified or within any further period as the Procuring Entity may have subsequently approved in writing;
- b) if the Service Provider become insolvent or bankrupt;
- c) if, as the result of Force Majeure, the Service Provider is unable to perform a material portion of the Services for a period of not less than sixty (60) days; or
- d) if the Service Provider, in the judgment of the Procuring Entity has engaged in Fraud and Corruption, as defined in paragraph2.2a. of Attachment1 to the GCC, in competing for or in executing the Contract

### **2.6.2 By the Service Provider**

The Service Provider may terminate this Contract, by not less than thirty (30) days' written notice to the Procuring Entity, such notice to be given after the occurrence of any of the events specified in paragraphs (a) and

(b) of this Sub-Clause 2.6.2:

- a) If the Procuring Entity fails to pay any monies due to the Service Provider pursuant to this Contract and not subject to dispute pursuant to Clause 7 within forty-five (45) days after receiving written notice from the Service Provider that such payment is overdue; or
- b) if, as the result of Force Majeure, the Service Provider is unable to perform a material portion of the Services for a period of not less than sixty (60) days.

### **2.6.3 Payment up on Termination**

Upon termination of this Contract pursuant to Sub-Clauses 2.6.1 or 2.6.2, the Procuring Entity shall make the following payments to the Service Provider:

- a) remuneration pursuant to Clause 6 for Services satisfactorily performed prior to the effective date of termination;
- b) except in the case of termination pursuant to paragraphs (a), (b), (d) of Sub-Clause 2.6.1, reimbursement of any reasonable cost incident to the prompt and orderly termination of the Contract, including the cost of the return travel of the Personnel.

## **3 Obligations of the Service Provider**

### **3.1 General**

The Service Provider shall perform the Services in accordance with the Specifications and the Activity Schedule, and carry out its obligations with all due diligence, efficiency, and economy, in accordance with

generally accepted professional techniques and practices, and shall observe sound management practices, and employ appropriate advanced technology and safe methods. The Service Provider shall always act, in respect of any matter relating to this Contractor to the Services, as faithful adviser to the Procuring Entity, and shall at all times support and safeguard the Procuring Entity's legitimate interests in any dealings with Subcontractors or third parties.

### **3.2 Conflict of Interests**

#### **3.2.1 Service Provider Not to Benefit from Commissions and Discounts.**

The remuneration of the Service Provider pursuant to Clause 6 shall constitute the Service Provider's sole remuneration in connection with this Contractor to the Services, and the Service Provider shall not accept for their own benefit any trade commission, discount, or similar payment in connection with activities pursuant to this Contractor to the Services or in the discharge of their obligations under the Contract, and the Service Provider shall use their best efforts to ensure that the Personnel, any Subcontractors, and agents of either of them similarly shall not receive any such additional remuneration.

#### **3.2.2 Service Provider and Affiliates Not to be Otherwise Interested in Project**

The Service Provider agree that, during the term of this Contract and after its termination, the Service Provider and its affiliates, as well as any Subcontractor and any of its affiliates, shall be disqualified from providing goods, works, or Services (other than the Services and any continuation thereof) for any project resulting from or closely related to the Services.

#### **3.2.3 Prohibition of Conflicting Activities**

Neither the Service Provider nor its Subcontractors nor the Personnel shall engage, either directly or indirectly, in any of the following activities:

- a) During the term of this Contract, any business or professional activities in Kenya which would conflict with the activities assigned to them under this Contract;
- b) during the term of this Contract, neither the Service Provider nor their Subcontractors shall hire public employees' inactive duty or on any type of leave, to perform any activity under this Contract;
- c) After the termination of this Contract, such other activities as may be **specified in the SCC**.

### **3.3 Confidentiality**

The Service Provider, its Subcontractors, and the Personnel of either of them shall not, either during the term or within two (2) years after the expiration of this Contract, disclose any proprietary or confidential information relating to the Project, the Services, this Contract, or the Procuring Entity's business or operations without the prior written consent of the Procuring Entity.

- 3.4 **The Service Provider** (a) shall take out and maintain, and shall cause any Subcontractors to take out and maintain, at its (or the Subcontractors', as the case may be) own cost but on terms and conditions approved by the Procuring Entity, insurance against the risks, and for the coverage, as shall be **specified in the SCC**; and (b) at the Procuring Entity's request, shall provide evidence to the Procuring Entity showing that such insurance has been taken out and maintained and that the current premiums have been paid.

### **3.5 Service Provider's Actions Requiring Procuring Entity's Prior Approval**

The Service Provider shall obtain the Procuring Entity's prior approval in writing before taking any of the following actions:

- a) Entering into a subcontract for the performance of any part of the Services,
- b) appointing such members of the Personnel not listed by name in Appendix C ("Key Personnel and Subcontractors"),
- c) changing the Program of activities; and
- d) Any other action that may be **specified in the SCC**.

### **3.6 Reporting Obligations**

The Service Provider shall submit to the Procuring Entity the reports and documents specified in Appendix B in the form, in the numbers, and within the periods set forth in the said Appendix.

### **3.7 Documents Prepared by the Service Provider to Be the Property of the Procuring Entity**

All plans, drawings, specifications, designs, reports, and other documents and software submitted by the Service Provider in accordance with Sub-Clause 3.6 shall become and remain the property of the Procuring Entity, and the Service Provider shall, not later than upon termination or expiration of this Contract, deliver all such documents and software to the Procuring Entity, together with a detailed inventory thereof. The Service Provider may retain a copy of such documents and software. Restrictions about the future use of these documents, if any, shall be **specified in the SCC**.

### **3.8 Liquidated Damages**

#### **3.8.1 Payments of Liquidated Damages**

The Service Provider shall pay liquidated damages to the Procuring Entity at the rate per day **stated in the SCC** for each day that the Completion Date is later than the Intended Completion Date. The total amount of liquidated damages shall not exceed the amount **defined in the SCC**. The Procuring Entity may deduct liquidated damages from payments due to the Service Provider. Payment of liquidated damages shall not affect the Service Provider's liabilities.

#### **3.8.2 Correction for Over-payment**

If the Intended Completion Date is extended after liquidated damages have been paid, the Procuring Entity shall correct any overpayment of liquidated damages by the Service Provider by adjusting the next payment certificate. The Service Provider shall be paid interest on the overpayment, calculated from the date of payment to the date of repayment, at the rates specified in Sub-Clause 6.5.

#### **3.8.3 Lack of performance penalty**

If the Service Provider has not corrected a Defect within the time specified in the Procuring Entity's notice, a penalty for Lack of performance will be paid by the Service Provider. The amount to be paid will be calculated as a percentage of the cost of having the Defect corrected, assessed as described in Sub-Clause 7.2 and **specified in the SCC**.

### **3.9 Performance Security**

The Service Provider shall provide the Performance Security to the Procuring Entity no later than the date specified in the Form of acceptance. The Performance Security shall be issued in an amount and form and by a bank or surety acceptable to the Procuring Entity, and denominated in the types and proportions of the currencies in which the Contract Price is payable. The performance Security shall be valid until a date 28 day from the Completion Date of the Contract in case of a bank guarantee, and until one year from the Completion Date of the Contract in the case of a Performance Bond.

### **3.10 Fraud and Corruption**

The Procuring Entity requires compliance with the Government's Anti-Corruption laws and its prevailing sanctions. The Procuring Entity requires the Service Provider to disclose any commissions or fees that may have been paid or are to be paid to agents or any other party with respect to the tendering process or execution of the Contract. The information disclosed must include at least the name and address of the agent or other party, the amount and currency, and the purpose of the commission, gratuity or fee.

### **3.11 Sustainable Procurement**

The Service Provider shall conform to the sustainable procurement contractual provisions, if and as specified in the SCC.

## **4 Service Provider's Personnel**

### **4.1 Description of Personnel**

The titles, agreed job descriptions, minimum qualifications, and estimated periods of engagement in the carrying out of the Services of the Service Provider's Key Personnel are described in Appendix C. The Key Personnel and Subcontractors listed by title as well as by name in Appendix Care hereby approved by the Procuring Entity.

### **4.2 Removal and/or Replacement of Personnel**

- a) Except as the Procuring Entity may otherwise agree, no changes shall be made in the Key Personnel. If, for any reason beyond the reasonable control of the Service Provider, it becomes necessary to replace any of the Key Personnel, the Service Provider shall provide as a replacement a person of equivalent or better qualifications.
- b) If the Procuring Entity finds that any of the Personnel have (i) committed serious misconduct or have been charged with having committed a criminal action, or (ii) have reasonable cause to be dissatisfied with the performance of any of the Personnel, then the Service Provider shall, at the Procuring Entity's written request specifying the grounds thereof, provide as a replacement a person with qualifications and experience acceptable to the Procuring Entity.
- c) The Service Provider shall have no claim for additional costs arising out of or incidental to any removal and/or replacement of Personnel.

## **5 Obligations of the Procuring Entity**

### **5.1 Assistance and Exemptions**

The Procuring Entity shall use its best efforts to ensure that the Government shall provide the Service Provider such assistance and exemptions as **specified in the SCC**.

### **5.2 Change in the Applicable Law**

If, after the date of this Contract, there is any change in the Applicable Law with respect to taxes and duties which increases or decreases the cost of the Services rendered by the Service Provider, then the remuneration and reimbursable expenses otherwise payable to the Service Provider under this Contract shall be increased or decreased accordingly by agreement between the Parties, and corresponding adjustments shall be made to the amounts referred to in Sub-Clauses 6.2(a) or (b), as the case may be.

### **5.3 Services and Facilities**

The Procuring Entity shall make available to the Service Provider the Services and Facilities listed under Appendix F.

## **6 Payments to the Service Provider**

### **6.1 Lump-Sum Remuneration**

The Service Provider's remuneration shall not exceed the Contract Price and shall be a fixed lump-sum including all Subcontractors' costs, and all other costs incurred by the Service Provider in carrying out the Services described in Appendix A. Except as provided in Sub-Clause 5.2, the Contract Price may only be increased above the amounts stated in Sub-Clause 6.2 if the Parties have agreed to additional payments in accordance with Sub-Clauses 2.4 and 6.3.

### **6.2 Contract Price**

- a) The price payable is **set forth in the SCC**.
- b) Price may be payable in foreign currency, if so allowed in this document.

### **6.3 Payment for Additional Services, and Performance Incentive Compensation**

- 6.3.1 For the purpose of determining the remuneration due for additional Services as may be agreed under Sub-Clause 2.4, a breakdown of the lump-sum price is provided in Appendices D and E.

6.3.2 **If the SCC so specify**, the service provider shall be paid performance incentive compensation asset out in the Performance Incentive Compensation appendix.

6.3.3 Where the contract price is different from the corrected tender price, in order to ensure the contractor is not paid less or more relative to the contract price (*which would be the tender price*), payment valuation certificates and variation orders on omissions and additions valued based on rates in the schedule of rates in the Tender, will be adjusted by a **plus or minus** percentage. The percentage already worked out during tender evaluation is worked out as follows:  $(\text{corrected tender price} - \text{tender price}) / \text{tender price} \times 100$ .

#### 6.4 Terms and Conditions of Payment

Payments will be made to the Service Provider according to the payment schedule **stated in the SCC**. **Unless otherwise stated in the SCC**, the advance payment (Advance for Mobilization, Materials and Supplies) shall be made against the provision by the Service Provider of a bank guarantee for the same amount, and shall be valid for the period **stated in the SCC**. Any other payment shall be made after the conditions **listed in the SCC** for such payment have been met, and the Service Provider have submitted an invoice to the Procuring Entity specifying the amount due.

#### 6.5 Interest on Delayed Payments

If the Procuring Entity has delayed payments beyond thirty (30) days after the due date stated in the **SCC**, interest shall be paid to the Service Provider foreach day of delay at the rate stated in **the SCC**.

#### 6.6 Price Adjustment

6.6.1 Prices shall be adjusted for fluctuations in the cost of inputs only if **provided for in the SCC**. If so provided, the amounts certified in each payment certificate, after deducting for Advance Payment, shall be adjusted by applying the respective price adjustment fact or to the payment amounts due in each currency. A separate formula of the type indicated below applies to each Contract currency:

$$P_c = A_c + B_c L_{mc} / L_{oc} + C_c I_{mc} / I_{oc}$$

Where:

$P_c$  is the adjustment factor for the portion of the Contract Price payable in a specific currency “c”.

$A_c$ ,  $B_c$  and  $C_c$  are coefficients specified in the **SCC**, representing:  $A_c$  the non-adjustable portion;  $B_c$  the adjustable portion relative to labor costs and  $C_c$  the adjustable portion for other inputs, of the Contract Price payable in that specific currency “c”; and

$L_{mc}$  is the index prevailing at the first day of the month of the corresponding invoiced ate and  $L_{oc}$  is the index prevailing 28 days before Tender opening for labor; both in the specific currency “c”.

$I_{mc}$  is the index prevailing at the first day of the month of the corresponding invoice date and  $I_{oc}$  is the index prevailing 28 days before Tender opening for other inputs payable; both in the specific currency “c”.

If a price adjustment factor is applied to payments made in a currency other than the currency of the source of the index for a particular indexed input, a correction factor  $Z_o/Z_n$  will be applied to the respective component factor of  $p_n$  for the formula of the relevant currency.  $Z_o$  is the number of units of Kenya Shillings of the index, equivalent to one unit of the currency payment on the date of the base index, and  $Z_n$  is the corresponding number of such currency units on the date of the current index.

6.6.2 If the value of the index is changed after it has been used in a calculation, the calculation shall be corrected and an adjustment made in the next payment certificate. The index value shall be deemed to take account to fall changes in cost due to fluctuations in costs.

#### 6.7 Day works

6.7.1 If applicable, the Day work rates in the Service Provider's Tender shall be used for small additional amounts of Services only when the Procuring Entity has given written instructions in advance for additional services to be paid in that way.

6.7.2 All work to be paid for as Day works shall be recorded by the Service Provider on forms approved by the Procuring Entity. Each completed form shall be verified and signed by the Procuring Entity representative as indicated in Sub-Clause 1.6 within two days of the Services being performed.

6.7.3 The Service Provider shall be paid for Day works subject to obtaining signed Day works forms as indicated in Sub-Clause 6.7.2

## **7 Quality Control**

### **7.1 Identifying Defects**

The principle and modalities of Inspection of the Services by the Procuring Entity shall be as **indicated in the SCC**. The Procuring Entity shall check the Service Provider's performance and notify him of any Defects that are found. Such checking shall not affect the Service Provider's responsibilities. The Procuring Entity may instruct the Service Provider to search for a Defect and to uncover and test any service that the Procuring Entity considers may have a Defect. Defect Liability Period is as **defined in the SCC**.

#### **Correction of Defects, and Lack of Performance Penalty**

- a) The Procuring Entity shall give notice to the Service Provider of any Defects before the end of the Contract. The Defects liability period shall be extended for as long as Defects remain to be corrected.
- b) Every time notice a Defect is given, the Service Provider shall correct the notified Defect within the length of time specified by the Procuring Entity's notice.
- c) If the Service Provider has not corrected a Defect within the time specified in the Procuring Entity's notice, the Procuring Entity will assess the cost of having the Defect corrected, the Service Provider will pay this amount and a Penalty for Lack of Performance calculated as described in Sub-Clause 3.8.

## **8 Settlement of Disputes**

### **8.1 Contractor's Claims**

8.1.1 If the Contractor considers himself to be entitled to any extension of the Time for Completion and/or any additional payment, under any Clause of these Conditions or otherwise in connection with the Contract, the Contractor shall give notice to the Project Manager, describing the event or circumstance giving rise to the claim. The notice shall be given as soon as practicable, and not later than 28 days after the Contractor became aware, or should have become aware, of the event or circumstance.

8.1.2 If the Contractor fails to give notice of a claim within such period of 28 days, the Time for Completion shall not be extended, the Contractor shall not be entitled to additional payment, and the Procuring Entity shall be discharged from all liability in connection with the claim. Otherwise, the following provisions of this Sub-Clauses shall apply.

8.1.3 The Contractor shall also submit any other notices which are required by the Contract, and supporting particulars for the claim, all relevant to such event or circumstance.

8.1.4 The Contractor shall keep such contemporary records as may be necessary to substantiate any claim, either on the Site or at another location acceptable to the Project Manager. Without admitting the Procuring Entity's liability, the Project Manager may, after receiving any notice under this Sub-Clause, monitor the record-keeping and /or instruct the Contractor to keep further contemporary records. The Contractor shall permit the Project Manager to inspect all these records, and shall (if instructed) submit copies to the Project Manager.

8.1.5 Within 42 days after the Contractor became aware (or should have become aware) of the event or circumstance giving rise to the claim, or within such other period as may be proposed by the Contractor and approved by the Project Manager, the Contractor shall send to the Project Manager a fully detailed claim which includes full supporting particulars of the basis of the claim and of the extension of time and /or additional payment claimed. If the event or circumstance giving rise to the claim has a continuing effect:

8.1.5.1 This fully detailed claim shall be considered as interim;

- a) The Contractor shall send further interim claims at monthly intervals, giving the accumulated delay and /or amount claimed, and such further particulars as the Project Manager may reasonably require; and

- b) The Contractor shall send a final claim within 28 days after the end of the effects resulting from the event or circumstance, or within such other period as may be proposed by the Contractor and approved by the Project Manager.
- 8.1.6 Within 42 days after receiving a claim or any further particulars supporting a previous claim, or within such other period as may be proposed by the Project Manager and approved by the Contractor, the Project Manager shall respond with approval, or with disapproval and detailed comments. He may also request any necessary further particulars, but shall nevertheless give his response on the principles of the claim within the above defined time period.
- 8.1.7 Within the above defined period of 42 days, the Project Manager shall proceed in accordance with Sub-Clause 3.5[Determinations] to agree or determine (i) the extension (if any) of the Time for Completion (before or after its expiry) in accordance with Sub-Clause 8.4 [Extension of Time for Completion], and/or (ii) the additional payment (if any) to which the Contractor is entitled under the Contract.
- 8.1.8 Each Payment Certificate shall include such additional payment for any claim as has been reasonably substantiated as due under the relevant provision of the Contract. Unless and until the particulars supplied are sufficient to substantiate the whole of the claim, the Contractor shall only be entitled to payment for such part of the claim as he has been able to substantiate.
- 8.1.9 If the Project Manager does not respond within the time framed in this Clause, either Party may consider that the claim is rejected by the Project Manager and any of the Parties may refer to Arbitration in accordance with Sub-Clause 8.2 [Matters that may be referred to arbitration].
- 8.1.10 The requirements of this Sub-Clause are in addition to those of any other Sub-Clause which may apply to a claim. If the Contract or fails to comply with this or another Sub-Clause in relation to any claim, any extension of time and/or additional payment shall take account of the extent (if any) to which the failure has prevented or prejudiced proper investigation of the claim, unless the claim is excluded under the second paragraph of this Sub-Clause.

## **8.2 Matters that may be referred to arbitration**

- 8.2.1 Notwithstanding anything stated herein the following matters may be referred to arbitration before the practical completion of the Services or abandonment of the Services or termination of the Contract by either party:
- a) The appointment of a replacement Project Manager upon the said person ceasing to act.
  - b) Whether or not the issue of an instruction by the Project Manager is empowered by these Conditions
  - c) Whether or not a certificate has been improperly withheld or is not in accordance with these Conditions.
  - e) Any dispute arising in respect of war risks or war damage.
  - f) All other matters shall only be referred to arbitration after the completion or alleged completion of the Services or termination or alleged termination of the Contract, unless the Procuring Entity and the Contractor agree otherwise in writing.

## **8.3 Amicable Settlement**

- 8.3.1 Where a Notice of Dissatisfaction has been given, both Parties shall attempt to settle the dispute amicably before the commencement of arbitration. However, unless both Parties agree otherwise, the Party giving a Notice of Dissatisfaction in accordance with Sub-Clause 8.1 above should move to commence arbitration after the fifty-sixth day from the day on which a Notice of Dissatisfaction was given, even if no attempt at an amicable settlement has been made.

## **8.4 Arbitration**

- 8.4.1 Any claim or dispute between the Parties arising out of or in connection with the Contract not settled amicably in accordance with Sub-Clause 8.3 shall be finally settled by arbitration. Arbitration shall be conducted in accordance with the Arbitration Laws of Kenya.
- 8.4.2 The arbitrators shall have full power to open up, review and revise any certificate, determination, instruction, opinion or valuation of the Project Manager, relevant to the dispute. Nothing shall disqualify representatives of the Parties and the Project Manager from being called as a witness and giving evidence before the arbitrators on any matter whatsoever relevant to the dispute.

- 8.4.3 Neither Party shall be limited in the proceedings before the arbitrators to the evidence, or to the reasons for dissatisfaction given in its Notice of Dissatisfaction.
- 8.4.4 Arbitration may be commenced prior to or after completion of the services. The obligations of the Parties, and the Project Manager shall not be altered by reason of any arbitration being conducted during the progress of the services.
- 8.4.5 The terms of the remuneration of each or all the members of Arbitration shall be mutually agreed upon by the Parties when agreeing the terms of appointment. Each Party shall be responsible for paying one-half of this remuneration.

## **8.5 Arbitration with proceedings**

- 8.5.1 In case of any claim or dispute, such claim or dispute shall be notified in writing by either party to the other with a request to submit to arbitration and to concur in the appointment of an Arbitrator within thirty days of the notice. The dispute shall be referred to the arbitration and final decision of a person to be agreed between the parties. Failing agreement to concur in the appointment of an Arbitrator, the Arbitrator shall be appointed, on the request of the applying party, by the Chairman or Vice Chairman of any of the following professional institutions;
- a) Law Society of Kenya or
  - b) Chartered Institute of Arbitrators (Kenya Branch)
- 8.5.2 The institution written to first by the aggrieved party shall take precedence over all other institutions.
- 8.5.3 The arbitration maybe on the construction of this Contractor on any matter or thing of what so ever nature arising there under or in connection there with, including any matter or thing left by this Contract to the discretion of the Project Manager, or the withholding by the Project Manager of any certificate to which the Contractor may claim to been titled to or the measurement and valuation referred to in clause 23.0 of these conditions, or the rights and liabilities of the parties subsequent to the termination of Contract.
- 8.5.4 Provided that no arbitration proceedings shall be commenced on any claim or dispute where notice of a claim or dispute has not been given by the applying party within ninety days of the occurrence or discovery of the matter or issue giving rise to the dispute.
- 8.5.5 Notwithstanding the issue of a notice as stated above, the arbitration of such a claim or dispute shall not commence unless an attempt has in the first instance been made by the parties to settle such claim or dispute amicably with or without the assistance of third parties. Proof of such attempt shall be required.
- 8.5.6 The Arbitrator shall, without prejudice to the generality of his powers, have powers to direct such measurements, computations, tests or valuations as may in his opinion be desirable in order to determine the rights of the parties and assess and award any sums which ought to have been the subject of or included in any certificate.
- 8.5.7 The Arbitrator shall, without prejudice to the generality of his powers, have powers to open up, review and revise any certificate, opinion, decision, requirement or notice and to determine all matters in dispute which shall be submitted to him in the same manner as if no such certificate, opinion, decision requirement or notice had been given.
- 8.5.8 The award of such Arbitrator shall be final and binding upon the parties.

## **8.6 Failure to Comply with Arbitrator's Decision**

- 8.6.1 In the event that a Party fails to comply with a final and binding Arbitrator's decision, then the other Party may, without prejudice to any other rights it may have, refer the matter to a competent court of law.

## **9.1 The Adjudicator**

- 9.1.1 Should the Adjudicator resign or die, or should the Procuring Entity and the Service Provider agree that the Adjudicator is not functioning in accordance with the provisions of the Contract; a new Adjudicator will be jointly appointed by the Procuring Entity and the Service Provider. In case of disagreement between the Procuring Entity and the Service Provider, within 30days, the Adjudicator shall be designated by the Appointing Authority **designated in the SCC** at the request of either party, within 14 days of receipt of such



request.

- 9.2 The Adjudicator shall be paid by the hour at the rate **specified in the TDS and SCC**, together with reimbursable expenses of the type's **specified in the SCC**, and the cost shall be divided equally between the Procuring Entity and the Service Provider, whatever decision is reached by the Adjudicator. Either party may refer a decision of the Adjudicator to an Arbitrator within 28 days of the Adjudicator's written decision. If neither party refers the dispute to arbitration within the above 28 days, the Adjudicator's decision will be final and binding.

## B. SPECIAL CONDITIONS OF CONTRACT

### SECTION VII - SPECIAL CONDITIONS OF CONTRACT

A. General	
GCC 1.1 (q)	The Procuring Entity is: <b>Rural Electrification and Renewable Energy Corporation Chief Executive Officer Rural Electrification and Renewable Energy Corporation P.O Box 34585-00100 Nairobi</b>
GCC 1.1 (x)	The Project Manager is: <b>Manager, Corporate Communication</b> Rural Electrification and Renewable Energy Corporation P.O Box 34585-00100 Nairobi
GCC 1.1 (cc)	The Start Date shall be: <b>14 days after signing the contract</b>
GCC 1.1 (gg)	The Works consist of: Provision of Services for Public Relations and Communications Agency (For Financial Year 22/23 – 23/24)
GCC 2.2	Sectional Completions are:  Provision of Services for Public Relations and Communications Agency (For Financial Year 22/23 – 23/24)
GCC 5.1	The Project manager <i>may</i> delegate any of his duties and responsibilities.
GCC 8.1	Schedule of other contractors: <i>N/A</i>
GCC 9.1	<b>Key Personnel</b> GCC 9.1 is replaced with the following: Key Personnel are the Contractor's personnel named in this GCC 9.1 of the Special Conditions of Contract. The Contractor shall employ the Key Personnel and use the equipment identified in its Bid, to carry out the Works or other personnel and equipment approved by the Project Manager. The Project Manager shall approve any proposed replacement of Key Personnel and equipment only if their relevant qualifications or characteristics are substantially equal to or better than those proposed in the Bid.  key staff which lead supervisor shall possess; Diploma and above in fine arts/painting, mechanical engineering, metalwork or similar training, Safety Officer who has undertaken training in occupational health and safety with 5 years' work experience; Two (2) Painters/Metal fabricators with relevant training in fine arts, painting, metal work or a similar field lead supervisor, Safety Officer and Painters/Metal fabricators with 2 years' work experience.
GCC 13.1	The minimum insurance amounts and deductibles shall be: (a) for loss or damage to the Works, Plant and Materials: <i>Full replacement cost but not less than contract amount.</i> (b) For loss or damage to Equipment: <i>Full replacement cost</i> (c) for loss or damage to property (except the Works, Plant, Materials, and Equipment) in connection with Contract: Full replacement cost. (d) for personal injury or death: (i) of the Contractor's employees: <i>10Million.</i> (ii) of other people: <i>10 Million.</i>

<b>GCC 14.1</b>	Site Data are: As indicated in <b>GCC 1.1 (z)</b>
<b>GCC 20.1</b>	The Site Possession Date(s) shall be: 14 days from contract date
<b>GCC 23.1 &amp; GCC 23.2</b>	Appointing Authority for the Adjudicator: Nairobi Centre for International Arbitration. Hourly rate and types of reimbursable expenses to be paid to the Adjudicator: As per First Schedule of NCIA Arbitration rules
<b>B. Time Control</b>	
<b>GCC 26.1</b>	The Contractor shall submit for approval a Program for the Works within 7 days from the date of the Letter of Acceptance.
<b>GCC 26.3</b>	The period between Program updates :N/A
<b>C. Quality Control</b>	
<b>GCC 34.1</b>	The Defects Liability Period is: N/A
<b>D. Cost Control</b>	
<b>GCC 38.9</b>	If the value engineering proposal is approved by the Procuring Entity the amount to be paid to the Contractor shall be ___% ( <i>insert appropriate percentage. The percentage is normally up to 50%</i> ) of the reduction in the Contract Price. N/A
<b>GCC 41.1</b>	Payment shall be made as follows: Within 30 days after submission of Invoice  Payment shall primarily be through REREC's cheque or Real Time Gross Settlement (RTGS) or telegraphic transfer. Where applicable, a copy of a valid Performance Security, stamped, certified as authentic by REREC, shall form part of the documents to be presented to REREC before any payment is made. The terms shall be strictly on Delivered and Duty Paid (DDP) basis.
<b>GCC 44.1</b>	The currency of the Procuring Entity's Country is: <i>Kenya Shillings</i> Procuring Entity's Country
<b>GCC 45.1</b>	The Contract is not subject to price adjustment in accordance with GCC Clause 45, and the following information regarding coefficients does not apply.  The coefficients for adjustment of prices are: N/A  (a) <i>[insert percentage]</i> percent nonadjustable element (coefficient A).  (b) <i>[insert percentage]</i> percent adjustable element (coefficient B).  (c) The Index I for shall be <i>[insert index]</i> .
<b>GCC 46.1</b>	The proportion of payments retained is: <i>Ten (10) Percent</i>
<b>GCC 47.1</b>	The liquidated damages for the whole of the Works are 0.05 % per day. The maximum amount of liquidated damages for the whole of the Works is 10 Percent of the final Contract Price.
<b>GCC 48.1</b>	<i>Delete clause</i>
<b>GCC 49.1</b>	The Advance Payments shall be: <i>[insert amount(s)]</i> and shall be paid to the

	Contractor no later than [insert date(s)]. <b>N/A</b>
<b>GCC 50.1</b>	The Performance Security amount is <i>10% of contract</i>  (a) Performance Security – Bank Guarantee: in the amount(s) of <i>10</i> percent of the Accepted Contract Amount and in the same currency (ies) of the Accepted Contract Amount.  (b) Performance Security – Performance Bond: in the amount(s) of <i>10</i> percent of the Accepted Contract Amount and in the same currency (ies) of the Accepted Contract Amount.
<b>E. Finishing the Contract</b>	
<b>GCC 56.2</b>	The amount to be withheld for failing to produce “as built” drawings and/or operating and maintenance manuals by the date required in GCC 58.1 is: <b>N/A</b>
<b>GCC 57.2 (g)</b>	The maximum number of days is: <i>N/A</i>
<b>GCC 58.1</b>	The percentage to apply to the value of the work not completed, representing the Procuring Entity’s additional cost for completing the Works, is: <b>N/A</b>

**C. FORMS**

**SECTION VIII -CONTRACT FORMS**

**FORM NO. 1 - PERFORMANCE SECURITY – (Unconditional Demand Bank Guarantee)**

*[Guarantor letterhead or SWIFT identifier code]*

Beneficiary: \_\_\_\_\_ *[insert name and Address of Procuring Entity]*

Date: \_\_\_\_\_ *[Insert date of issue]*

**PERFORMANCE GUARANTEE No.:** \_\_\_\_\_

**Guarantor:**..... *[Insert name and address of place of issue, unless indicated in the letterhead]*

1. We have been informed that \_\_\_\_\_ (hereinafter called "the Applicant") has entered into Contract No. \_\_\_\_\_ dated \_\_\_\_\_ with the Beneficiary, for the execution of \_\_\_\_\_ (herein after called "the Contract").
2. Furthermore, we understand that, according to the conditions of the Contract, a performance guarantee is required.
3. At the request of the Applicant, we as Guarantor, hereby irrevocably under take to pay the Beneficiary any sum or sums not exceeding in total an amount of \_\_\_\_\_(),<sup>1</sup>such sum being payable in the types and proportions of currencies in which the Contract Price is payable, upon receipt by us of the Beneficiary's complying demand supported by the Beneficiary's statement, whether in the demand itself or in a separate signed document accompanying or identifying the demand, stating that the Applicant is in breach of its obligation(s) under the Contract, without the Beneficiary needing to prove or to show grounds for your demand or the sum specified therein.
4. This guarantee shall expire, no later than the....Day of....., 2...<sup>2</sup>, and any demand for payment under it must be received by us at this office indicated above on or before that date.
5. The Guarantor agrees to a one-time extension of this guarantee for a period not to exceed *[six months] [one year]*, in response to the Beneficiary's written request for such extension, such request to be presented to the Guarantor before the expiry of the guarantee.” \_\_\_\_\_

\_\_\_\_\_  
*[Name of Authorized Official, signature(s) and seals/stamps]*

**Note: All italicized text (including footnotes) is for use in preparing this form and shall be deleted from the final product.**

<sup>1</sup>The Guarantor shall insert an amount representing the percentage of the Accepted Contract Amount specified in the Letter of Acceptance, less provisional sums, if any, and denominated either in the currency(ies) of the Contract or a freely convertible currency acceptable to the Beneficiary.

<sup>2</sup>Insert the date twenty-eight days after the expected completion date as described in GC Clause 11.9. The Procuring Entity should note that in the event of an extension of this date for completion of the Contract, the Procuring Entity would need to request an extension of this guarantee from the Guarantor. Such request must be in writing and must be made prior to the expiration date established in the guarantee. In preparing this guarantee, the Procuring Entity might consider adding the following text to the form, at the end of the pen ultimate paragraph: “The Guarantor agrees to a one-time extension of this guarantee for a period not to exceed *[six months] [one year]*, in response to the Beneficiary's written request for such extension, such request to be presented to the Guarantor before the expiry of the guarantee.”

**FORM No. 2 - PERFORMANCE SECURITY OPTION 2 – (Performance Bond)**

*[Note: Procuring Entities are advised to use Performance Security–Unconditional Demand Bank Guarantee instead of Performance Bond due to difficulties involved in calling Bond holder to action]*

*[Guarantor letterhead or SWIFT identifier code]*

**Beneficiary:** *[insert name and Address of Procuring Entity]* **Date:** \_\_\_\_\_ *[Insert date of issue]*

**PERFORMANCE BOND No.:** \_\_\_\_\_

**Guarantor:** *[Insert name and address of place of issue, unless indicated in the letterhead]*

1. By this Bond \_\_\_\_\_ as Principal (hereinafter called “the Contractor”) and \_\_\_\_\_] as Surety (herein after called “the Surety”), are held and firmly bound unto \_\_\_\_\_] as Obligee (herein after called “the Procuring Entity”) in the amount of \_\_\_\_\_ for the payment of which sum well and truly to be made in the types and proportions of currencies in which the Contract Price is payable, the Contractor and the Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.
2. WHEREAS the Contractor has entered into a written Agreement with the Procuring Entity dated the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_, for \_\_\_\_\_ in accordance with the documents, plans, specifications, and amendments thereto, which to the extent herein provided for, are by reference made part hereof and are herein after referred to as the Contract.
3. NOW, THEREFORE, the Condition of this Obligation is such that, if the Contractor shall promptly and faithfully perform the said Contract (including any amendments thereto), then this obligation shall be null and void; otherwise, it shall remain in full force and effect. Whenever the Contractor shall be, and declared by the Procuring Entity to be, in default under the Contract, the Procuring Entity having performed the Procuring Entity's obligations there under, the Surety may promptly remedy the default, or shall promptly:
  - 1) Complete the Contract in accordance with its terms and conditions; or
  - 2) Obtain a tender or tenders from qualified tenderers for submission to the Procuring Entity for completing the Contract in accordance with its terms and conditions, and upon determination by the Procuring Entity and the Surety of the lowest responsive Tenderers, arrange for a Contract between such Tenderer, and Procuring Entity and make available as work progresses (even though there should be a default or a succession of defaults under the Contract or Contracts of completion arranged under this paragraph) sufficient funds to pay the cost of completion less the Balance of the Contract Price; but not exceeding, including other costs and damages for which the Surety may be liable here under, the amount set forth in the first paragraph hereof. The term “Balance of the Contract Price,” as used in this paragraph, shall mean the total amount payable by Procuring Entity to Contractor under the Contract, less the amount properly paid by Procuring Entity to Contractor; or
  - 3) pay the Procuring Entity the amount required by Procuring Entity to complete the Contract in accordance with its terms and conditions up to a total not exceeding the amount of this Bond.
4. The Surety shall not be liable for a greater sum than the specified penalty of this Bond.
5. Any suit under this Bond must be instituted before the expiration of one year from the date of the issuing of the Taking-Over Certificate. No right of action shall accrue on this Bond to or for the use of any person or corporation other than the Procuring Entity named herein or the heirs, executors, administrators, successors, and assigns of the Procuring Entity.
6. In testimony whereof, the Contractor has hereunto set his hand and affixed his seal, and the Surety has caused these presents to be sealed with his corporate seal duly attested by the signature of his legal representative, this day \_\_\_\_\_ of \_\_\_\_\_ 20\_\_\_\_\_.

SIGNED ON \_\_\_\_\_ on behalf  
of by \_\_\_\_\_ in the capacity  
of In the presence of

SIGNED ON \_\_\_\_\_ on behalf  
of By \_\_\_\_\_ in the capacity  
of In the presence of

**FORM NO. 3 - ADVANCE PAYMENT SECURITY[Demand Bank Guarantee]**

*[Guarantor letter head or SWIFT identifier code] [Guarantor letter head or SWIFT identifier code]*

**Beneficiary:** \_\_\_\_\_*[Insert name and Address of Procuring Entity]*

**Date:** \_\_\_\_\_*[Insert date of issue]*

**ADVANCE PAYMENTGUARANTEE No.:** \_\_\_\_\_*[Insert guarantee reference*

*number] Guarantor:[Insert name and address of place of issue, unless indicated in the letterhead]*

1. We have been informed that \_\_\_\_\_(hereinafter called “the Applicant”) has entered into Contract No. \_\_\_\_\_ dated \_\_\_\_\_ with the Beneficiary, for the execution of \_\_\_\_\_ (herein after called "the Contract").
2. Furthermore, we understand that, according to the conditions of the Contract, an advance payment in the sum \_\_\_\_\_() is to be made against an advance payment guarantee.
3. At the request of the Applicant, we as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of \_\_\_\_\_()’ upon receipt by us of the Beneficiary’s complying demand supported by the Beneficiary’s statement, whether in the demand itself or in a separate signed document accompanying or identifying the demand, stating either that the Applicant:
  - a) Has used the advance payment for purposes other than the costs of mobilization in respect of the Works; or
  - b) has failed to repay the advance payment in accordance with the Contract conditions, specifying the amount which the Applicant has failed to repay.
4. A demand under this guarantee may be presented as from the presentation to the Guarantor of a certificate from the Beneficiary’s bank stating that the advance payment referred to above has been credited to the Applicant on its account number \_\_\_\_\_ at
5. The maximum amount of this guarantee shall be progressively reduced by the amount of the advance payment repaid by the Applicant as specified in copies of interim statements or payment certificates which shall be presented to us. This guarantee shall expire, at the latest, upon our receipt of a copy of the interim payment certificate indicating that ninety (90)percent of the Accepted Contract Amount, less provisional sums, has been certified for payment, or on the day of , 2,<sup>2</sup> whichever is earlier. Consequently, any demand for payment under this guarantee must be received by us at this office on or before that date.
6. The Guarantor agrees to a one-time extension of this guarantee for a period not to exceed *[six months] [one year]*, in response to the Beneficiary’ s written request for such extension, such request to be presented to the Guarantor before the expiry of the guarantee.

.....  
*[Name of Authorized Official, signature(s) and seals/stamps]*

*Note: All italicized text (including footnotes) is for use in preparing this form and shall be deleted from the final product.*

<sup>1</sup>The Guarantor shall insert an amount representing the amount of the advance payment and denominated either in the currency(ies) of the advance payment as specified in the Contract, or in a freely convertible currency acceptable to the Procuring Entity.

<sup>2</sup>Insert the expected expiration date of the Time for Completion. The Procuring Entity should note that in the event of an extension of the time for completion of the Contract, the Procuring Entity would need to request an extension of this guarantee from the Guarantor. Such request must be in writing and must be made prior to the expiration date established in the guarantee. In preparing this guarantee, the Procuring Entity might consider adding the following ext. to



the form, at the end of the penultimate paragraph: “The Guarantor agrees to a one-time extension of this guarantee for a period not to exceed [six months] [one year], in response to the Beneficiary’s written request for such extension, such request to be presented to the Guarantor before the expiry of the guarantee.”

**FORM NO. 4 BENEFICIAL OWNERSHIP DISCLOSURE FORM**  
*(Amended and issued pursuant to PPRA CIRCULAR No. 02/2022)*

**INSTRUCTIONS TO TENDERERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE FORM**

*This Beneficial Ownership Disclosure Form (“Form”) is to be completed by the successful tenderer pursuant to Regulation 13 (2A) and 13 (6) of the Companies (Beneficial Ownership Information) Regulations, 2020. In case of joint venture, the tenderer must submit a separate Form for each member. The beneficial ownership information to be submitted in this Form shall be current as of the date of its submission.*

*For the purposes of this Form, a Beneficial Owner of a Tenderer is any natural person who ultimately owns or controls the legal person (tenderer) or arrangements or a natural person on whose behalf a transaction is conducted, and includes those persons who exercise ultimate effective control over a legal person (Tenderer) or arrangement.*

Tender Reference No.: \_\_\_\_\_ [insert identification  
no] Name of the Tender Title/Description: \_\_\_\_\_ [insert name of the  
assignment] to: \_\_\_\_\_ [insert complete name of Procuring Entity]

In response to the requirement in your notification of award dated \_\_\_ [insert date of notification of award] to furnish additional information on beneficial ownership: \_\_\_\_\_ [select one option as applicable and delete the options that are not applicable]

I) We here by provide the following beneficial ownership information.

**Details of beneficial ownership**

	Details of all Beneficial Owners		% of shares a person holds in the company Directly or indirectly	% of voting rights a person holds in the company	Whether a person directly or indirectly holds a right to appoint or remove a member of the board of directors of the company or an equivalent governing body of the Tenderer (Yes / No)	Whether a person directly or indirectly exercises significant influence or control over the Company (tenderer) (Yes / No)
1.	Full Name		Directly----- ----- % of shares	Directly..... .....% of voting rights	1. Having the right to appoint a majority of the board of the directors or an equivalent governing body of the Tenderer: Yes -----No----  2. Is this right held directly or indirectly?:  Direct..... .....	1. Exercises significant influence or control over the Company body of the Company (tenderer)  Yes -----No-- --  2. Is this influence or control exercised
	National identity card number or Passport number					
	Personal Identification Number (where applicable)		Indirectly---- ----- % of shares	Indirectly----- % of voting rights		
	Nationality					
	Date of birth [dd/mm/yyyy]					
	Postal address					
	Residential address					

Details of all Beneficial Owners		% of shares a person holds in the company Directly or indirectly	% of voting rights a person holds in the company	Whether a person directly or indirectly holds a right to appoint or remove a member of the board of directors of the company or an equivalent governing body of the Tenderer (Yes / No)	Whether a person directly or indirectly exercises significant influence or control over the Company (tenderer) (Yes / No)
	Telephone number				directly or indirectly?
	Email address			Indirect.....	Direct.....
	Occupation or profession			.....	.....
					Indirect.....
					...
<b>2.</b>	Full Name		Directly----- ----- % of shares	Directly..... .....% of voting rights	1. Having the right to appoint a majority of the board of the directors or an equivalent governing body of the Tenderer: Yes -----No----
	National identity card number or Passport number				2. Is this right held directly or indirectly?:
	Personal Identification Number (where applicable)		Indirectly---- ----- % of shares	Indirectly----- % of voting rights	Direct..... .....
	Nationality(ies)				Indirect..... .....
	Date of birth [dd/mm/yyyy]				.....
	Postal address				.....
	Residential address				.....
	Telephone number				.....
	Email address				.....
	Occupation or profession				.....
					.....
					.....
<b>3.</b>					
<b>e.t</b>					
<b>.c</b>					

II) Am fully aware that beneficial ownership information above shall be reported to the Public Procurement Regulatory Authority together with other details in relation to contract awards and shall be maintained in the Government Portal, published and made publicly available pursuant to Regulation 13(5) of the Companies (Beneficial Ownership Information) Regulations, 2020.(Notwithstanding this paragraph Personally Identifiable

Information in line with the Data Protection Act shall not be published or made public). *Note that Personally Identifiable Information (PII) is defined as any information that can be used to distinguish one person from another and can be used to deanonymize previously anonymous data. This information includes National identity card number or Passport number, Personal Identification Number, Date of birth, Residential address, email address and Telephone number.*

III) In determining who meets the threshold of who a beneficial owner is, the Tenderer must consider a natural person who in relation to the company:

- (a) holds at least ten percent of the issued shares in the company either directly or indirectly;
- (b) exercises at least ten percent of the voting rights in the company either directly or indirectly;
- (c) holds a right, directly or indirectly, to appoint or remove a director of the company; or
- (d) exercises significant influence or control, directly or indirectly, over the company.

IV) What is stated to herein above is true to the best of my knowledge, information and belief.

*Name of the Tenderer: .....\*[insert complete name of the Tenderer]\_\_\_\_\_*

*Name of the person duly authorized to sign the Tender on behalf of the Tenderer: \*\* [insert complete name of person duly authorized to sign the Tender]*

*Designation of the person signing the Tender: ..... [insert complete title of the person signing the Tender]*

*Signature of the person named above: ..... [insert signature of person whose name and capacity are shown above]*

*Date this ..... [insert date of signing] day of..... [Insert month], [insert year]*

Bidder Official